



*Take the first step towards
better contract management*



Tuesday, January 27, 2026

Crown Services

Thank you for contacting CobbleStone Software and inviting us to present Contract Insight Enterprise Contract Management Software. It is a pleasure to present the following quotation options for options for Concurrent User Licenses (SaaS options) for Contract Insight Enterprise Contract Management Software Solutions.

Contract Insight® ENTERPRISE Edition, by CobbleStone Software, is an “End-to-End” enterprise level, completely web-enabled Contract Management Software Solution which offers advanced contract tracking, contract drafting, unlimited custom user-defined fields, custom report design tools, e-mail alerts, calendar reminders, legal hold, task and checklists, flexible, security, document management, check-in tracking, workflow, financials, cost control, searching, performance tracking, electronic signatures, mobile app, web calendaring, in-system messaging, integrations, and more. It is built upon the latest web-enabled technologies, so it can be **deployed faster**, **supported easier**, thus **reducing** your **total cost of ownership** and **accelerating** your **return on investment**.

A Few Benefits:

- Boost contract productivity
- Minimize contract cycle time
- Provide single-point-of-access for all contract related information
- Initiate contracts, approve and monitor via desktop or mobile device
- Gain contract visibility and accountability
- Standardize contract creation
- Streamline contract collaboration
- Leverage renegotiation windows
- Eliminate process bottlenecks
- Identify opportunities and mitigate risk



Contract Insight ENTERPRISE Edition offers flexible deployment options. The ENTERPRISE Edition may be “Locally Deployed” (installed and hosted on your organization’s server or corporate cloud) with a perpetual one-time software license, or it may be hosted by CobbleStone Software as a “Software as a Service” (SaaS) cloud solution with an annual hosting subscription license.

MANAGE THE ENTIRE CONTRACT LIFECYCLE

CobbleStone's Contract Lifecycle Management strategy provides comprehensive solutions for automating and centralizing your organization's contract, agreement, committal or obligation management lifecycle processes from cradle to grave. CobbleStone's contract lifecycle solution leverages your organizational processes, integrates seamlessly with other mission critical applications, and provides a user-friendly interface ensuring ease of use, smooth transitions with high adoption rates, and rapid time-to-value.



EXPERIENCE THE COBBLESTONE DIFFERENCE

CobbleStone® is the leading contract management software companies worldwide. Our primary focus is providing better contract management software to help you manage your contracts more effectively. We have been focused on this goal since 1995. Contract Insight is the contract management software of choice for thousands of users with over 3 million records managed by the CobbleStone Platform. Many of the top organizations in the world use Contract Insight.



When you select Contract Insight software to manage your contracts, your organization will be positioned to more effectively administrate vendor and customer agreements, better negotiate renewals, comply with regulatory requirements, and spend more time focusing on your value to the company instead of chasing contracts. Our dedicated staff are in-house CobbleStone employees; this means you will receive focused, proactive support and advice. In addition, we provide a great SLA, which means you are guaranteed a 99.9% uptime and, if things don't work out, we provide you with a credit. That is a product and customer service you can rely on., **supported easier**, thus **reducing** your **total cost of ownership** and **accelerating** your **return on investment**.



Professionals You Can Trust

MANAGE THE ENTIRE CONTRACT LIFECYCLE

We understand that your contracts are important, that's why we provide employees that are professional and experienced. Our staff knows our products (you are not dealing with middle-men and resellers). CobbleStone is committed to providing quality, affordable software that works to meet your organization's unique needs. In order to stay up-to-date with evolving technologies and best practices in the contract management arena, our company maintains an active commitment to many leading professional organizations and holds partnerships and memberships with a variety of leading companies in the business technology arena, including:



Adobe Sign



Schedule
Contract

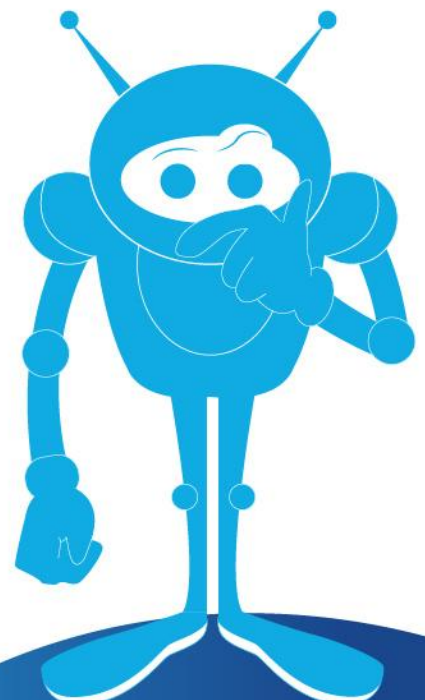


VISDOM® CONTRACT ARTIFICIAL INTELLIGENCE

Contract Insight Enterprise offers VISDOM®, powerful artificial intelligence (AI) backed by machine learning (ML). VISDOM systematically analyzes contracts by transforming the documents into building blocks for improved contract oversight and proactive opportunity identification & risk mitigation.

