

Pricing

This document sets out the pricing applicable to services provided by PLM Partnership Ltd under the G-Cloud 15 framework (RM1557.15), Lot 3 – Cloud Support Services.

Prices are provided as day rates based on a standard working day of eight hours, delivered during UK business hours, Monday to Friday, unless otherwise agreed. All prices are stated in GBP and are exclusive of VAT.

Services are purchased via a Call-Off Contract under the G-Cloud framework. Prices are fixed as published on the Digital Marketplace for the duration of the framework, unless updated in accordance with Crown Commercial Service procedures.

Services may be delivered on a time and materials basis or, where requirements, scope, assumptions, dependencies, and acceptance criteria are well defined and agreed in advance, on a fixed price basis. Fixed prices are calculated using the published day rates and an agreed level of effort.

Evening or weekend working may be provided by agreement and is charged at double the standard published day rate.

Function	Description	Rate
Junior Consultant	Demonstrable experience in a range of client facing engagements within specific and individual specialist field of expertise. Evidence of supporting wider consultancy projects. Can follow and assist with a demonstrable skill set and quality level within specialist field. Minimum 12-18 Months Experience within specialist field.	£1000
Consultant	Significant experience and demonstrable knowledge base within both specialist and generic consultative areas. Evidence and depth of significant engagements undertaken. Evidence of a range of projects and leading workshops and events. Can apply and deliver operational change within both specialist and generic fields of expertise. Minimum 2-3 Years Experience within specialist field.	£1200

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Senior Consultant	Substantial experience and knowledge within specialist and generic consultative/training delivery areas. Evidence and previous experience of working on a wide range of high-quality relevant projects. Process/Business Enabler - can ensure and advise on the development and implementation of change and process. Minimum 3-5 Years Experience within specialist field.	£1400
Principal Consultant	Extensive experience and knowledge within a specific specialist field with complex/high risk case study/references demonstrating status as an expert in field. Experience of leading and orchestrating business critical projects. Previous experience at a senior level within a large public or private sector organisation. Minimum 5 Years Experience within specialist field. Can develop and set strategy whilst aspiring and evangelising good practice and process.	£1700
Managing Consultant	Substantial experience and knowledge within specialist and generic consultative/training delivery areas. Previous experience at a senior management level within public and private sector organisations. Can initiate and influence on change and transformative projects/requirements. 7+ Years Experience within specialist field.	£2200

Standard Day

8 Hours, between Monday and Friday excluding Bank holidays.

Non-Standard Day

Work required outside of the standard day shall incur additional costs. For example, Evenings and weekend working to support out of hours activities shall be charged at double the standard day rate.

Expenses, Travel and Subsistence

Shall be included in the rate quoted except where travel required outside of mainland United Kingdom. Travel outside of Mainland United kingdom shall be negotiated with customer at time of quotation but should be expected to be at cost incurred.

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