

G-Cloud 15

Pricing Document

RiskFlag ISO Accredited Safety Case, Bow Tie and Risk Software

Lot 2b Cloud Software

RiskFlag Pricing Structure

1. The RiskFlag suite of software comprises the following modules:
 - RiskFlag Safety Case
 - RiskFlag Bowtie
 - RiskFlag Assessment
 - RiskFlag Report and Present

Note: modules cannot be purchased separately. All modules are provided when a RiskFlag licence is purchased.
2. For RiskFlag's housing clients, a RiskFlag licence is allocated to a specific building. There is a fair use policy of 60 users per RiskFlag licence.
3. RiskFlag offers two subscription terms:
 - One-year, plus a 12-month extension option.
 - Four-years, plus a 24-month extension option.
4. Notes:
 - All prices are exclusive of VAT.
 - Enterprise style deals & time limited discounts may be available.
 - Individual Prices may increase during the contract as per CCS guidelines.

Module	Duration	Cost – per building per year	Duration
RiskFlag Licence	One-year, plus a 12-month extension option	£1,140.00	One-year, plus a 12-month extension option
	Four-year, plus a 24-month extension option	£780.00	Four-year, plus a 24-month extension option

5. The table below outlines bulk discount purchase options and standard implementation fee. These discounts are in addition to the minimum contract value discounts defined in the pricing evaluation document. For example, a customer wishes to purchase 102 licences, the following discount would apply:

- First 20 licences, no discount.
- Licences 21 - 50, a 10% discount applied to these 30 licences only.
- Licences 51 - 100 a 15% discount applied to these 50 licences only.
- The final 2 licences would attract a 20% discount, applied to these 2 licences only.

For each licence purchase there is also a one-off implementation fee.

Number of Buildings	Discount %	One-off Implementation Fee
0 – 20	0	£1,500
21 – 50	10	£1,000
51 – 100	15	£500
101 +	20	£0

Additional Support Services

Commented [LC1]: This is missing a part around professional services/guidance on how to create a safety case or build a safety management system (mentioned in SD, so needs to be shown and costed here)

Service	Description	Cost
90-minute onboarding session at start of contract	Virtual software training. Software onboarding for all users, to include setting up of logins and tour of the application	Included in subscription fee
90-minute onboarding session for application administrators	Virtual software training. Set up system administrators and tour of the administrative features and functions of the application	Included in subscription fee
Technical support	Email support during business hours (9 AM to 5 PM, Monday to Friday). Access to a knowledge base	Included in subscription fee
Remote Expert Support	Answer questions around methodology, theory and best practice	£120 per hour
Additional onboarding session for clients	Virtual software training. Onboarding and/or in-depth instruction of advanced software features (90 minutes)	£180 per session
1-day risk and safety management workshop	On-site risk management training, covering: • fundamentals of risk and safety management • safety management systems • safety cases and Building Safety Act 2022 requirements. • introduction to RiskFlag and creating a safety case	£2,500 + travel and subsistence costs

2-day risk, safety and safety case workshop	On-site risk management training, covering: • fundamentals of risk and safety management • safety management systems • safety cases and Building Safety Act 2022 requirements. • introduction to RiskFlag and creating a safety case. • development of a claim – argument – evidence framework for a single building safety case within RiskFlag .	£4,995 + travel and subsistence costs
2-day Bow Tie and HAZID workshop	On-site Bow Tie or HAZID workshop, building up to the collaborative development of a set of example High Risk Building (HRB) Bow Ties or HAZID diagrams	£4,995 + travel and subsistence costs
2-day Train the trainer	On-site course adapted to the requirements of the client. May include safety case training, development of a deeper understanding of safety management systems and their role in the safety case and in-depth training on the software	£4,995 + travel and subsistence
Virtual safety case review	Remote assessment of HRB safety case and / or safety case report, or risk register, of a suite of bowties. This service provides feedback on the quality of the presentation and analysis and is not technical assurance of any building-specific elements such as Fire Risk Assessments, structural surveys etc.	£2,000 per building safety case
Own branding	Include own branding on application landing page	£2,000
Support services	Professional services/guidance on how to create a safety case or build a Safety Management System	£950 per day
API Development	API set up	£950 per day
Custom Software Developments	RiskFlag can support your organisation in bespoke software development	£950 per day

Pricing Examples

Pricing example 1, housing client:

- The organisation has 12 buildings which require a building safety case to be in place
- The organisation purchases RiskFlag for 3 years
 - 12 x RiskFlag licence = £9,360 x 3 years £28,080
 - One off implementation fee £1,500
- Total on Purchase Order **£29,580**
 - Year 1 = £10,860
 - Year 2 = £9,360
 - Year 3 = £9,360

Pricing example 2, housing client:

- The organisation has 102 buildings which require a building safety case to be in place
- The organisation purchases RiskFlag for 1 year
 - 102 x RiskFlag licence = £103,854 £103,854
 - i. First 20 licences no discount £22,800
 - ii. Licences 21 - 50, 10% discount £30,780
 - iii. Licences 51 - 100, 15% discount £48,450
 - iv. Licences 101 - 102, 20% discount £1,824
 - One off implementation fee £0
- Total on Purchase Order **£103,854**