



Nexus Fusion – G-Cloud 15 Pricing Document

Introduction

Nexus Fusion Limited provides professional services and managed cloud solutions designed to support organisations in delivering secure, resilient, and cost-effective technology outcomes. This pricing document presents Skills for the Information Age (SFIA) day-rate cards and indicative pricing for managed service components aligned with Crown Commercial Service (CCS) requirements. Unless otherwise stated, all prices exclude VAT and are subject to Nexus Fusion's standard terms and conditions.

SFIA Professional Services Rate Cards

Day rates shown below are in GBP and apply per specialist per day. Partial days are charged pro-rata. Rates vary by SFIA level, delivery method, and whether work is undertaken during core or out-of-hours periods.

SFIA Day Rate – Onsite (08:00–18:00)

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	£450	£450	£450	£450	£450	£450
2. Assist	£500	£500	£500	£500	£500	£500
3. Apply	£700	£700	£700	£700	£700	£700
4. Enable	£900	£900	£900	£900	£900	£900
5. Ensure or advise	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
6. Initiate or influence	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200
7. Set strategy or inspire	£1,400	£1,400	£1,400	£1,400	£1,400	£1,400

SFIA Day Rate – Onsite (Out of Hours)

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	£563	£563	£563	£563	£563	£563
2. Assist	£625	£625	£625	£625	£625	£625
3. Apply	£875	£875	£875	£875	£875	£875
4. Enable	£1,125	£1,125	£1,125	£1,125	£1,125	£1,125
5. Ensure or advise	£1,375	£1,375	£1,375	£1,375	£1,375	£1,375
6. Initiate or influence	£1,500	£1,500	£1,500	£1,500	£1,500	£1,500
7. Set strategy or inspire	£1,750	£1,750	£1,750	£1,750	£1,750	£1,750

SFIA Day Rate – Remote (08:00–18:00)

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	£338	£338	£338	£338	£338	£338
2. Assist	£375	£375	£375	£375	£375	£375
3. Apply	£525	£525	£525	£525	£525	£525
4. Enable	£675	£675	£675	£675	£675	£675
5. Ensure or advise	£825	£825	£825	£825	£825	£825
6. Initiate or influence	£900	£900	£900	£900	£900	£900
7. Set strategy or inspire	£1,050	£1,050	£1,050	£1,050	£1,050	£1,050

SFIA Day Rate – Remote (Out of Hours)

SFIA Level	Strategy & Architecture	Change & Transformation	Development & Implementation	Delivery & Operation	People & Skills	Relationships & Engagement
1. Follow	£450	£450	£450	£450	£450	£450
2. Assist	£500	£500	£500	£500	£500	£500
3. Apply	£700	£700	£700	£700	£700	£700
4. Enable	£900	£900	£900	£900	£900	£900
5. Ensure or advise	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
6. Initiate or influence	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200
7. Set strategy or inspire	£1,400	£1,400	£1,400	£1,400	£1,400	£1,400

Standards & Assumptions

- Consultant working day: 8 hours, excluding lunch and travel.
- Working week: Monday–Friday, excluding national holidays.
- Office hours: 09:00–17:00 Monday–Friday.
- Travel and subsistence: Included within the M25; outside the M25 chargeable at buyer rates.
- Mileage reimbursed per HMRC advisory fuel rates or buyer policy.
- Professional indemnity insurance included.
- All prices exclude VAT.
- Volume discounts apply by committed person-days.
- Pro-rata charging applies for part days.
- Engagements follow Nexus Fusion’s standard terms unless otherwise agreed.

Volume Discount Structure

Committed Person-Days	Discount
0–50	0%
51–100	3%
101–200	5%
201+	7%

SFIA Level Definitions

Level 1 – Follow

Autonomy: Works under close direction; uses little discretion and seeks guidance in unexpected situations.

Influence: Minimal influence; may work alone or interact with immediate colleagues.

Complexity: Performs routine activities; participates in generating ideas.

Business skills: Basic communication; uses basic systems; organised; contributes to own development.

Knowledge: Basic generic knowledge.

Level 2 – Assist

Autonomy: Works under routine direction.

Influence: Interacts with immediate colleagues.

Complexity: Performs varied activities; proposes improvements.

Business skills: Adequate communication; uses appropriate tools.

Knowledge: Basic domain knowledge.

Level 3 – Apply

Autonomy: Works under general direction; uses discretion in complex issues.

Influence: Influences colleagues; may supervise others.

Complexity: Performs varied and complex tasks.

Business skills: Effective communication; applies methods.

Knowledge: Strong domain and specialist knowledge.

Level 4 – Enable

Autonomy: Works under general direction; substantial responsibility.

Influence: Influences customers, suppliers, and partners.

Complexity: Handles complex activities and issues.

Business skills: Communicates fluently; evaluates new technology.

Knowledge: Thorough specialist knowledge.

Level 5 – Ensure or Advise

Autonomy: Broad direction; accountable for objectives.

Influence: Influences organisation; external engagement.

Complexity: Executes policies; performs complex activities.

Business skills: Leadership; risk evaluation; improvement focus.

Knowledge: Recognised industry expertise.

Level 6 – Initiate or Influence

Autonomy: Holds authority within significant work areas.

Influence: Shapes policy and strategy; senior stakeholder engagement.

Complexity: Highly complex work impacting organisation.

Business skills: Organisational leadership; risk management.

Knowledge: Advanced business and technical understanding.

Level 7 – Set Strategy and Inspire

Autonomy: Strategic authority; accountable for decisions.

Influence: Influences industry direction.

Complexity: Leads strategic planning and execution.

Business skills: Executive-level communication and leadership.

Knowledge: Deep organisational and industry expertise.

Barracuda Cloud-to-Cloud Backup Managed Services Pricing

Pricing is indicative and excludes VAT.

User-Based Pricing (SKU Catalogue – per user per month RRP)

SKU	Description	1Yr RRP
DP-CCB-Usr-1M	Barracuda Cloud-to-Cloud Backup, per User	£32.40
DP-EIP-Usr-1M	Barracuda Entra ID Backup Premium, per User	£18.60

Discounts of up to 30% are available, subject to Barracuda deal registration approval, with quotation provided upon request.

Additional Services

User onboarding & training

Barracuda provides free training through online documentation and Barracuda Campus resources.

Data migration

Not offered.

Data extraction

User self-service at no additional cost; no bespoke extraction.

Support: Bronze (9×5)

Standard business-hours support (Included as standard)

Support: Silver (24×7 remote)

Additional cost and quotation available upon request.

Support: Gold (24×7 remote & onsite)

Onsite support via Nexus Fusion, available at additional cost, quotation available upon request.

Document Purpose

This pricing schedule supports procurement teams evaluating Nexus Fusion through CCS frameworks, including G-Cloud 15. Pricing may vary based on detailed requirements. Formal quotations are available upon request.