



Commercialization Overview

Standard AI Agents | Premium AI Agents | AI Kick Start Project

December 2025

Commercialization Overview

Cortex AI will be available to Cority hosted customers for use with their applicable licensed Cority solutions, pricing will be based on credits/usage.

How our AI credit system works

- AI vendors measure usage in tokens, which represent the amount of text, image, or audio processed. Different inputs and outputs use different token amounts, at different rates, and pricing is based on these counts.
- To simplify this for our customers, we've converted token calculations into a credit system. Each input type has a token cost behind the scenes, but customers only see standardized credits. Credits can be used across all standard AI agents, making usage predictable and easy.

Tracking usage

- Customers can track their credit usage in the Cortex AI Control Center

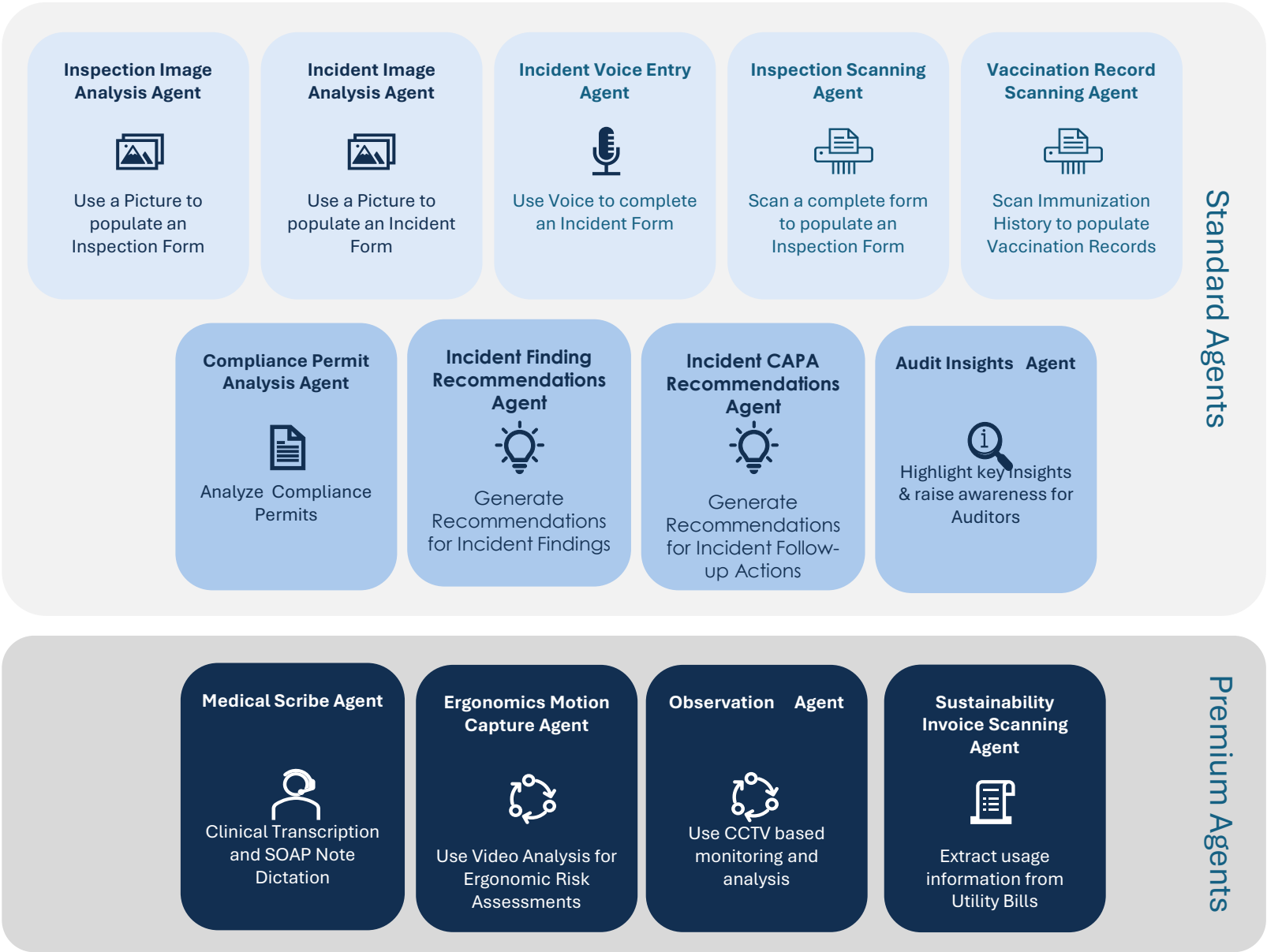
AI Agents

Standard AI Agents

Broadly applicable AI tools that streamline workflows and provide actionable insights across multiple EHS+ use cases. They use advanced **general-purpose AI** technologies, including large language models and computer vision, combined with Cority’s EHS expertise and data to deliver insights and accurate analysis of text, images, and voice inputs for common EHS+ processes.

Premium AI Agents

Specialized AI tools that streamline workflows and provide actionable insights for EHS+ use cases requiring expert knowledge and advanced tools. They **leverage niche, custom-trained AI** technologies, such as ergonomic models for motion capture and medical transcription systems trained on medical terminology, to address EHS+ scenarios requiring greater precision and expertise.



Cortex AI License Pricing – Standard Agents



Embedded Intelligence Layer Throughout CorityOne