VISDOM® CONTRACT ARTIFICIAL INTELLIGENCE

- ✓ Smarter contracts with machine analysis
- ✓ Automated data review
- ✓ Risk assessment mapping
- ✓ Immediate recommendations based on real time data
- ✓ Intelligent workflows & on-screen recommendations
- ✓ Smart data extraction
- ✓ Linear regression, logistic regression, decision trees, supervised learning, and charting
- ✓ CobbleStone's 25+ years of CLM experience
- ✓ And more...





Did You Know?

- ✓ CobbleStone offers proven contract management software to organizations to meet industry-specific requirements including healthcare, financial, pharma, government, education, retail, hospitality, manufacturing and many more.
- ✓ CobbleStone was the first web-based contract system to offer user-definable fields, task e-mail alerts, and an advanced online reporting tool.
- ✓ CobbleStone continues to provide industry-leading features to enable our clients with the best solutions for contract administration.
- ✓ CobbleStone was awarded a contract with the United States General Services Administration (GSA). Contact me for more details and GSA pricing, if eligible.
- ✓ CobbleStone was awarded competitive awards with Washington DC, University of Central Florida, State of Missouri, Commonwealth of Virginia, Marion County & many more.
- ✓ In the State of Colorado alone, there are over 1,160 CobbleStone Users – that is impressive!
- ✓ CobbleStone's award-winning software continues to be the solution of choice for the world's largest organizations

LEADING FEATURES AND FUNCTIONALITY – TRUSTED BY THOUSANDS OF USERS

Contract & Vendor Management
Central repository for all your contracts
Workflow routing & tasks
Easily search, sort and filter your contracts
Contract performance rating/score cards
Create custom data fields
Comply with regulatory standards
Manage any type of contract or agreement
Schedule and receive e-mail alerts
Compliance management
Link related contracts and amendments
Create & track custom data fields
Assign classifications (department, type, status, etc.)
Track milestone dates
Manage checklist/To-Do items
Maintain Price/Cost schedules
Delegate and manage tasks and deliverables
Complete audit trail (Who, What, Where, When)
Online collaboration & negotiation
Progress tracking with pre-defined tasks
MS Word integration
Manage templates with field merging and clauses
Integrated electronic signature options
Attachments & file document management
Secure document and file libraries
Control access to documents
Configurable user interface
PDF OCR & full-text searching
Risk mapping & identification
Task performance reports
Contract file folders
[Electronic and Digital signature options](#)

Version control on attachments and documents
Check-in/Check-out features
Budgeting & financial management
Spend management/cost control
Budget alerts & notifications
Create and manage tasks & e-mail alerts
Manage workflows
Create unlimited rules-based workflows
Specify field-based criteria to initiate workflow
Configurable menu navigation links
Employee management
Granular user/employee permissions
Contract access by contract, department, user
Data importing & bulk Importing
Intelligent workflows with visualizer
User-defined sub tables/grids
Design dynamic reports with Report Builder
Online negotiation portal module
Create and save unlimited reports
Report & alert on custom data fields
Auto-emailed reports
User configurable dashboards
Active Directory integration / Single Sign-On
Policy management
Comprehensive document searching
VISDOM® Artificial Intelligence
In-system chat and messaging
Intuitive user-interface
Bulk/mass eSignatures available
Contract and task progress indicators
[Permission based security access](#)



Option 1: Contract Insight Enterprise: CobbleStone-hosted (SaaS) with Concurrent User Licenses

