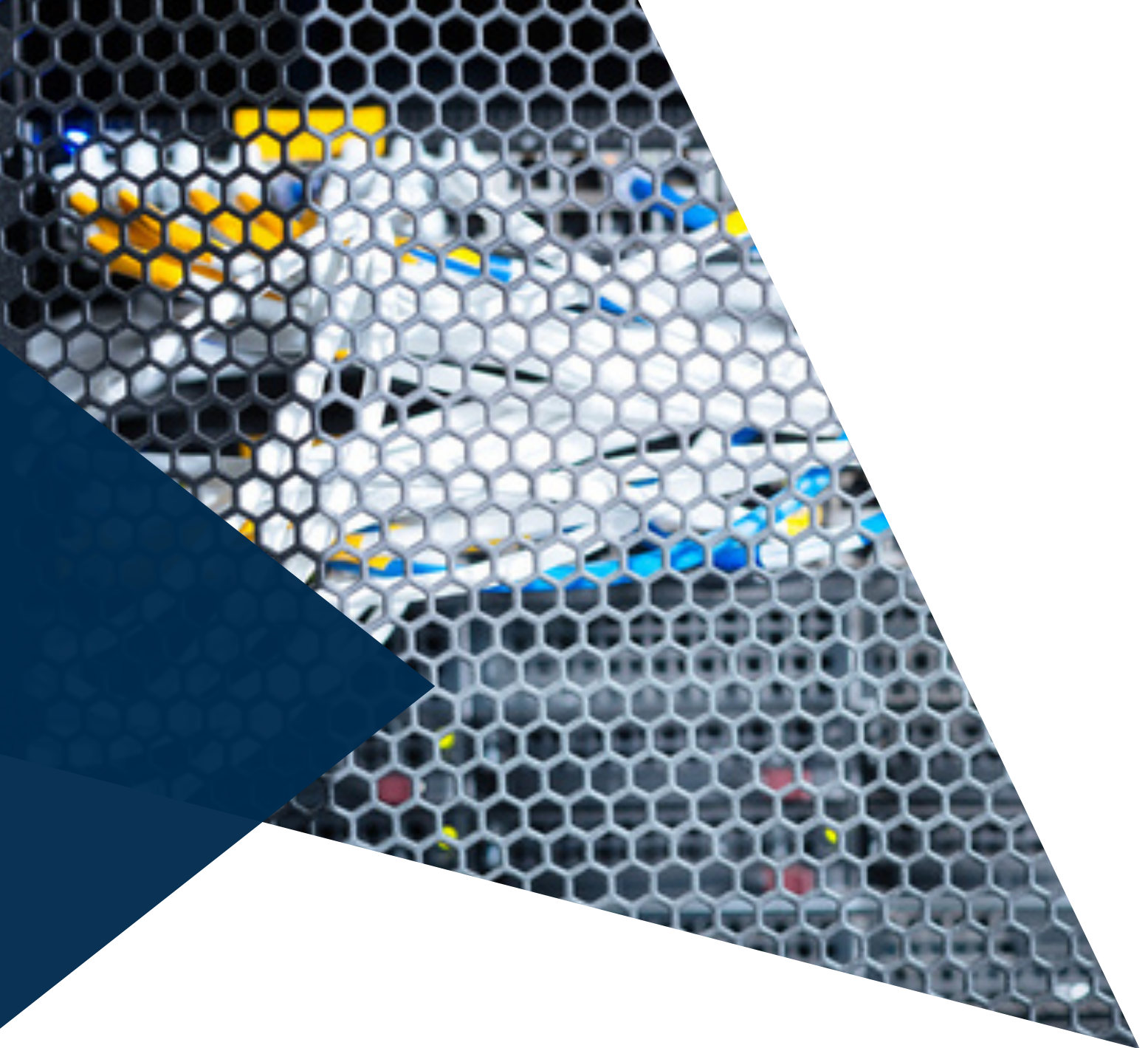




HUNTSMAN SECURITY
ENTERPRISE SIEM
G-CLOUD SOLUTION PRICING



Commercial in Confidence

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Document Date: 19 November 2025

Document Version: 1.8

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Enterprise SIEM

This document presents the pricing structure for the Huntsman Security **Enterprise SIEM** Solution (incorporating monitoring of G-Cloud applications and infrastructure and/or on-premise ICT components). It should be read in conjunction with the Service Description and associated Licence and Support and Maintenance agreements.

