



Pricing Document

Iomart Private Cloud

Pricing Overview

All pricing will be subject to discovery and design.

Standard Host Sizing Options and Prices

	Customer Provided VMware Cloud Foundation Licenses	Iomart Provided VMware Cloud Licenses Prices
Management Host – Option 1 16core/256GBRAM,12.8TB NVMe	£1,410	£1,680
Management Host – Option 2 32core/512GBRAM,12.8TB NVMe	£1,788	£2,328
Workload Host – Option 1 16core/256GBRAM,32TB NVMe	£1,995	£2,205
Workload Host – Option 2 32core/512GBRAM,32TB NVMe	£2,435	£2,854
Workload Host – Option 3 64core/1024GBRAM,32TB	£4,233	£5,073
Additional 6.4 TB NVMe Storage	N/A	£250

Notes

- Iomart can provide complete flexibility in how these solutions are priced between capital expenditure and operational expenditure.
- This is a managed solution which includes hosting, platform and lifecycle management, and support. VMware Cloud Foundation (VCF) licences can be provided either by the customer or by Iomart who are a Broadcom VMware Pinnacle Partner. We can also offer license portability.
- VCF Private Cloud requires a minimum of 4 x Management and 4 x Workload hosts.

Professional Services

Any elements of professional services required for this solution will be at the rates shown in our rate card below.

Iomart Day Rates for Professional Services

The matrix below outlines Iomart's job families, roles and levels for the provision of professional and ancillary services such as implementation and training.

Standard Rate Card

	Strategy and Architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
1. Follow	£650	£650	£650	£650	£650	£650
2. Assist	£700	£700	£700	£700	£700	£700
3. Apply	£750	£750	£750	£750	£750	£750
4. Enable	£950	£950	£950	£950	£950	£950
5. Ensure, advise	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000
6. Initiate, influence	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
7. Set strategy, inspire, mobilise	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200

Notes

- Working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25
- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate



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