Free 1,000 credits

Get started with AI-powered insights at no cost.

Use AI credits for any combination of*:

- Text & data processing (up to 7M words)
- Dictation/transcription (up to 5K minutes)
- Image analysis (up to 100 images)
- Compliance document digitization (up to 200 pages)
- Insights & responses (up to 4K pages)

Included

Ideal for: Organizations testing AI capabilities and handling low-volume workflows

Basic 30,000 credits

Enable robust AI processing for more demanding workflows

Use AI credits for any combination of*:

- Text & data processing (up to 247M words)
- Dictation/transcription (up to 160K mins)
- Image analysis (up to 3,800 images)
- Compliance document digitization (up to 6,300 pages)
- Report generation (up to 145K pages)

\$2,500/yr

Ideal for: Organizations starting to automate multiple workflows with AI

Plus 100,000 credits

Scale AI across the organization to drive efficiency and smarter decisions

Use AI credits for any combination of*:

- Text & data processing (up to 825M words)
- Dictation/transcription (up to 500K minutes)
- Image analysis (up to 12,500 images)
- Compliance document digitization (up to 21K pages)
- Insights & responses (up to 500K pages)

\$7,500/yr

Ideal for: Scaling AI across departments and complex processes

Pro 200,000 credits

Embed AI enterprise-wide for maximum automation and intelligence

Use AI credits for any combination of*:

- Text & data processing (up to 1.65B words)
- Dictation/transcription (up to 1M minutes)
- Image analysis (up to 25K images)
- Compliance document digitization (up to 42K pages)
- Insights & responses (up to 1M pages)

\$14,500/yr

Ideal for: Enterprise-wide AI adoption with embedded intelligence

Need more? Bundles of 50,000 credits can be added to Pro for \$3,000/yr. Fees are subject to a 5% increase per year.