1 Pricing

The standard pricing model is based on the number of log or data sources (arranged in size bands) and the associated on-boarding costs or service increments.

1.1 Standard Charges

In the table below the pricing for different numbers of Data Sources¹ is given in bands. The cost is per month for the solution and is based on a single compliance pack (aligned to GPG13).

Data Source band	Max No. of Data Sources	Monthly Charge (£) Ex. VAT
1	100	1,500
2	200	2,000
3	300	2,500
4	400	3,000
5	500	3,300
6	600	3,600
7	700	3,900
8	800	4,100
9	900	4,300
10	1,000	4,500

1.2 On-boarding Charges

The on-boarding costs for the solution are a one-off charge at the commencement of the contract and are available in two grades. Each grade includes a defined training allocation and professional services for the purpose of installation, configuration, user account set-up, activation of automatic alerts, reports, and data archive set-up. Additional training and professional services are available on request.

Data Source band	Included Engineering Days	No. of Training Courses	On-boarding charge (£) Ex. VAT
1 to 4	5	1	6,000
4 to 10	10	1	10,000

¹ A "Data Source" is defined as any unique end point log or activity data source regardless of any intermediary log aggregation designs or systems. For example, a network device or server application.

1.3 Changes

Upgrading between Data Source bands based on number of data sources is achieved by recontracting (for the minimum service duration of 12 months). This can be initiated at any time. Downgrading between bands can only occur at the conclusion of a 12 month service period.

One upgrade per 12 month service period is permitted free of charge, additional upgrades with the period are charged an administration fee of £1,000.

Minimum contract duration is 12 months.

Addition of extra compliance packs (GPG13 is included as standard) can be achieved at any time. The incremental cost will take effect from the start of the month the pack is activated. The additional monthly charge and activation charge will be added to the invoice for the next quarter.

1.4 Professional Services and Training

Additional professional services days can be commissioned. The rates are as given in the Huntsman Security Rate Card. The services and training included in the on-boarding are covered in section 1.2 above.

Annual solution/service check-ups can be commissioned if required. These are not included as standard, and typically take 3 to 5 engineering days depending on the size and complexity of the deployment. A written report documenting finding and recommendations is produced.

Level	Day rate (£) Ex. VAT
Engineer	895
Architect	1,195

Additional “User” or “User & Administrator” training courses can be arranged. One admin training course (up to 6 people) is included within the on-boarding costs in section 1.2.

The fees below assume the training will take place at Customer sites/Customer supplied facilities or that the customer will hire a suitable venue.

Level	Course Charge (£) Ex. VAT
User Training	5,000
User/Admin Training	6,500

1.5 Expenses

Expenses will be recoverable in addition to the Maximum Day Rates for travel, mileage and/or subsistence outside the area bounded by the London Orbital Motorway (M25).

1.6 Additional Components

For larger installations, where the scope of data collection extends over diverse geographical locations or security/network domains then the data is aggregated, compressed and securely transmitted by use of Zone Collectors. Huntsman Security engineering will advise if this is likely to be necessary or beneficial. The monthly charge per Zone Collector is as follows:

Number of Data Sources Per Zone Collector	Monthly Charge (£) Ex. VAT
Maximum of 200	1,000

1.7 Support and Maintenance

All charges listed above for software include the support and maintenance of that software in accordance with the Support and Maintenance Agreement

1.8 Invoicing

Invoicing is quarterly in advance including the initial on-boarding charge.

A discount of £2,000 per annum will be applied where the customer chooses to pay annually in advance.

Payment terms are 30 days from date of invoice.

All charges listed in this document are exclusive of VAT

2 Worked Example

A customer has 180 Data Sources (log sources/devices/hosts/applications) to include in their protective monitoring solution. The current cloud provider provides some platform monitoring and no coverage of applications or internal systems that are used in conjunction with the cloud/hosted services.

The 180 Data Sources are a combination of:

- Cloud based servers and applications,
- Network devices between their own network and the cloud provider,
- Internal systems (including some that access/interact with external cloud-based systems),
- Other ancillary systems.

The charges are:

Item	Charge (£)
180 Data Sources (Data source band 2)	£2,000 <i>per month</i>
On-boarding charge	£6,000 <i>one off</i>
Total year 1 charge	£30,000
Total subsequent year charges	£24,000

The payment schedule becomes:

Item	Invoice amount (£)
First Quarter invoice	£12,000
Subsequent quarters	£6,000

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