

iplicit
Finance & Accounting System

Pricing Guide (GBP)

G-Cloud 15



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Overview

The cost of implementing and running your iplicit finance system can be split into two categories;

1. Monthly SaaS Licence fees
2. One-off Initial Service Costs

As you can see in the diagram, both these categories are made up of various pricing elements.

Each of these pricing elements are explained in detail in the following pages.



Platform Options

To ensure that you choose the right level of functionality appropriate to the complexity of your organisation, iplicit provides three different standard platform options from which to choose the right foundations upon which your finance system will be built.

At the heart of each platform is the same iplicit software, it is just configured in such a way as to provide your organisation with the right level of functionality, processing power, expansion and complexity (or simplicity!) that you require.

This platform arrangement also provides more cost-effective options both for smaller organisations, but also for organisations looking to grow significantly, whether that be more users or additional legal entities.

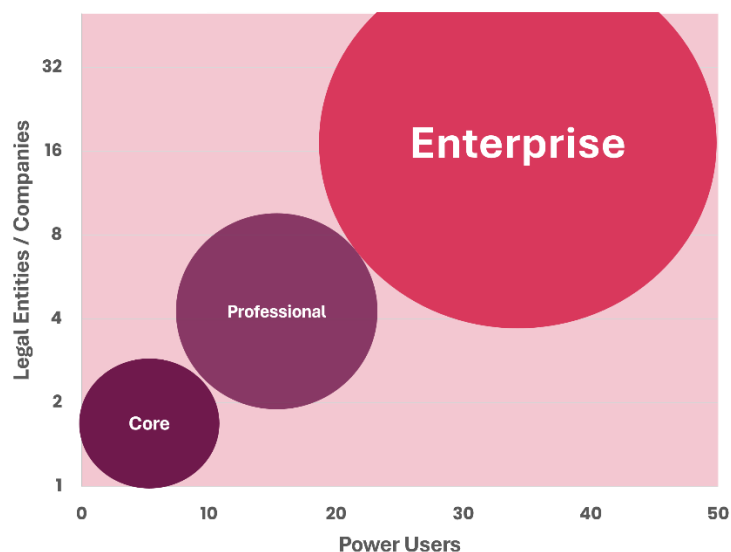
Whichever platform you select initially, be assured that you can instantly upgrade your platform, with zero disruption or interruption, should you need to move to the next tier as your organisation grows.

iplicit ERP	Core	Professional	Enterprise
iplicit G-Cloud Platform options	£595.00	£1,295.00	£1,995.00
Included with Platform Fee:	INCLUDED		
Sandbox environment (duplicate system for testing)	✓	✓	✓
Sales Ledger & Purchase Ledger (AR & AP)	✓	✓	✓
Invoicing / Billing	✓	✓	✓
General Ledger	✓	✓	✓
CashBook & Bank Reconciliations	✓	✓	✓
Purchase Requisitions & Purchase Orders	✓	✓	✓
Reporting & Analytics	✓	✓	✓
Cost Centre & Department Analysis	✓	✓	✓
Authorisation Workflow Management	✓	✓	✓
Unlimited Custom Analysis Attributes	x	✓	✓
Resource Manager	x	✓	✓
Enquiry Builder	x	✓	✓
Automation Centre	x	✓	✓
Recurring Transactions	x	✓	✓
Platform limits:	maximum values		
Number of Power Users	10	20	50
Tax Jurisdictions	1	5	10
Legal Entities	3	10	50
Multi-Currency (Currencies)	2	5	20
# of different base currencies (i.e. # of country entities being run on system)	1	3	10

Platform Limits

Selecting the right platform for you is something that our solutions consultants will discuss with you, to ensure you start with the most suitable foundations for the finance system you need.

The limits are purely there to ensure you get the most from your iplicit system, and to ensure that the appropriate level of processing power and data storage is in place for your requirements.



Platform Limits	Core	Professional	Enterprise
Number of Power Users (max)	10	20	50
Tax Jurisdictions (max)	1	5	10
Legal Entities (max)	3	10	50
Multi-Currency (max currencies)	2	5	20
# of different base currencies (i.e. # of country entities being run on system)	1	3	10

Power Users: This refers to users of the system who could have full access to all areas of the system, subject to their user role/access configuration (i.e they are not a Team User or a Team User Plus). The Platform does not include any user licences, these are an additional cost – see over.

