



G-Cloud 15

Lot 3 – Pricing Document

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G-Cloud 15 – Lot 3 Pricing Document

This pricing schedule sets out the indicative ceiling day rates for specialist support services delivered by Invictus Innovations Ltd under G-Cloud 15, Lot 3. Rates are capability-based and aligned to Government Digital and Data (DDaT) role expectations for buyer searchability. Final pricing, scope, duration and capability mix are agreed with the Buyer at call-off.

1. Pricing Approach

All rates shown represent maximum daily rates. Role titles and capability levels are indicative and used to support Buyer understanding and searchability. Final pricing is agreed at call-off and is based on scope, complexity, delivery risk, security requirements and Buyer needs. Invictus Innovations typically provides experienced, senior practitioners, with lower rate bands applied only where delivery scope and risk allow.

2. DDaT Alignment

Invictus Innovations' services align to the Government Digital and Data (DDaT) Capability Framework. Delivery may involve resources operating across multiple DDaT roles depending on engagement needs, including but not limited to Service Architecture, Service Management, Service Ownership, Service Transition Management, Delivery Management, Business Analysis, Technical Architecture and Security Architecture.

3. Capability Based Pricing

Capability Level	Typical SFIA Level	Day Rate (£ ex VAT)
Principal / Lead Practitioner	SFIA 6–7	£1,650
Senior Practitioner	SFIA 5–6	£1,500
Practitioner / Specialist	SFIA 4–5	£1,300

Table 1: Capability and SFIA aligned Rate card

4. Use of Capability Levels

The appropriate capability level is determined by the complexity, risk profile, assurance requirements and delivery context of each engagement. Capability levels may be blended within a single engagement to achieve best value and delivery outcomes. Capability levels represent indicative seniority and responsibility rather than fixed job roles.

5. Role Blending and Substitution

Delivery resources may operate across multiple capability areas and responsibilities as appropriate to the engagement rather than fixed job roles. Invictus Innovations Ltd retains discretion over resource selection, task allocation and substitution, ensuring continuity of service and consistent capability delivery.

6. Expenses

Travel and subsistence expenses may be charged where on-site delivery is agreed in advance with the Buyer, in line with Buyer policies.

7. Assumptions and Exclusions

- Unless stated, services required are advisory, design, coordination and assurance focused.
- Services do not include operational or business-as-usual service delivery as standard.
- The Buyer retains responsibility for all commercial, contractual and operational decisions.
- Catalogue rates are indicative and may be discounted at call-off.
- Day Rates exclude VAT, which will be added at the prevailing rate.

- Delivery Resource Working Day assumed to be 7.5 hours exclusive of lunch.
- Working Week assumed to be Monday to Friday excluding weekends and national holidays.
- Working Hours window assumed to be 9am to 5:30pm.
- Travel and Subsistence are payable at Client's T&S rates outside of day rate.
- Billing is invoiced weekly or monthly based on the effort expended.

8. Other Services

As well as the service offered in this document, we also offer a range of aligned services to your organisation and team, with skills to advise, deliver or support. Our services are scalable and can be tailored around your situation and can be found easily within the Lot 3 G-Cloud search or by contacting us directly at info@invictusinnovations.co.uk

Where additional specialist capability or delivery support is required, this may be discussed with the Buyer and aligned to the published capability-based day rates.