



NEXUS FUSION CLOUD SERVICES

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Overview

Nexus Fusion understands the need for organisations to continually evolve their IT estate and provides a comprehensive set of cloud-focused services spanning design, delivery, optimisation, and ongoing consultation. As one of the UK's leading suppliers and deployment specialists for a wide range of technology platforms and solutions, Nexus Fusion supports customers in strengthening data protection, enhancing cloud resilience, modernising digital operations, and enabling sustainable long-term value.

We also help organisations exploit the potential of data in areas such as analytics, AI, and predictive modelling, while offering flexible procurement and technology lifecycle support services tailored to operational needs.

Barracuda Cloud-to-Cloud Backup for Microsoft 365

Nexus Fusion provides a comprehensive suite of Cloud-to-Cloud Backup services built on Barracuda's enterprise-grade data-protection platform for Microsoft 365. These services support organisations in safeguarding, retaining, restoring, and governing critical cloud-based data across Exchange Online, OneDrive, SharePoint, Teams, and associated Microsoft 365 workloads.

Our delivery approach is underpinned by recognised project management methodologies, including PRINCE2, and a customer-first ethos that ensures a clear understanding of each client's objectives, constraints, and operational landscape.

Our teams comprise highly skilled and accredited cloud data-protection specialists with extensive experience in backup strategy, retention-policy design, compliance alignment, data-loss prevention, incident response, and Microsoft 365 recovery operations. This expertise enables us to translate organisational requirements into robust, scalable, and future-ready data-protection solutions that provide resilience, continuity, and measurable assurance against accidental deletion, corruption, insider threats, and ransomware.

Discovery and Assessment

Depending on the scope, complexity, and anticipated outcomes of the engagement, Nexus Fusion offers either a paid or complimentary Discovery Phase. This phase provides a structured assessment of the existing Microsoft 365 environment, data-protection posture, retention expectations, regulatory duties, operational processes, and readiness for adopting Barracuda Cloud-to-Cloud Backup.

Through structured collaboration with key stakeholders, we streamline the Discovery, Roadmap, and Design stages to ensure efficient progression from current state to target

operating model. Governance, security, compliance, data-residency considerations, and audit requirements are captured early and embedded into all solution designs.

Design, Technology Alignment, and Vendor Neutrality

Nexus Fusion maintains strong technical and commercial partnerships across the cloud-protection ecosystem while remaining fully vendor-agnostic. Recommendations are based solely on alignment with organisational requirements, operational maturity, compliance responsibilities, and lifecycle management needs.

Barracuda Cloud-to-Cloud Backup provides a wide range of capabilities including:

- Automated backups
- Granular item-level restore
- Point-in-time recovery
- Immutable storage
- Long-term retention
- Centralised administrative reporting

Each component is evaluated against industry best practice, NCSC guidance, and UK Government and CCS standards to ensure suitability, performance, and compliance.

Commitment to Quality and Compliance

All Cloud-to-Cloud Backup services delivered by Nexus Fusion incorporate security, quality assurance, and regulatory compliance as standard. Our methodology ensures that every solution is deployed in alignment with organisational policy, statutory requirements, and operational priorities.

This includes:

- **Secure-by-design principles**
- **Alignment with UK GDPR and sector-specific compliance frameworks**
- **Integrated governance, monitoring, and lifecycle management**
- **Full documentation, training, and knowledge transfer**

Nexus Fusion is committed to ensuring that each engagement results in a resilient, well-governed, and fully recoverable Microsoft 365 environment, providing ongoing assurance that critical data remains protected, accessible, and restorable.

Data Backup, Restore and Data Recovery

Nexus Fusion collaborates with clients to understand their data-protection requirements and, through a combination of in-house expertise and trusted partner technologies, delivers a single, integrated solution for backup, restoration, and disaster-recovery planning.

This includes defining:

- **Recovery Point Objectives (RPOs)**
- **Recovery Time Objectives (RTOs)**
- **Business continuity strategies**
- **Operational resilience frameworks**

Solutions are designed to maximise data integrity, reduce recovery times, and ensure operational continuity in the event of failure, disruption, or data loss.

Data Exploitation, AI, Machine Learning, and Predictive Analytics

Emerging technologies such as AI, machine learning, and predictive analytics are enabling organisations to derive significant operational, commercial, and efficiency benefits. As these capabilities continue to mature, Nexus Fusion supports clients by demystifying the technology, identifying real-world opportunities, defining requirements, and delivering value-for-money solutions.

Our vendor-agnostic approach ensures that all technology selections are based on alignment with client outcomes, compliance expectations, and organisational priorities.

Outsource Procurement and Procurement Support

Nexus Fusion provides a comprehensive range of professional procurement services designed to support organisations in managing technology expenditure, optimising supplier engagement, and strengthening commercial governance.

Clients can access flexible levels of support, ensuring the right expertise is available at the right time across both operational and strategic procurement activities.

Our procurement specialists have extensive experience across:

- Market assessment
- Sourcing strategy development

- Supplier evaluation and due diligence
- Spend analysis and forecasting
- Low-value transaction management
- Complex, high-value RFP and tender processes

All activities are undertaken in alignment with organisational governance and relevant procurement standards.

Nexus Fusion also offers additional procurement capacity during periods of increased demand, supporting:

- Supplier rationalisation
- Contract optimisation
- Spend aggregation
- Commercial and contractual risk mitigation

We conduct structured spend and invoice audits to identify cost inefficiencies and deliver quantifiable savings, offered—where appropriate—on a no-win, no-fee basis.

Our goal is to provide transparent, efficient, and value-driven procurement services that enhance commercial outcomes and support long-term organisational objectives.