Item - Contract Insight Enterprise SaaS Hosted	Qty	List Price	Discounted Unit Price	Crown Services Admin Fee	Crown Services Year 1
Licenses (Annual Hosting Subscription)					
Contract Insight Enterprise Hosted/SaaS Core License Includes unlimited Read-Only user licenses; requires CobbleStone Annual Software License Agreement	1	£ 5,763.95	£ 5,475.75	£ 41.07	£ 5,516.82
Contract Insight Enterprise Hosted/SaaS Concurrent User License	5	£ 4,034.85	£ 3,833.11	£ 28.75	£ 3,861.86
VISDOM+ AI Module License Package: Starter	1	£ 3,485.24	£ 3,310.98	£ 24.83	£ 3,335.81
VISDOM+ AI Module License Package: Pro	1	£ 6,102.44	£ 5,797.32	£ 43.48	£ 5,840.80
VISDOM+ AI Module License Package: Elite	1	£ 26,167.64	£ 24,859.26	£ 186.44	£ 25,045.70
IntelliSignSM & Document Collaboration Module License	1	£ 3,769.44	£ 3,580.97	£ 26.86	£ 3,607.83
Bulk eSign/Merge License (requires IntelliSign & Document Collaboration Module) plus 50 cents per invited signature participant or merged document; invoiced monthly	1	£ 3,112.39	£ 2,956.77	£ 22.18	£ 2,978.95
Digital Signature License (requires IntelliSign and Document Collaboration Module) includes up to 2000 digitally signed documents per year then plus 50 cents per digitally signed document (overage invoiced monthly); requires electronic signature processes	1	£ 4,536.48	£ 4,309.66	£ 32.32	£ 4,341.98
Solicitation/eSourcing Module License	1	£ 4,899.20	£ 4,654.24	£ 34.91	£ 4,689.14
Vendor/Client Collaboration Gateway Module License	1	£ 5,536.75	£ 5,259.91	£ 39.45	£ 5,299.36
Purchase Order/Spend Management Module License	1	£ 3,076.14	£ 2,922.34	£ 21.92	£ 2,944.25
Online Punchout Integration Connection License (requires Purchase Order/Spend Management Module) [#] Punchout integration connections; Requires business account with Punchout provider(s)	1	£ 3,113.38	£ 2,957.71	£ 22.18	£ 2,979.89
Database Integration Manager Module License(s) Assumes integration with 1 production environment unless otherwise stated	1	£ 5,025.02	£ 4,773.77	£ 35.80	£ 4,809.58
Database Integration Manager Module License(s) - On Premise Agent For Installed Integration (requires Database Integration Manager Module) Assumes third-party systems are located on same server (if more than 1 integration)	1	£ 868.04	£ 824.64	£ 6.18	£ 830.82
Third-Party eSign Connection Manager Module License *Requires license purchased from third-party eSign provider	1	£ 2,137.44	£ 2,030.57	£ 15.23	£ 2,045.80
Onsite Backup Manager Module License	1	£ 2,781.80	£ 2,642.71	£ 19.82	£ 2,662.53
SaaS DEV/STAGE/TEST Environment @ 50% of standard licensing (50% SLA, No Backups) Discount not offered for VISDOM+, DBI, Unanet Connector	1	£ 23,797.43	£ 22,607.56	£ 169.56	£ 22,777.11
Annual Standard Support/Maintenance	1	included	included		included
One-Time Deployment	1	£ 11,475.06	£ 10,901.31	£ 81.76	£ 10,983.07
Optional Annual Services					
Enhanced Support SLA: Diamond	1	£ 23,425.04	£ 22,253.79	£ 166.90	£ 22,420.69
Enhanced Support SLA: Emerald	1	£ 12,803.02	£ 12,162.87	£ 91.22	£ 12,254.09
SaaS Instance Service Up-Time Dashboard Annual Service	1	£ 1,046.88	£ 994.54	£ 7.46	£ 1,002.00

*Pricing offer is valid for 30 days; all travel, lodging (if required), taxes and VAT (if applicable) are invoiced to client with no markup. Subject to CobbleStone's standard software license terms and conditions. Full features can be found at:

<https://www.cobblestonesoftware.com/solutions/compare-contract-management-software-editions>



