



NG Bailey

G-Cloud 15

Crown Commercial Services

NG Bailey IT Services

Cloud Communications (Cloud  
WiFi)

Pricing Document

Framework: G-Cloud 15

NG Bailey IT Services offer a wide range of cloud solutions within the Cloud contact space and within cloud hosting and cloud networking within this service offering.

It is prohibitive for us to try and list, and price, every possible feature and functionality that is available within our service offerings.

Throughout the lifetime of this G-Cloud 15 iteration it is likely that products and services will evolve and change with new enhanced features within the service

NG Bailey IT Services commit to undertaking a “Free” business engagement and solution discovery exercise to fully understand your business and the processes, objectives, and requirements and to build a solution that delivers your required capability.

Once this exercise is completed and we fully understand the scope of requirements we will undertake to provide a detailed proposal and pricing schedule which will enable you, the customer, to easily order the specific service that your business requires.

As a guide our Cloud Communications service (Cloud WiFi) offering price starts at:

- Cost per WiFi Access Point Per Annum: £154.52

Please refer to the SFIA rate card (Appendix A) for professional Services day rates for Project Management, Solution Design, Configuration, Implementation, Transition/Migration and Training.

For further details of our service offering and to engage with NG Bailey IT Services please contact our Public Sector team as follows:

**Email:** [sales@ngbailey.co.uk](mailto:sales@ngbailey.co.uk)  
**Telephone:** **03330 345670**

## Appendix A

### Skills For the Information Age (SFIA) Definitions and rate card

Standard rate card

|                                        | Strategy and architecture | Change and transformation | Development and implementation | Delivery and operation | People and skills | Relationships and engagement |
|----------------------------------------|---------------------------|---------------------------|--------------------------------|------------------------|-------------------|------------------------------|
| <b>Follow</b>                          | £181.05                   | £181.05                   | £181.05                        | £181.05                | £181.05           | £181.05                      |
| <b>Assist</b>                          | £373.52                   | £373.52                   | £373.52                        | £373.52                | £373.52           | £373.52                      |
| <b>Apply</b>                           | £363.11                   | £363.11                   | £363.11                        | £363.11                | £363.11           | £363.11                      |
| <b>Enable</b>                          | £524.15                   | £524.15                   | £524.15                        | £524.15                | £524.15           | £524.15                      |
| <b>Ensure, advise</b>                  | £633.58                   | £633.58                   | £633.58                        | £633.58                | £633.58           | £633.58                      |
| <b>Initiate, influence</b>             | £672.02                   | £672.02                   | £672.02                        | £672.02                | £672.02           | £672.02                      |
| <b>Set strategy, inspire, mobilise</b> | £820.60                   | £820.60                   | £820.60                        | £820.60                | £820.60           | £820.60                      |

Standards for consultancy day rate cards

- Consultant's working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25.
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate

## Company Details

NG Bailey IT Services Limited operates throughout the UK providing products and services to ensure a complete suite of services supporting full computing and communication needs of clients from the application in the server room, across the entire network, to the end user.

NG Bailey IT Services Limited (Reg No: 2338401)

NG Bailey IT Services Limited are registered in England and Wales with the registered address of:

Ground Floor (Suite T)  
Arlington Business Centre Building  
White Rose Park  
Millshaw Park Lane  
Leeds, West Yorkshire  
LS11 0DL

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