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ExtraCollect

G-CLOUD 15 | PRICING

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How ExtraCollect pricing works

1

Core platform licence

A monthly platform fee built from cumulative account volume. As each band is passed, the incremental amount is added.

2

Placement multiplier

A multiplier is applied to the platform fee based on the number of placements, from 1.00 at one placement up to 1.30.

3

Agency multiplier

The agency (DCA) multiplier is then applied, on the same 1.00 to 1.30 scale by number of agencies.

Worked example 23,000 accounts = £5,000 + £1,000 + £1,500 = £7,500 platform fee per month, before multipliers.

Core platform licence

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Number of accounts on platform	Incremental cost per month
0–10,000	£5,000
10,001–20,000	£1,000
20,001–50,000	£1,500
50,001–75,000	£2,500
75,001–100,000	£2,500
100,001–150,000	£2,500
150,001–250,000	£3,500
250,001+	POA

Placements	Multiplier
1	1.00
2	1.05
3	1.10
4	1.15
5	1.20
6	1.25
7	1.30
8+	POA

Agencies	Multiplier
1	1.00
2	1.05
3	1.10
4	1.15
5	1.20
6	1.25
7	1.30
8+	POA

Multipliers are applied to the platform fee: placements first, then agencies.
All prices are exclusive of VAT which is charged at the prevailing rate

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Client portal licences and additional services

Number of users	Cost per licence, per annum
1–10	**£560**
11–20	**£525**
21–50	**£500**
51–100	**£475**
101–250	**£450**
251–500	**£425**
500+	**POA**

All prices are exclusive of VAT which is charged at the prevailing rate

Additional services

Add new agency
One-off charge per agency onboarding
£5,000

Add new placement
One-off charge per placement setup
£1,500

Platform test environment
Minimum of three days
£75 per day

Ad-hoc development work
Standard day rate
£750 per day

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Worked example

Scenario: 10,000 accounts added per month, 3 placements, 4 agencies (DCAs), 12 portal users.

	M1	M2	M3	M4	M5	M6	M7	M8	M9	M10	M11	M12	Year 1 total
Accounts (cumulative)	10,000	20,000	30,000	40,000	50,000	60,000	70,000	80,000	90,000	100,000	110,000	120,000	—
Monthly platform fee	£5,000	£6,000	£7,500	£7,500	£7,500	£10,000	£10,000	£12,500	£12,500	£12,500	£15,000	£15,000	—
Placement multiplier	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	1.10	—
Agency multiplier	1.15	1.15	1.15	1.15	1.15	1.15	1.15	1.15	1.15	1.15	1.15	1.15	—
Monthly cost (inc. multipliers)	£6,325	£7,590	£9,488	£9,488	£9,488	£12,650	£12,650	£15,813	£15,813	£15,813	£18,975	£18,975	**£153,065**
Portal licences (12 users)	£648	£648	£648	£648	£648	£648	£648	£648	£648	£648	£648	£648	**£7,770**
Total	**£6,973**	**£8,238**	**£10,135**	**£10,135**	**£10,135**	**£13,298**	**£13,298**	**£16,460**	**£16,460**	**£16,460**	**£19,623**	**£19,623**	**£160,835**

Illustrative only. Monthly figures rounded to the nearest pound.

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