

G-Cloud 15

Service Definition Document

Microsoft
Partner



About Embrionic Limited



Embrionic Limited are a UK based IT consultancy specialising in Digital Technologies

Embrionic specialises in supporting organisations with the planning, adoption, and transformation of their IT services. Since our founding in 2000, we have consistently delivered successful transformational projects across various sectors of UK industry and Government, guided by our core values:

- Maintaining expertise in our field
- Adding value in every engagement
- Ensuring the best possible outcomes for our clients

At the heart of Embrionic's success is our team, composed of some of the UK's foremost experts in our specialised technologies. We recruit only top talent to guarantee exceptional service quality. Our company culture fosters the development of skills, ethical standards, and tools necessary for delivering superior client engagements. Our adaptable delivery model allows us to tailor each project to its unique requirements while drawing on established methodologies to consistently provide the appropriate level of service.

Embrionic are an early adopter of Cloud technologies, transitioning to a fully remote and Cloud-based operation as early as 2009. We possess a deep understanding of the challenges and benefits of Cloud adoption and have a proven track record in On-Premises, Hybrid, and Cloud Native implementations. This experience enables us to optimise digital services to meet the specific needs of our clients.

We collaborate closely with clients to offer strategic, trusted guidance on the evolution of their IT platforms. Leveraging our extensive industry knowledge, we serve as a valued partner, providing advice that helps clients deliver the high-quality services their users expect.

As a Microsoft Partner for over 20 years, our extensive expertise in Microsoft Cloud technologies remains a key strength.

To affirm our dedication to secure service delivery, Embrionic has maintained Cyber Essentials certification since 2020, committing to annual renewals.



What we do

STRATEGY



The right digital strategy is fundamental to the mission success of all businesses. Understanding the outcomes required by their customers and how technology and data can be used to achieve that in a cost effective, value driven way is what Embrionic help our customers understand. Working alongside your key stakeholders we help you understand how to adopt digital services in a way that fits your business needs.

DESIGN



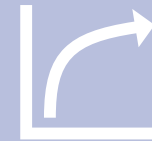
Delivery of a strategy starts with architecting and designing the digital services required. Whether it's buying Software as a Service platforms or building custom services from the ground up using Platform Services and Infrastructure Services. Embrionic engage with our clients to deliver the necessary architectural and design artefacts that ensure the delivery is going to meet the outcomes demanded.

DELIVER / TRANSFORM



To deliver high quality digital services you need a team with the right skills and attitude. Embrionic offer a flexible model that can fit within your existing delivery team or take on responsibility for the entire delivery. Whether you are buying and deploying a digital service or building your own, our team have the knowledge and experience to help you achieve your goals.

ADOPT



Delivery and transformation of digital services is only the first stop on your journey. You will also need to ensure your customers are adopting them and have a continual service improvement programme. Embrionic provide advice and guidance on both adoption and how to run your digital services to make them efficient and deliver the value required by your business.



Service Description

Embrionic assist organisations in developing their digital strategy to create improved business outcomes through the use of modern digital platforms and cloud technologies. We help organisations create a joined-up vision that aligns the business strategy with the digital capabilities needed to create sustainable and performant results for Government and Citizens.

- **Service features**
 - Digital strategy development
 - As-Is and To-Be Digital Architectures
 - Gap Analysis of strategic needs and current capabilities
 - Maturity assessment and recommendations for digital capabilities
 - Identification of critical investment requirements
 - Input into digital enabled target operating model (TOM)
- **Service benefits**
 - Improved business outcomes and digital experiences for citizens
 - Increased efficiency and optimised digital services
 - Enables targeted transformation and roadmap development
 - Identifies sustainable methods for delivery of digital services
 - Helps to realise the business strategy

Microsoft 365 Planning, Adoption and Migration Services



We help organisations get to Microsoft 365 and realise the value from it



Service Description

Embrionic help organisations identify how to adopt the large number of services within Microsoft 365, deploy and configure them and migrate their users and data to Microsoft 365. We help organisations with Identity, Endpoints, Security and Productivity workloads in Microsoft 365. We leverage our experience in delivering Microsoft 365 secure configurations for Government to ensure data is secured while productivity gained.

▪ Service features

- Planning Service for all Microsoft 365 services
- Microsoft 365 readiness assessments
- Implementation and configuration of Microsoft 365
- Data migration services for Microsoft 365
- Adoption guidance and planning for Microsoft 365
- Business change and comms for Microsoft 365 adoption

▪ Service benefits

- Proven approach reduces time for deploying Microsoft 365
- Secure Microsoft 365 deployment suitable for UK Government
- Maximises adoption of Microsoft 365 and productivity increases
- Enabler for adoption of Zero Trust Principles for Cloud Services
- Simplifies management of Endpoints using Microsoft 365

Microsoft Azure Planning, Deployment and Adoption Services



We help organisations adopt Microsoft Azure and realise the value from it



Service Description

Embrionic help organisations identify how to adopt services from the Microsoft Azure Public Cloud securely and efficiently to meet the demands of their business. We help organisations understand the differences in how to operate the cloud and avoid unexpected costs and wastage.

▪ Service features

- Delivery of a Cloud Adoption Strategy and Fundamentals Assessment
- Cloud adopting planning and roadmaps
- How to adopt the Cloud Operating Model
- Design and build of your Cloud Architecture
- Cloud governance and security
- Data migration services
- Delivery of FinOps best practices

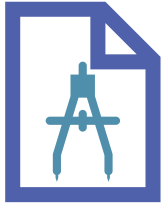
▪ Service benefits

- Identifies how to transform to a Cloud first operating model and unlock your digital strategy
- Reduces time for adoption and use of Microsoft Azure Services
- Secures Microsoft Azure Services suitable for UK Government
- Enables strong financial management of Cloud Services

Enterprise and Solution Architecture



We help organisations build their architecture practice for Cloud Services



Service Description

Embrionic assist organisations in the build and adoption of Enterprise and Solution Architecture practices for Cloud Services. We will help develop an Enterprise Architecture Model for your business and put in the processes to maintain it and help to establish a practice capable of defining blueprints, reference architectures and architectural patterns to meet the demands of your business.

- **Service features**
 - Discovery and review of existing architecture practices
 - Development of Enterprise Architecture Model aligned to business
 - Establishment of principles, policies, standards and procedures
 - Co-development of technology reference architecture and strategies
 - Implementation of architectural governance
 - Development of technology and service roadmaps
 - Produce solution blueprints, reference architectures and patterns
 - Ensure solutions and services meet functional and non-functional requirements
- **Service benefits**
 - Aligns business capability demands with digital and IT services
 - Identifies gaps and opportunities for improved service delivery
 - Enables As-Is and To-Be modelling and architectural change management
 - Increases reusable elements to reduce cost and complexity
 - Identifies and reduces technical debt through modernisation
 - Meets the information security demands of the organisation on digital services



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