



Lightning  
Reach

G-Cloud 15  
Lightning Reach

**Pricing document**

Crisis and resilience fund digital application and case  
management software

## Introduction

This pricing document outlines the pricing structure of Lightning Reach.

## Services available

There are three ways organisations utilise Lightning Reach, as outlined in the Service Definition Document:

1. **Lightning Reach:** Offering your support on the Lightning Reach Portal.
2. **Crisis and Resilience Fund:** Administering vouchers, grants and financial support.
3. **Homelessness Pathway:** Self-serve homelessness applications with advice and secure ID/financial checks.

## Standard rate - Starting from £21,000 per year

Users of Lightning Reach enjoy the following benefits:

- 1,000 applications
- 1 support scheme
- 1 standard comms pack
- Access for 25 staff users
- Basic support
- 10 self-serve referral links
- Standard reporting
- Unlimited client usage
- Standard onboarding session

All standard modules:

- Core questions (profile)
- Advanced eligibility screening
- ID verification
- Open banking (individual)
- Voucher fulfillment
- Open banking (household)
- Upload documents
- Income and expenditure form
- Employment form
- Bespoke forms

## Optional add-ons:

If the buyer needs more than the standard rate, there are options to add services based on need.

**Services listed below:**

| Add ons                      |                                                                                                                           |         |
|------------------------------|---------------------------------------------------------------------------------------------------------------------------|---------|
| Includes                     | Description                                                                                                               | Cost    |
| Additional team / department | Allows an additional team or department to be set up within the platform, with separate configuration and access controls | £10,100 |
| Additional scheme / forms    | Creating additional application forms for different support schemes or grants on Lightning Reach                          | £2,525  |
| Engagement campaign          | To proactively engage eligible target users with buyer support                                                            | £2,525  |

|                                   |                                                                                                                                              |         |
|-----------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|---------|
| API integration                   | Option to enable automated data transfer for applications submitted via the Lightning Reach portal into the Partner's database / CRM system. | £5,050  |
| Bespoke reporting dashboard       | To track real-time impact across bespoke reporting requirements                                                                              | £5,050  |
| Lite match                        | Lightning Reach can onboard support schemes that the partner has identified and wishes to be on the portal                                   | £505    |
| Custom statuses                   | For configurable workflows                                                                                                                   | £1,010  |
| Training session                  | Additional training session delivered to partner staff to support effective use of the Lightning Reach platform                              | £505    |
| <b>Extra referral links</b>       |                                                                                                                                              |         |
| Up to 3                           | N/A                                                                                                                                          | £1,010  |
| Up to 10                          | N/A                                                                                                                                          | £3,030  |
| Unlimited                         | N/A                                                                                                                                          | £5,050  |
| <b>Extra applications (up to)</b> |                                                                                                                                              |         |
| 1,000                             | N/A                                                                                                                                          | £4,040  |
| 2,500                             | N/A                                                                                                                                          | £8,838  |
| 5,000                             | N/A                                                                                                                                          | £15,150 |
| 10,000                            | N/A                                                                                                                                          | £20,200 |
| 20,000                            | N/A                                                                                                                                          | £30,300 |
| 50,000                            | N/A                                                                                                                                          | £75,750 |

|                              |        |
|------------------------------|--------|
| <b>Extra support workers</b> |        |
| Includes and up to           | Cost   |
| 25                           | £2,525 |
| 50                           | £4,545 |
| 75                           | £6,060 |
| 100                          | £7,575 |

|     |         |
|-----|---------|
| 150 | £10,605 |
| 200 | £14,140 |

| Hub pricing               |                                                                                                                                                                  |
|---------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Hub partners: full</b> | Description: For building a partner ecosystem with your funded providers that require bespoke forms, API integration, reporting and dedicated account management |
| Includes up to            | Cost                                                                                                                                                             |
| 1                         | £20,000                                                                                                                                                          |
| 3                         | £50,500                                                                                                                                                          |
| 5                         | £80,800                                                                                                                                                          |
| 8                         | £101,000                                                                                                                                                         |
| <b>Hub partners: lite</b> | Description: For light-touch ecosystem partner access to Lightning Reach, standardised across all partners                                                       |
| 5                         | £30,000                                                                                                                                                          |
| 10                        | £50,000                                                                                                                                                          |
| 20                        | £80,000                                                                                                                                                          |
| 40                        | £120,000                                                                                                                                                         |

Further bespoke pricing is available on request.