Configure on your own AI use cases, or get a head-start with a Kick Start Implementation Project

*Credits for use across all Standard CortexAI Standard Agents – Premium/Specialty AI Agents may have different pricing

Cortex AI License Pricing – Premium Agents



Embedded Intelligence Layer Throughout CorityOne

Ergonomics Motion Capture Agent



Use Video Analysis for
Ergonomic Risk
Assessments

Observation Agent



Use CCTV based
monitoring and
analysis

New

Sustainability Invoice Scanning Agent



Extract usage
information from
Utility Bills

Medical Scribe Agent



Clinical Transcription
and SOAP Note
Dictation

Priced by:

of Videos

Integration fee: \$5,000
+
Tiered pricing based on
number of videos: \$35k-
\$140.8k

of Sites & Cameras

Integration fee: \$5,000
+
Per camera fee: \$900
+
Tiered pricing per site:
\$15k-\$30k depending on
number of sites

Organization Size
(With upper limit on # of invoices)

Size	Employee Count (up to)	Minimum Price	Annual invoice limit*
XXS	500	\$6,075	1,500
XS	5,000	\$9,000	5,000
Small	10,000	\$12,150	12,500
Med	15,000	\$18,000	17,500
Large	25,000	\$24,300	20,000
XL	75,000	\$30,375	25,000
XXL	>75,000	Varies	Varies

*\$1000/yr for bundle of 1,200 add'l invoices

TBD

(Contract still being finalized)

Coming soon!

AI Kick Start Project

Learn to quickly configure and embed AI across your existing CorityOne solutions

4-week timeline

- AI Education
- Training on Cority AI Agents
- Train-the-Trainer + guides
- UAT Support

+

- Setup and deployment of up to 5 AI Use Cases* = ~~\$10,000~~ **\$5,500**

OR

- Setup and deployment of up to 15 AI Use Cases* = ~~\$22,000~~ **\$15,000**



*When a Cortex AI Agent is added to a unique customer layout/form that = 1 use case

Determining the Right Package

Best practices to determine what tier is right for your customer

- ✓ Use the Discovery Questions on the next slide to help with uncovering the needs of your customer.
- ✓ Understand what their processes are and how Cortex AI might be able to alleviate some of the manual work, save time and resources, or prevent risk.
- ✓ Utilize the Solutions Consulting team to provide additional support and expertise on tier recommendations through Agent demos.

Discovery

Provided below are discovery questions to better understand customers' intention, needs, and concerns with respect to artificial intelligence for EHS+

Goal	Discovery Questions
Understand customer goals and overall pain points. Seek to understand how AI could be positioned to help solve these problems.	"What manual or repetitive tasks take considerable time away from your EHS+ teams today?" "How does your organization struggle with operational efficiency? What would you like to change?" "Do you think you're making the most of the data available to you? Why/why not?" "How are your teams accessing and acting on insights from your EHS+ data? How could AI improve it?" "Does inconsistent data impact/delay decision-making in your organization? What are the impacts?" "How easy do you feel your front-end users find engaging with your EHS workflows?" "Are you currently facing any staffing challenges – reductions or high turnover? What are the impacts?"
Understand customers' experience with AI tools. Do they understand the benefits? What challenges have they experience?	"In what ways are you currently using AI in your EHS+ workflows?" "Is your organization actively looking for AI tools, specifically within EHS+? If so, what are you looking for?" "How 'AI-ready' would you say your organization is? Why?" "Do you have any specific barriers that prohibit you from deploying AI in your systems?" "What benefits could AI-powered systems provide you?"
Understand any concerns or reservations for having AI in their systems.	"What challenges or limitations have you experienced with previous AI tools?" "What concerns do you have about adopting AI tools in your organization?" "Have your legal or IT departments ever vetoed AI tools? What was their reasoning?"
Explore any specific use cases that align to their goals.	"How do you currently manage compliance with complex regulatory permits or documentation?" "When incidents occur, how do you determine root causes and corrective actions?" "What struggles have you faced in terms of enabling front-end users to get high quality data into your systems?"

Turning on AI

Contracting

- ALL customers need to have an amended contract before AI can be turned on
- (standard AI terms available)

Provisioning

- The CRO template will be updated – Sales will need to input the contract expiry date and the number of credits
- Contract and credit dates will be imported to Cortex AI Control Center – to show usage (and stop)

Professional services

- Kick-Start Project (recommended)
- CAP (recommended)
- Customer can implement on their own