Tax Jurisdictions: Refers to the number of different tax jurisdictions you require, e.g. if you have companies based in the UK, Ireland and Spain, then you would require 3 tax jurisdictions to enable 3 different country methods of calculating tax returns.

Legal Entities: This is the number of separate organisations or entities that you wish to configure and process on your iplicit platform. IPLICIT has advanced multi-entity functionality, providing inter-company transactions, payment splits and consolidation. It is simple to add additional legal entities to the system within the same environment. Should you need to keep any of your legal entities in a separate Cloud environment, e.g. a different country, then this can be arranged. See page 5 for additional environment costs.

User Licence Costs

The Platform charge does not include any users as standard, and therefore these must be added as required.

User Licences	Core	Professional	Enterprise
Power User (cost per user)	£117.00	£82.00	£57.00
Team User (cost per user)	£9.00	£7.00	£5.00
Team User Plus (cost per user)	£49.00	£37.00	£28.00

POWER User

Power Users are the main finance department users who have the potential to access all functionality (subject to individual password access restrictions).

Team User

Team Users purely have access to Expense Entry, Report Viewing & Authorising, plus Timesheets if you also have the Project Costing module.

Team User Plus

As above, plus the ability to create/edit Sales Orders, Purchase Requisitions, Purchase Orders, Projects, Resources, Stock records and access to relevant transaction ledgers.

Usage Based Pricing

If you are likely to have many users, entering timesheets and/or expenses only, then you are likely to benefit from iplicit's Transaction Packs, which enable 'unlimited' numbers of users to enter a limited volume of transactions – which you can align to your requirements.

The same option is available for users who may require a little more functionality, equivalent to a 'Team User Plus' licence. The Transaction Pack Plus enables an unlimited number of user accounts to be set up and enter a limited volume of transactions.

ALTERNATIVE 'USAGE-BASED PRICING' - FOR TEAM USERS & TEAM USER PLUS	TRANSACTION VOLUMES		
	250/month	500/month	1000/month
TRANSACTION PACK (Report Viewing, Approvals, Timesheet* & Expense Entry)	£150.00	£250.00	£450.00
TRANSACTION PACK PLUS (Report Viewing, Approvals, Purchase Requisition, Purchase Order, Sales Quote, Sales order, Timesheet* & Expense Entry)	£285.00	£475.00	£855.00

'Transaction Pack' and 'Transaction Pack Plus' include the Expenses modules. If you also have the Project Costing Module, then these packs will also include Timesheets.

***Note: The Project Module is required for Timesheet functionality.**

When opting for Transaction Pack or Transaction Pack Plus, you do not need to purchase additional Team User or Team User Plus licences. Our solution consultants will advise you on the most cost-effective option for your requirements.

Companies / Legal Entities

iplicit enables you to add additional organisations or companies (legal entities) and seamlessly switch between those entities.

Adding legal entities to an existing environment will provide you with consolidated views of your company's P&Ls and Balance Sheets and allow you to perform inter-company transactions quickly and easily.

There is also the ability to add a Group or Dormant company with a low volume of transactions, at a lower cost.

If you wish to have an entirely separate installation of a company, outside of your main company with no crossover of data, user settings, etc. then you will need to add an additional Server Environment.

Should you be required to set up a legal entity in a different country, due to Data Protection Laws, or for any other reason, then iplicit offers the ability to set up an Additional Server Environment in any country that has a Microsoft Azure data centre.

The Archive Data option enables you to store historical data that is migrated from your previous accounting system into the archive database within iplicit – giving you the ability to search for historical data, which in turn will enable to you stop using your legacy system. Please note that additional service costs will apply in converting your legacy data into iplicit's archive data format.

Legal Entities	CORE	Professional	Enterprise
Additional Active Legal Entity within existing environment	£43.00	£25.80	£15.48
Additional Group/Dormant Entity - max 50 tx/month	£20.00	£20.00	£17.00
Archive Data Facility Per Legal Entity - data usage limit applies**	£9.00	£9.00	£9.00
Additional Server Environment (for completely separate entities)	£295.00	£497.50	£665.00

Optional Modules

There are several modules which add functionality to your iplicit system.

