



G-Cloud 15

Ottimo Consulting Services Limited

Commercial and Contract Management Service

Delivering the Service

Service delivery can be flexible based upon the individual Buyer's requirements; options include:

- Time and Material – Day rate per resource against the SFIA matrix
- Fixed Price Work Package – based on outcome-based deliverables
- Hybrid approach agreed between parties based on individual requirements

The day rates for the services are based upon the SFIA framework and can be found below and within the SFIA rate card.

The SFIA rate card prices represent the maximums for each category and reductions to these may be agreed on a case-by-case basis.

Resourcing Standard Rate Card

	SFIA Categories					
	Strategy and architecture	Change & Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow			490	490		490
2. Assist	780	780	780	780	780	780
3. Apply	950	950	950	950	950	950
4. Enable	1130	1130	1130	1130	1130	1130
5. Ensure or advise	1500	1500	1380	1380	1380	1500
6. Initiate or influence	1870	1870	1730	1730	1730	1870
7. Set Strategy or inspire	2070	2070	1900	1900	1900	2070

Standards for Consultancy Day Rate cards

- Consultant's Working Day – 8 hours exclusive of travel and lunch.
- Working Week – Monday to Friday excluding national holidays.
- Office Hours - 9am to 5pm Monday to Friday.
- Outside of Working Week – Consultants can be provided to cover non-Working Week support based on the standard Rate Card x 1.5
- Travel, mileage and Subsistence – Agreed travel payable at buyer's standard travel and subsistence rates
- Professional Indemnity Insurance – included in day rate.