



ZENEESHA
PARTNERS IN GROWTH

**Workday Consulting, Application Management Services,
Data Migration and Staff Augmentation**

Pricing document

G-Cloud 15– Lot 3

Consulting Service

Zeneesha's team of Workday consultants brings a wealth of contemporary insights and expertise to help you fully leverage your system's capabilities. With Zeneesha, you can expect a seamless blend of seasoned expertise and cutting-edge innovation.

Our consulting services include preliminary discussions, due diligence, recommendation for business process and system improvement for Workday HCM, Finance, Workday Integration and deployment. User training is included in this service, at no additional cost.

Price:

Job Title	Experience in Years	Rate per hour onshore	Rate per hour offshore
Senior consultant	05 and above	£174	£70
Consultant	03 to 04	£139	£56

How It works:

Discovery Call: This is a free one-hour discussion where the Zeneesha Team and the client explore any issues or concerns and gather requirements.

Outcome: Zeneesha assesses the feasibility of providing consulting services based on the discovery call. If agreed, resources are deployed to commence consulting work.

A consultant's working day is 8 hours, excluding travel and lunch breaks. Working week is Monday to Friday, excluding national holidays, with office hours 9:00am to 5:00pm, Monday to Friday

AMS Service

Zeneesha's Workday AMS provides access to skilled professionals precisely when you need them. Whether you require assistance in maintaining stable HR and financial management support, executing a project, or fully leveraging Workday's functionalities, we've got you covered. User training is included in this service, at no additional cost.

Our service provides on-demand assistance from Workday experts, aiding you with daily tasks and queries. With a pool of hours at your disposal, you can effectively manage peak periods or address intricate system modifications. This includes:

Oversight

- Governance,
- Demand management,
- Strategic planning/road mapping,
- Risk/issue management.

Release Management

- Tenant management
- Required release & update management,
- Optional feature analysis and guidance,
- Weekly release impact analysis,
- System configuration,
- UAT support.

Enablement services

- New module enablement,
- Tenant assessments,
- Integrations assessment,
- Business initiative support.

Operational Support

- Configuration support,
- Issue triage support,
- Business process management,
- Optimisation
- Reporting management,
- Integrations management,
- System functionality consultation and guidance.

AMS Service Price:

Clients can purchase a minimum of 500 hours in advance, which must be used within a twelve month period. Any unused hours after this timeframe can be carried forward upon renewal; otherwise, they will be forfeited. Additionally, if you renew your hours before the expiration date, any remaining hours will be added to the new cycle, and a new expiration date will be set.

We can offer on-shore (UK) and off-shore services. Resources prices. Price is as per location:

Description	Rate
Onshore (UK)	£92 per hour
Offshore (Outside UK)	£37 per hour

Clients will have the flexibility to choose between onshore and offshore services while purchasing the number of hours. Onshore refers to Zeneesha UK, while offshore refers to Zeneesha services in India.

Please note that if a client initially purchases onshore hours, the client cannot switch to an offshore model during renewal. To access offshore services, a client will need to purchase new hours, and the same applies vice versa for onshore.

How it works

- Access to a dedicated portal and email address will be provided to the client where issues/incidents can be raised.
- Once the issue is raised, it will be assessed by the account manager. The account manager will then send the approximate hours needed, and once agreed upon by the client, work will commence.
- Issues will be fixed within the stipulated hours, and the number of hours worked will be deducted from the overall bouquet of hours purchased by the client.
- If the work requires extra hours, the client will be charged accordingly and communicated with well in advance.
- Working week is Monday to Friday, excluding national holidays, with office hours 9:00am to 5:00pm, Monday to Friday

Benefits:

With our AMS solutions, you can maximize the potential of your Workday investment. Here's what you gain:

- **Flexible Scalability:** Tailor your services to match your current needs and future goals.
- **Long-Term Value:** Enhance the ROI and longevity of your Workday asset, ensuring sustained benefits.
- **Risk Mitigation:** Access skilled experts with extensive Workday experience, reducing quality and retention concerns.
- **Cost Management:** Enjoy predictable fees and outcomes, leveraging global resources managed by Zeneesha.
- **Dedicated Support:** Benefit from dedicated account management for seamless delivery, ongoing governance, and strategic road mapping support.

Data Migration services

Zeneesha offer Data Migration services which provide end-to end solutions for data extraction, transformation, and loading. This process includes extracting, consolidating, cleansing, and transforming data from various legacy sources before integrating it into Workday. Successful migration relies on repeatability, predictability, and timely execution. Post-loading, meticulous reconciliation with legacy data is necessary. Any data migration issues can delay implementation or compromise Workday functionality. To fully realize Workday's potential, it's crucial to cleanse and standardize converted data for optimal system performance. The following can be included in this service.

- Data Migration Strategy,
- Data Profiling,
- Extraction Specification,
- Data cleansing and Enrichment,
- Harmonization,
- Field and Value Mapping including cross-reference tables,
- Data transformation,
- Preload validation,
- Data load,
- Post-load validation,
- Data governance and SOPs (optional),
- Data dictionary (optional)

Data Migration Price:

Job Title	Experience in Years	Rate per hour onshore	Rate per hour offshore
Data Conversion Lead	10 and above	£113	£45
Data Conversion Consultant	05 and above	£87	£35

How it works:

Introduction & Briefing - In this initial stage, we gather information from the client to understand the scope of the project.

Discovery Call - Based on the information gathered during the introduction and briefing, Zeneesha offers a free one-hour session to the client. During this session, we utilize empathy techniques to gain a comprehensive understanding of the client's needs, challenges, and pain points.

Outcome - Following the discovery call, Zeneesha will provide solution options tailored to address the client's specific requirements and challenges.

A consultant's working day is 8 hours, excluding travel and lunch breaks. Working week is Monday to Friday, excluding national holidays, with office hours 9:00am to 5:00pm, Monday to Friday

Staff Augmentation:

At Zeneesha, we provide the option to supplement your Workday team with additional resources, both onshore and offshore, as needed. Our service is customized for customers seeking consistent, ongoing Workday support, with resources aligned specifically to your account.

Zeneesha will provide resources tailored to match the job descriptions outlined by the client for HCM, Finance, Integration, and Adaptive Planning.

Staff Augmentation Price:

Description	Experience in Years	Rate per hour onshore	Rate per hour offshore
Project Manager	05 and above	£174	£70
Senior consultant	05 and above	£139	£56
Consultant	03 to 04	£113	£45
Associate consultant	01 to 02	£87	£35

Onshore refers to within the UK, while offshore refers to outside of the UK, particularly in places like India.

How It works:

The client will provide a job description specifying the role and required years of experience. Zeneesha will then send candidate CVs from our resource pool and arrange interviews with the client. Following the interview, the client will make the final selection. Once the client approves the chosen resource, deployment will commence.

After the resource is deployed, the client will be responsible for managing the resource and day-to-day reporting.

Either Zeneesha or the client may provide a two-week notice for termination of services.

A consultant's working day is 8 hours, excluding travel and lunch breaks. Working week is Monday to Friday, excluding national holidays, with office hours 9:00am to 5:00pm, Monday to Friday.

Enterprise style deals & time limited discounts may be available.

Individual Prices may increase during the contract as per CCS guidelines at call-off level.

All prices within this document are exclusive of VAT.

A discount of 5% applies to all the above services for educational institution