These modules are priced individually and in different ways.



Module-Cost Options

The following modules are available as a fixed-cost option;

- Stock Control
- Project Costing
- Timesheets* & Expenses (included in Team Transaction Packs)
**requires Project Costing module*

Optional Modules	Core	Professional	Enterprise
Project Costing	£125.00	£125.00	£125.00
Stock Control	£125.00	£125.00	£125.00

Usage-based Options

The following modules are available on a Usage-cost basis;

- Advanced Fixed Assets (priced on the number of assets in the register)
- AP Automation (priced on the number of scanned documents per month)

Optional Usage-Based Modules						
Advanced Fixed Assets	£47.00	£89.00	£152.00	£228.00	£342.00	£478.00
Number of Total Assets:	100	250	500	1,000	5,000	10,000
AP Automation	£67.00	£97.00	£172.00	£288.00	£576.00	£1,080.00
Number of AP Scans/Month:	125	250	500	1,000	2,500	5,000

Bolt-On Options

There are several Bolt-On options to add further functionality to your iplicit system. Not every iplicit customer needs this functionality, and wherever possible, we believe you should only pay for what you use. Hence why these features are optional.

Bank Feeds

Experience seamless financial management with our open banking interface, delivering automatic bank reconciliation at your fingertips. Say goodbye to manual data entry and enjoy real-time updates, ensuring accurate financial records effortlessly. Streamline your processes and stay ahead with our innovative solution.

Advanced F/X Feeds

Automatically download the latest exchange rates on a regular frequency which you can configure, uses XE.COM.

Tax Jurisdictions

If you have Companies (Legal Entities) in different countries and need to comply with the local tax returns, then this allows you to add additional tax jurisdictions to your system.



Archive Data Migration

Unique to iplicit is the ability to migrate all your legacy historical data, from your previous finance system, into iplicit's 'archive database' which does not affect the integrity of the data or system that you are starting afresh.

This potentially enables you to completely 'break free' from your legacy system, without having to pay any 'right to use licence' to access this data.

Please note that additional service costs will apply in converting your legacy data into iplicit's archive data format (see Pricing Example 2 on page 11).

Bolt-On Functionality	Core	Professional	Enterprise
Bank Feeds (per bank account)	£4.00	£4.00	£4.00
Advanced F/X Feeds (XE.COM)	£15.00	£15.00	£15.00
Additional Tax Jurisdiction (VAT, GST, TVA, etc)	£195.00	£137.00	£96.00
Archive Data Migration (per entity)	£9.00	£9.00	£9.00

API Integrations

The iplicit API pricing structure, as is standard industry practice, is based on the number of requests (or calls) made to our API.

The iplicit API pricing is segmented into five tiers, ranging from Tier 1 to Tier 5. Each tier offers a distinct allowance of API requests. Here's a breakdown of how it works;

1. **Tier 1:** This tier provides the basic level of service with a limited number of API requests included in the package.
2. **Tier 2:** A step up from Tier 1, Tier 2 offers a higher allowance of API requests, suitable for moderate usage.
3. **Tier 3:** As you progress to Tier 3, you'll receive even more API requests, catering to businesses with higher demands for API usage.
4. **Tier 4:** Tier 4 is designed for larger businesses or those with extensive API integration needs, offering a generous allowance of API requests.
5. **Tier 5:** Our premium tier, Tier 5, provides the highest level of service with an ample allowance of API requests, perfect for enterprises requiring intensive API usage.

Our integrations Include...



However, you have the flexibility to select the tier that best aligns with your business requirements, ensuring you pay only for the level of service you need.

API Pricing	API Tier 1	API Tier 2	API Tier 3	API Tier 4	API Tier 5
Monthly Fee	£19.00	£57.00	£171.00	£342.00	£598.50
API requests included	50,000	250,000	1,000,000	2,500,000	5,000,000
Per Additional request	£0.00038	£0.00023	£0.00017	£0.00014	£0.00012

Implementation

At iplicit, our customer onboarding, implementation and training process is seamless and comprehensive, ensuring a smooth transition onto our SaaS platform.

Traditional ERP systems can take more than 100 days of implementation time and disrupt the customer's work for more than a year.

iplicit was designed for a shorter and more efficient process, often taking as little as 20 days spread over a single calendar quarter.

