



iIMMERSIVE

SALESFORCE AI PLATFORM EXPERTS

G-Cloud 15

Pricing Document



Pricing Summary

iMMERSIVE provides resources on a T&M basis according to the rates defined in our online pricing rate card. These rates are based on a consultant's working day (being 8 hours exclusive of travel and lunch).

Volume Discounts

iMMERSIVE provide discounted pricing based on the number of days per engagement within any single calendar year. The following table describes the discounts that apply:

Banding	Discount Applied	Commentary
1 to 250 days	Not Applicable	The first 250 days are charged as per the rates described in the iMMERSIVE online rate card.
251 to 500 days	2%	The first 250 days are charged as per the rates described in the iMMERSIVE online rate card. Subsequent days are charged at a 2% discount from the rates described in the iMMERSIVE online rate card.
501+ days	3.5%	The first 250 days are charged as per the rates described in the iMMERSIVE online rate card. The next 250 days (the 251st to 500th day) are charged at a 2% discount from the rates described in the iMMERSIVE online rate card. Subsequent days are charged at a 3.5% discount from the rates described in the iMMERSIVE online rate card.

Combination Discounts We do not provide specific discounts relating to a combination of services. The volume discounting described above would apply according to the combined number of days.

Education Pricing We do not provide separate pricing for educational services. The rates described in the iMMERSIVE online rate card apply.

Sector Pricing We do not provide separate pricing for different sectors. The rates described in the iMMERSIVE online rate card apply.