



HUNTSMAN SECURITY
SECURITY SCORECARD
G-CLOUD SOLUTION PRICING



Commercial in Confidence

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Security Scorecard

This document presents the pricing structure for the Huntsman Security - Security Scorecard.

It should be read in conjunction with the Service Description and associated Licence and Support and Maintenance agreements.

1 Pricing

The standard pricing model is based on the number of Hosts within the monitored/in-scope environments(s) (arranged in size bands) and the associated on-boarding costs or service increments.

The pricing assumes one reporting Domain, typically only large enterprises have more than one Domain. Separate reporting Domains occur when there are multiple jurisdictions, data centres, business divisions or networks (with potentially different security teams responsible for them).

1.1 Standard Charges

In the table below the pricing for different numbers of Hosts is given in bands. The cost is per month for the solution and based on a single Domain.

A "Host" is defined as a workstation, laptop and server within the monitored environment.¹

Size band	Max number of hosts	Monthly Charge (£) Ex. VAT	Equivalent pa (£) Ex. VAT	Discounted charge for annual payment (£) Ex. VAT
1	500	1,500	18,000	16,000
2	1,000	1,830	21,960	19,960
3	2,500	2,250	27,000	25,000
4	5,000	2,875	34,500	32,500
5	7,500	3,500	42,000	40,000
6	10,000	4,125	49,500	47,500
7	Over 10,000	POA	POA	POA

The above represents a single reporting Domain i.e. one report for the whole organisation.

Additional reports (per Domain) will be at a cost of £250 per month. Equivalent £3,000 (ex. VAT) per annum.

1.2 On-boarding Charges

The on-boarding costs for the solution are a one-off charge at the commencement of the contract. These charges are for a single Domain.

¹ These are generally known or easy to find out, they also constitute the vast majority of devices in any organisation.

The on-boarding charge includes a defined allocation of professional services for the purpose of installation, configuration, user accounts, activation of automatic alerts, reports and training/handover.

Additional training and professional services are available on request.

Size band	Included Engineering Days	Handover Training Days	On-boarding charge (£) Ex. VAT
1 to 6	2	1	3,000
7	TBA	TBA	POA

The above represents a single reporting Domain i.e. one report for the whole organisation.

On-boarding for additional report/Domains will be at a cost of £1,000 per report/Domain.

1.3 Changes

Upgrading between Size bands based on number of Hosts is achieved by recontracting (for the minimum service duration of 12 months). This can be initiated at any time. Downgrading between bands can only occur at the conclusion of a 12 month service period.

One upgrade per 12 month service period is permitted free of charge, additional upgrades with the period are charged an administration fee of £1,000.

Minimum contract duration is 12 months.

1.4 Professional Services

Additional professional services days can be commissioned. The rates are as given in the Huntsman Security Rate Card. The services and handover training included in the on-boarding are covered in section 1.2 above.

Annual solution/service check-ups can be commissioned if required. These are not included as standard, and typically take 1 engineering day (for Size bands 1-6 and single report/Domain). A written report documenting findings and recommendations is produced.

Level	Day rate (£) Ex. VAT
Engineer	895
Architect	1,195

1.5 Expenses

Expenses will be recoverable in addition to the Maximum Day Rates for travel, mileage and/or subsistence outside the area bounded by the London Orbital Motorway (M25).

1.6 Support and Maintenance

All charges listed above for software include the support and maintenance of that software in accordance with the Support and Maintenance Agreement

1.7 Invoicing

Invoicing is quarterly in advance including the initial on-boarding charge.

A discount of £2,000 per annum will be applied where the customer pays annually in advance.

Payment terms are 30 days from date of invoice.

All charges listed in this document are exclusive of VAT

2 Worked Example

2.1 Example 1 – 880 Hosts, 1 Domain

A customer has 880 Hosts to include in their Security Scorecard reports and a single network/IT/reporting Domain.

The charges are:

Item	Charge (£)
880 Hosts (Size band 2)	£1,830 <i>per month</i>
On-boarding charge	£3,000 <i>one off</i>
Total year 1 charge	£24,960
Total subsequent year charges	£21,960

The payment schedule becomes:

Item	Invoice amount (£)
First Quarter invoice	£8,490
Subsequent quarters	£5,490

2.2 Example 2 – 2,000 Hosts, 2 Domains

A customer has 2,000 Hosts to include in their Security Scorecard reports split across two separate business units/departments/IT estates (2 reporting Domains).

The charges are:

Item	Charge (£)
2000 Hosts (Size band 3)	£2,250 <i>per month</i>
- Additional report/Domain	£250 <i>per month</i>
On-boarding charge	£3,000 <i>one off</i>
- Additional report/Domain	£1,000 <i>one off</i>
Total year 1 charge	£34,000
Total subsequent year charges	£30,000

The payment schedule becomes:

Item	Invoice amount (£)
First Quarter invoice	£11,500
Subsequent quarters	£7,500

These examples assume quarterly invoicing. A discount of £2,000 is available for annual advance payment.

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