Full details of our service offering can be found in our Service Definition Document.

Here's a summary of the 7 stages of implementation;

1. Onboarding
2. Solution Design
3. Build & Walkthrough
4. Training
5. User Acceptance Testing (UAT)
6. Deploy
7. Project Completion

Costs & Milestones

All services are charged at the standard hourly rate of £178+VAT. Projects are typically quoted in terms of days at £1,335+VAT per day. A billable working day is 7.5 hours.

Payment is split into 4 milestone billing stages;

- | | |
|--------------|---|
| Milestone 1; | Initial 25% of Services due on contract signature (pre-Stage 1) |
| Milestone 2; | 25% due on completion of Build & Walkthrough (Stage 3) |
| Milestone 3; | 25% due on completion of Training (Stage 4) |
| Milestone 4; | 25% due on completion of Deployment (Stage 6) |



Pricing Example 1

This quotation was for a business with complex project costing challenges across 4 legal entities, with several hundred users accessing the system;

- 7 of which were Power Users (senior finance team)
- 10 were Team User Plus (extended finance team)
- 300+ Team Users requiring only timesheet & expenses (achieved via the purchase of the Transaction Pack)



Page	Description	Qty	Unit price	Net
2	Iplicit Platform (Professional)	1	£1,295.00	£1,295.00
4	Power Users	7	£82.00	£574.00
4	Team User Plus	10	£37.00	£370.00
4	Transaction Pack (1000)	1	£450.00	£450.00
5	Additional Legal Entity	3	£26.00	£78.00
6	Project Costing	1	£125.00	£125.00
6	Fixed Assets (1000)	1	£228.00	£228.00
6	AP Automation (250)	1	£97.00	£97.00
7	Bank Feeds	2	£4.00	£8.00
7	Advanced F/X Feeds (XE.com)	1	£15.00	£15.00
8	API Connector	3	£19.00	£57.00
Total Monthly SaaS Licence Fee				£3,297.00

	Professional Services	Days	Unit price	Net
9	Onboarding	0.7	£1,335.00	£934.50
9	Solution Design	3.1	£1,335.00	£4,138.50
9	Build & Walkthrough	9.4	£1,335.00	£12,549.00
9	User Training	4.8	£1,335.00	£6,408.00
9	UAT	1.2	£1,335.00	£1,602.00
9	Deploy (Go-Live)	4.3	£1,335.00	£5,740.50
9	Project Completion	0.5	£1,335.00	£667.50
Total Services		24		£32,040.00

Pricing Example 2

This quotation is for a smaller organisation with a total of 10 users, only 3 of which are Power Users. The Transaction Pack accommodated the additional Team Users.

They also required project costing as well as AP Automation for the scanning and automated processing of purchase invoices.

2 active companies and a holding group entity was required.



Page	Description	Qty	Unit price	Net
2	Iplicit Platform (Core)	1	£595.00	£595.00
4	Power Users	3	£117.00	£351.00
4	Transaction pack (250)	1	£285.00	£285.00
5	Additional Legal Entity	1	£43.00	£43.00
5	Additional Legal Entity (Dormant/Group)	1	£20.00	£20.00
6	Project Costing	1	£125.00	£125.00
6	AP Automation (500)	2	£172.00	£172.00
6	Advanced Fixed Assets (500)	1	£152.00	£152.00
7	Archive Data Migration (per entity)	3	£9.00	£27.00
7	Bank Feeds	3	£4.00	£12.00
Total Monthly SaaS Licence Fee				£1,782.00

	Professional Services	Days	Unit price	Net
9	Onboarding	0.6	£1,335.00	£801.00
9	Solution Design	2.6	£1,335.00	£3,471.00
9	Build & Walkthrough	7.8	£1,335.00	£10,413.00
9	User Training	4	£1,335.00	£5,340.00
9	UAT	1	£1,335.00	£1,335.00
9	Deploy (Go-Live)	3.6	£1,335.00	£4,806.00
9	Project Completion	0.4	£1,335.00	£534.00
Sub Total Services		20.0		£26,700.00

	Additional Services	Days	Unit price	Net
7	Archive Data Migration	4	£1,335.00	£5,340.00
Total Services		24.0		£32,040.00