PROFESSIONAL SERVICES OPTIONS

Professional Services	List Price	Discounted Unit Price	Crown Services Admin Fee	Unit of Measure
Self Service Training Program Includes user manual/wiki, CobbleStone University Learning Videos, Masterclass Group Trainings, & Quarterly Optimization Sessions	Included	N/A	Included	N/A
Training Services - System Configuration Training Hours - Online Services	£ 117.77	£ 111.89	£ 112.72	Per Hour
Training Services - End User Training Hours - Online Services	£ 117.77	£ 111.89	£ 112.72	Per Hour
Work Sessions - Application Configuration Work Session Hours - Online Services	£ 126.50	£ 120.17	£ 121.07	Per Hour
Work Sessions - Document Template Configuration Hours - Online Services Estimated Two (2) Hours Per Template	£ 126.50	£ 120.17	£ 121.07	Per Hour
Work Sessions - Workflow Configuration Hours - Online Services Estimated Four (4) Hours Per Workflow	£ 126.50	£ 120.17	£ 121.07	Per Hour
Work Sessions - Punchouts Configuration Hours - Online Services Requires purchase of CobbleStone's Purchase Order/Spend Management Module and Online Punchout Integration Connection License	£ 126.50	£ 120.17	£ 121.07	Per Hour
Work Sessions - D&B Integration Configuration Hours - Online Services Requires purchase of CobbleStone's Dun & Bradstreet Company Integration Connection Manager License	£ 126.50	£ 120.17	£ 121.07	Per Hour
Work Sessions - User Acceptance Testing Hours - Online Services	£ 126.50	£ 120.17	£ 121.07	Per Hour
Work Sessions - Requirements Gathering Hours - Online Services	£ 143.95	£ 136.75	£ 137.77	Per Hour
Work Sessions - Project Management Services - Online Services	£ 157.03	£ 149.18	£ 150.30	Per Hour
Technical Services - Metadata Import - One (1) Source - Online Services Pricing based on records volume Assumes structured/spreadsheet format for data/field mapping Estimated pending final CobbleStone review of data	£ 139.58	£ 132.60	£ 133.60	Per Hour
Technical Services - Attachment Files/Documents Import - One (1) Source - Online Services Pricing based on files volume Assumes unique, logical identifier to match contract electronic file with contract metadata record Estimated pending final CobbleStone review of data	£ 139.58	£ 132.60	£ 133.60	Per Hour
Technical Services - Metadata Integration Scheduled Services - 1 Source - Online Services	£ 139.58	£ 132.60	£ 133.60	Per Hour
Technical Services - Technical API Consultation Support Services - Online Services (assumes client IT team is leading API integration)	£ 139.58	£ 132.60	£ 133.60	Per Hour
Technical Services - Technical Configuration Services - Online Services	£ 139.58	£ 132.60	£ 133.60	Per Hour
Technical Services - Data Extraction Services - Online Services Requires data import services; priced separately	Custom Pricing Based on Project	None	Custom Pricing Based on Project	Project

The CobbleStone Path to Success!

Comprehensive &
Integrated Platform

Configurability &
Flexibility

Endless Training &
Learning Opportunities

AI-Powered Features

User-Friendly Interface
& Support





PROFESSIONAL SERVICES OPTIONS

Data Import and Integration Services

Do you have legacy contracts to import into Contract Insight? CobbleStone offers metadata and/or file importing services to ease the transition and speed the implementation process. CobbleStone metadata importing and files/documents importing services are priced per hour. Pricing estimates can be provided after reviewing sample metadata and/or files.

Would you like to share contract, payment, or vendor/client data with another system? CobbleStone offers the ability to integrate with other existing enterprise solutions. CobbleStone data integration remote services are priced per hour and include an additional annual support cost based on the integration specifications (if CobbleStone performs integration services). Pricing estimates can be provided after reviewing data integration requirements. Contract Insight Enterprise includes Web Services API that may be leveraged for data integration by your organization's IT staff. Contact me today to learn more.

Comprehensive Training Options

CobbleStone Software offers a full-service training package for both system administrators and end users. Training services can be delivered onsite or remote. Each training course includes collaborative instructor-led training sessions, detailed agendas and documentation, an online User Manual/Wiki, and complementary learning videos. The formal training courses are optional; however, we recommend the paid training course to facilitate knowledge sharing, prepare customers for system implementation, and to fully understand system features. CobbleStone also offers inline help, support, online learning videos, complementary training webinars, and recurring in-person training seminars. Formal training options are below:

1. Full Online Training (priced in this offer): The CobbleStone Training Sessions are live online meetings intended to prepare customers for implementation and instruct users how to manage/use the system. The training sessions offered are Core System Administrator Training, System Administrator Module Training, End User Training, and tailored training as needed.

2. Full On-Site Training at Your Office: Each onsite session can have as many attendees that can fit comfortably onsite in your conference room. The training sessions offered are Core System Administrator Training, System Administrator Module Training, End User Training, and tailored training as needed. The CobbleStone Training Sessions are live instructor led on your site. The CobbleStone Training Sessions are fully holistic and cover features (admin, setup/config, permissions, custom fields, workflow, contract management/creation, tasks and e-mail alerts, financials, vendor management/tracking, reporting/searching, and help), best practices, live Q&A, and hands-on practice. On-site (at client headquarters) training is priced per day plus travel expenses (per GSA guidelines). CobbleStone training staff may provide a maximum of two 4-hour training sessions per day. **CobbleStone On-Site Training sessions at Your Office can be priced upon request. **all travel and lodging are the responsibility of the client.**

