



Service Definition Document

Azure Landing Zone
Design, Implementation
& Review

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Solution Overview

Objectives

The primary objective of our Azure Landing Zone Design, Implementation & Review service is to provide a robust foundation for organisations venturing into cloud migration or expansion within the Microsoft Azure environment. We aim to streamline the setup process, enhance security, optimise performance, and establish governance frameworks tailored to the unique needs of each client. Our service ensures a seamless transition to Azure, enabling clients to harness the full potential of cloud computing while mitigating risks and maximising ROI.

What is an Azure Landing Zone

An Azure Landing Zone is a structured approach to establishing a secure, scalable, and well-architected environment within Microsoft Azure. It serves as the initial deployment framework for workloads, applications, and services, facilitating efficient cloud adoption and management. The Landing Zone encompasses a set of best practices, design principles, and automated processes that align with industry standards and Microsoft's recommendations, ensuring a solid foundation for cloud operations.

Key Features

- Develop Landing Zone blueprints aligned to Microsoft's Cloud Adoption Framework
- Deploy fully configured landing zones using automation and governance guardrails
- Implementing robust security controls, identity management, and compliance standards
- Perform a comprehensive validation of architecture and configurations
- Ensure adherence to governance, cost optimisation, and scalability best practices
- Incorporate identity, networking, security, and compliance requirements
- Options to integrate on-premise environment for hybrid IT
- Disaster recovery and backup considered as part of your architecture
- Continuous Optimisation: Providing ongoing monitoring, analysis, and optimisation services to fine-tune Azure resources, improve efficiency, and maintain cost-effectiveness over time.

Key Benefits

- Design scalable architectures that adapt to changing business demands
- Utilise cost management tools, resource tagging, and optimisation strategies
- Accelerated Adoption: Faster migration through expert led design and implementation
- Minimise misconfigurations and compliance issues through expert design and validation.
- Build IT trust with secure, scalable architecture design and implementation
- Discover risk exposure through reviewing existing landing zone environment
- Azure expert led guidance to help informed decision making
- Ensure your day one Azure environment is fit for purpose
- Align cloud architecture to regulations, compliancy and industry standards
- Reduce complexity with automation and standardised frameworks

Scope and Duration

The scope and duration of an Azure Landing Zone Design, Implementation & Review service can vary depending on factors such as the complexity of the organisation's requirements, the scale of the Azure environment, and the level of customisation needed. However, here's a general outline of the typical scope and duration:

Scope

- **Discovery and Assessment:** Initial meetings and workshops to understand the organisation's goals, existing infrastructure, applications, and regulatory requirements.
- **Architecture Design:** Designing the Azure Landing Zone architecture, including networking, identity management, security, governance, and resource organisation.
- **Security and Compliance:** Implementing security controls, encryption methods, identity and access management (IAM), and compliance standards to protect data and meet regulatory requirements.
- **Infrastructure Provisioning:** Provisioning and configuring Azure resources, such as virtual networks, subnets, Azure Active Directory, security groups, and other foundational components.
- **Automation and DevOps Integration:** Setting up automation pipelines, Infrastructure as Code (IaC) tools, and DevOps practices for automated deployment, configuration, and management of Azure resources.
- **Governance Implementation:** Establishing governance frameworks, policies, role-based access controls (RBAC), and operational procedures to maintain control and compliance within the Azure environment.
- **Testing and Validation:** Conducting testing, validation, and performance tuning to ensure the Azure Landing Zone meets functional and non-functional requirements.
- **Documentation and Knowledge Transfer:** Creating documentation, runbooks, and training materials to facilitate knowledge transfer.

Deliverables

The duration of an Azure Landing Zone Design, Implementation & Review service typically ranges from a few weeks to several months, depending on the complexity and scale of the project. Here is an approximate breakdown of the timeline:

- Discovery and Assessment: 1-2 weeks
- Architecture Design: 2-4 weeks
- Infrastructure Provisioning: 2-4 weeks
- Automation and DevOps Integration: 2-4 weeks
- Governance Implementation: 2-4 weeks
- Testing and Validation: 1-2 weeks
- Documentation and Knowledge Transfer: Ongoing throughout the project

The total duration may vary based on project-specific factors, such as the availability of resources, stakeholder involvement, and any unforeseen challenges encountered during the implementation process. It's essential to work closely with the client to establish realistic timelines and milestones and to continuously communicate progress throughout the project.

