



G-Cloud 15 Service Definition

Transformation and Operating Model Consulting

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Service Overview

Expert consulting to help organisations redesign how they operate and deliver change. We combine digital transformation expertise with target operating model (TOM) design to create practical, implementable roadmaps for organisational improvement.

Our consultants assess your current state, design future-state operating models leveraging cloud technologies, and support implementation to ensure transformation delivers measurable outcomes. We bring independent, objective guidance focused entirely on your success.

What's Included

Assessment and Discovery - Digital maturity assessment against industry frameworks - Current state analysis: processes, technology, capabilities, structure - Gap analysis and opportunity identification - Benchmarking against comparable organisations

Strategy and Design - Cloud strategy development - Target operating model design (all dimensions) - Process redesign and optimisation - Organisational design: structure, roles, responsibilities - Technology roadmap and architecture principles - Governance model design

Planning - Implementation roadmap with phases and milestones - Business case development and benefits quantification - Change impact assessment - Risk assessment and mitigation strategies

Implementation Support - Programme and project management for transformation delivery - Change management execution - Process rollout and embedding - Benefits tracking and realisation

Training - Executive briefings on operating model changes - Process and system training - Capability building programmes

Benefits

- **Strategic clarity** – Clear direction and achievable roadmaps
- **Improved efficiency** – 15-25% gains through optimised processes and cloud enablement
- **Technology-business alignment** – IT investments serve organisational objectives
- **Reduced risk** – Structured planning prevents transformation failure
- **Enhanced agility** – Operating models designed for flexibility
- **Sustainable change** – Internal capability ensures improvements stick
- **Independent advice** – No vendor agenda; recommendations reflect your interests

Pricing

Per person per day, aligned to SFIA levels. All rates GBP, subject to VAT at 20%.

SFIA Level	Role	Day Rate
1. Follow	Analyst	£500
2. Assist	Consultant	£600
3. Apply	Senior Consultant	£700
4. Enable	Principal Consultant	£800
5. Ensure and advise	Associate Director	£1,000
6. Initiate and influence	Director	£1,000 - £1,500
7. Set strategy or inspire	Partner / Managing Director	£1,500 - £2,000

Included: 8-hour working day (excl. travel/lunch) | Travel up to 1hr/50mi from residence
| Professional indemnity insurance

Fixed-price engagements available for defined scope work.

CGA Project Management Limited (PRO PMs)

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