



Lightning
Reach

G-Cloud 15
Lightning Reach

Pricing document

Digital financial support and fund management
platform

Introduction

This pricing document outlines the pricing structure of Lightning Reach.

Services available

There are three ways organisations utilise Lightning Reach, as outlined in the Service Definition Document:

1. **Lightning Reach:** Offering your support on the Lightning Reach Portal.
2. **Crisis and Resilience Fund:** Administering vouchers, grants and financial support.
3. **Homelessness Pathway:** Self-serve homelessness applications with advice and secure ID/financial checks.

Standard rate - Starting from £21,000 per year

Users of Lightning Reach enjoy the following benefits:

- 1,000 applications
- 1 support scheme
- 1 standard comms pack
- Access for 25 staff users
- Basic support
- 10 self-serve referral links
- Standard reporting
- Unlimited client usage
- Standard onboarding session

All standard modules:

- Core questions (profile)
- Advanced eligibility screening
- ID verification
- Open banking (individual)
- Voucher fulfillment
- Open banking (household)
- Upload documents
- Income and expenditure form
- Employment form
- Bespoke forms

Optional add-ons:

If the buyer needs more than the standard rate, there are options to add services based on need.

Services listed below:

Add ons		
Includes	Description	Cost
Additional team / department	Allows an additional team or department to be set up within the platform, with separate configuration and access controls	£10,100
Additional scheme / forms	Creating additional application forms for different support schemes or grants on Lightning Reach	£2,525
Engagement campaign	To proactively engage eligible target users with buyer support	£2,525

API integration	Option to enable automated data transfer for applications submitted via the Lightning Reach portal into the Partner's database / CRM system.	£5,050
Bespoke reporting dashboard	To track real-time impact across bespoke reporting requirements	£5,050
Lite match	Lightning Reach can onboard support schemes that the partner has identified and wishes to be on the portal	£505
Custom statuses	For configurable workflows	£1,010
Training session	Additional training session delivered to partner staff to support effective use of the Lightning Reach platform	£505
Extra referral links		
Up to 3	N/A	£1,010
Up to 10	N/A	£3,030
Unlimited	N/A	£5,050
Extra applications (up to)		
1,000	N/A	£4,040
2,500	N/A	£8,838
5,000	N/A	£15,150
10,000	N/A	£20,200
20,000	N/A	£30,300
50,000	N/A	£75,750

Extra support workers	
Includes and up to	Cost
25	£2,525
50	£4,545
75	£6,060
100	£7,575

150	£10,605
200	£14,140

Hub pricing	
Hub partners: full	Description: For building a partner ecosystem with your funded providers that require bespoke forms, API integration, reporting and dedicated account management
Includes up to	Cost
1	£20,000
3	£50,500
5	£80,800
8	£101,000
Hub partners: lite	Description: For light-touch ecosystem partner access to Lightning Reach, standardised across all partners
5	£30,000
10	£50,000
20	£80,000
40	£120,000

Further bespoke pricing is available on request.