Deliverables

Typical deliverables from an Azure Landing Zone Design and Implementation include:

- Azure Landing Zone Architecture Design: Detailed architectural diagrams illustrating the structure, components, and connectivity of the Azure Landing Zone.
- Deployment Scripts and Templates: Customised deployment scripts, ARM templates, and configuration artifacts for automated provisioning and management of Landing Zone resources.
- Security and Compliance Documentation: Security assessments, compliance reports, and documentation outlining security controls, encryption methods, and data protection measures implemented within the Landing Zone.
- Governance Policies and Procedures: Documentation of governance frameworks, policies, and procedures governing resource management, access controls, and operational practices within the Azure environment.
- Cost Optimisation Recommendations: Reports, analysis, and recommendations for optimising Azure spending, resource utilisation, and cost management within the Landing Zone.

Data Protection & GDPR

Atech, part of the Iomart Group, is committed to conducting its business in accordance with all applicable Data Protection laws and regulations and in line with the highest standards of ethical conduct. Our Data Protection policy sets forth the expected behaviours of Iomart Employees and Third Parties in relation to the collection, use, retention, transfer, disclosure and destruction of any Personal Data belonging to an Iomart Contact (i.e. the Data Subject). Iomart, as a Data Controller, is responsible for ensuring compliance with the Data Protection requirements outlined in our Data Protection policy (available on request).

Iomart's leadership is fully committed to ensuring continued and effective implementation of this policy and expects all Iomart Employees and Third Parties to share in this commitment.

Iomart uses the Personal Data of its Contacts for the following broad purposes:

- The general running and business administration of Iomart Entities.
- To provide services to Iomart customers.
- The ongoing administration and management of customer services.
- The use of a contact's information should always be considered from their perspective and whether the use will be within their expectations or if they are likely to object.

Each Iomart Entity will Process Personal Data in accordance with all applicable laws and applicable contractual obligations. More specifically, Iomart will not Process Personal Data unless at least one of the following requirements are met:

- The Data Subject has given Consent to the Processing of their Personal Data for one or more specific purposes.
- Processing is necessary for the performance of a contract to which the Data Subject is party or to take steps at the request of the Data Subject prior to entering a contract.
- Processing is necessary for compliance with a legal obligation to which the Data Controller is subject.
- Processing is necessary to protect the vital interests of the Data Subject or of another natural person.
- Processing is necessary for the performance of a task carried out in the public interest or in the exercise of official authority vested in the Data Controller.
- Processing is necessary for the purposes of the legitimate interests pursued by the Data Controller or by a Third Party.

Why Partner with Atech?

Credentials and Capability

Atech is the one of the UK's most accredited providers of secure hybrid cloud managed services, delivering deep expertise across Microsoft technologies, data protection, and cybersecurity. We hold Microsoft designations for **Modern Work, Security, Infrastructure (Azure)** and are recognised as an **Azure Expert MSP** – a status achieved by only 60 partners globally and 15 in the UK.

As part of the Microsoft AI Cloud Partner Program, we have validated technical capabilities across the full cloud lifecycle. Our inclusion in the **Azure Expert MSP Program** reflects proven excellence in people, processes, and tools, ensuring sustainable, repeatable, and scalable managed services. This means you can rely on a partner that consistently delivers best practice and operational efficiency.

Partnering with us gives you access to over **200 Microsoft cloud specialists**, including **two Microsoft MVPs**, ensuring unparalleled technical depth and experience.

Microsoft Endorsements and Specialisations

We hold multiple Microsoft Solutions Partner designations, including:

- Digital & App Innovation (Azure)
- Data & AI (Azure)
- Business Applications



Figure 1: Microsoft Accreditations

In addition, we have achieved advanced specialisations in areas such as:

- Cloud Security
- Identity and Access Management
- Threat Protection
- Infra & Database Migration
- Azure Virtual Desktop
- Enterprise Application Migration to Azure



Figure 2: Microsoft Designations

These credentials validate our ability to deliver complex, secure, and innovative solutions aligned to Microsoft best practices.

Security and Compliance

Security is at the heart of our services. Atech is **ISO 27001 certified**, **Cyber Essentials Plus accredited**, and a member of the **Microsoft Intelligent Security Association (MISA)** – an invitation-only program granting access to Microsoft’s top security experts. We also hold **CREST accreditation** and participate in the **Microsoft MSSP Program**, one of only 12 partners in the UK, giving our customers direct benefits such as access to product teams and funded workshops.

Further reinforcing our security leadership:

- **Microsoft Gold Partner Status** alongside **Azure Expert MSP**
- **Microsoft MSSP Program** (1 of only 12 UK partners)
- **Microsoft Fastrack Ready Partner** (1 of only 300 globally)
- **Microsoft XDR status**

These credentials provide you with assurance that security is embedded throughout design, migration, and ongoing management. Combined with our advanced specialisations and industry recognition, they demonstrate our ability to deliver secure, compliant, and future-ready solutions.

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6 Atlantic Quay, 55 Robertson Street, Glasgow, G2 8JD