3. Full On-Site Training at CobbleStone's Office: Each session can have as many attendees that can fit comfortably onsite in CobbleStone's conference room (approximately 20). The training session is live instructor led in CobbleStone's facility. The CobbleStone Training Sessions are fully holistic and cover features (admin, setup/config, permissions, custom fields, workflow, contract management/creation, tasks and e-mail alerts, financials, vendor management/tracking, reporting/searching, and help), best practices, live Q&A, and hands-on practice. CobbleStone hosted Training Sessions will be priced upon request. ****all travel and lodging are the responsibility of the client. CobbleStone On-Site Training sessions at CobbleStone's Office can be priced upon request. **all travel and lodging are the responsibility of the client.**





Online Configuration Work Sessions

CobbleStone also offers online configuration consultation work sessions (priced in this offer). The work sessions are dedicated online meetings with our implementation specialists to assist your team with the initial and/or ongoing configuration of the system. Our team works with you, offering best-practices configuration consultation. We have found great success with clients that choose these sessions in addition to the training sessions. Please note that the work sessions are optional, and you will not be invoiced unless the services have been delivered/completed. For example, if you purchase a block of 30 hours and only use 15 hours, you will only be invoiced for 15 hours. You can also purchase the work sessions separately after the training is completed, if you feel you need additional configuration guidance. It is recommended to leverage CobbleStone's 25+ years of experience during the initial implementation. Online configuration consultation work sessions are priced per hour.

Other Professional Services

CobbleStone also offers full implementation services. If full implementation services are preferred, CobbleStone will require full configuration and importing specifications including: fields for Contract Details, fields for Counterparty Details, fields for Employee Details, field values, fields assigned to each Contract Type, workflow (optional), document templates (optional), total count of legacy metadata rows for import, sample legacy metadata, total count of legacy files/documents for import, sample legacy files/documents, permission specifications and more. CobbleStone full implementation services can be priced upon request and detailed review of requirements.

CobbleStone is a worldwide provider of contract management software since 1995 and has years of industry knowledge and a proven track record of client success. CobbleStone is trusted by thousands of users worldwide and over 3 million contracts are managed by the CobbleStone Contract Platform. Contract Insight is a great addition to an organization's needs and offers contract tracking, user-definable fields, flexible reports, e-mail alerts, tasks and checklists, security, document management, workflow tasks, financials, searching, full text indexing, mobile-friendly access, and much more. We feel that our expertise and product can improve your organization's contract management processes and look forward to presenting our system to you and your team.

Please contact me today for a copy of the terms of CobbleStone's license agreement and if you would like to proceed. We look forward to working with you and your team.

Sincerely,

Connie Egan
CobbleStone – Leaders in Contract Management Software®
856-784-1139 | sales@CobbleStoneSoftware.com



THE COBBLESTONE® SOFTWARE SUITE

Requisition / Request Manager

Request Wizard

Contract & Item Orders

Vendor Onboarding

Workflows & Approvals

Document Management

Spend Control

E-Procurement, E-Sourcing Management

Bids / RFx Management

Workflows & Approvals

Online Vendor Bidding

Award Management

Shopping Carts & Punchouts

Vendor Management

Contract Lifecycle Management

Draft & Manage Contracts

Centralized Repository

Automate Alerts & Reminders

Workflow & Approvals

eSign & Negotiate Online

Contract Compliance

Purchase Order Management

Generate POs

Track Items Ordered &

Spend Control

Workflow & Approvals

Inventory Management

Supplier Catalogs

Online Collaboration Portal

Vendor / Client Collaboration

Vendor Onboarding

Share Forms & Certificates

Advertise Bids & Opportunities

Vendor Surveys

Electronic Signing



COBBLESTONE
software

Next Steps & Implementation:

- ✓ Review and Approve Order
- ✓ Schedule Planning Kick-Off Call
- ✓ Install/Release System
- ✓ Start Training & Configuration
- ✓ Start Managing Your Contracts Better
- ✓ Success!

Rest assured; CobbleStone is committed to delivering you an outstanding customer experience as we have for thousands of users for more than 25 years. Our goal is to provide you with a user-friendly advanced contract software system that allows your organization to reach its highest potential for contract success. Thank you again for considering CobbleStone Software as your organization's preferred contract management software solution provider.

Contact me today if you would like to learn more about other CobbleStone Software solutions to improve procurement, vendor registration, policy management, and more. We look forward to working with your team.

*Third party trademarks are owned by their respective organizations and are not to be construed as endorsements. CobbleStone reserve the right to perform its obligations direct or via its partners or subcontractors.

Sincerely,

The Path to Better Contract Management.

