



Pricing Document

Iomart VMware Cloud

Pricing Overview

All pricing will be subject to discovery and design.

VM Type / Size	Unit	Pricing
Linux - GP1-4 (1vCPU / 4 GB RAM)	Per VM	£32.50
Linux - GP2-4 (2vCPU / 4 GB RAM)	Per VM	£59.50
Linux - GP2-8 (2vCPU / 8 GB RAM)	Per VM	£64.00
Linux - GP4-16 (4vCPU / 16 GB RAM)	Per VM	£99.50
Linux - GP8-32 (8vCPU / 32 GB RAM)	Per VM	£235.00
Linux - GP16-64 (16vCPU / 64 GB RAM)	Per VM	£485.00
Linux - GP32-128 (32vCPU / 128 GB RAM)	Per VM	£798.50
Linux - HM1-8 (1vCPU / 8 GB RAM)	Per VM	£59.50
Linux - HM2-16 (2vCPU / 16 GB RAM)	Per VM	£85.50
Linux - HM4-32 (4vCPU / 32 GB RAM)	Per VM	£171.00
Linux - HM4-64 (4vCPU / 64 GB RAM)	Per VM	£287.50
Linux - HM8-64 (8vCPU / 64 GB RAM)	Per VM	£305.00
Linux - HM4-128 (4vCPU / 128 GB RAM)	Per VM	£526.28
Linux - HM8-128 (8vCPU / 128 GB RAM)	Per VM	£580.00

Linux - HM16-128 (16vCPU / 128 GB RAM)	Per VM	£650.00
Linux - HM16-192 (16vCPU / 192 GB RAM)	Per VM	£972.00
Windows - GP1-4 (1vCPU / 4 GB RAM)	Per VM	£46.25
Windows - GP2-4 (2vCPU / 4 GB RAM)	Per VM	£87.00
Windows - GP2-8 (2vCPU / 8 GB RAM)	Per VM	£91.50
Windows - GP4-16 (4vCPU / 16 GB RAM)	Per VM	£154.50
Windows - GP8-32 (8vCPU / 32 GB RAM)	Per VM	£345.00
Windows - GP16-64 (16vCPU / 64 GB RAM)	Per VM	£705.00
Windows - GP32-128 (32vCPU / 128 GB RAM)	Per VM	£1,238.50
Windows - HM1-8 (1vCPU / 8 GB RAM)	Per VM	£73.25
Windows - HM2-16 (2vCPU / 16 GB RAM)	Per VM	£113.00
Windows - HM4-32 (4vCPU / 32 GB RAM)	Per VM	£226.00
Windows - HM4-64 (4vCPU / 64 GB RAM)	Per VM	£342.50
Windows - HM8-64 (8vCPU / 64 GB RAM)	Per VM	£415.00
Windows - HM4-128 (4vCPU / 128 GB RAM)	Per VM	£636.28
Windows - HM8-128 (8vCPU / 128 GB RAM)	Per VM	£800.00
Windows - HM16-128 (16vCPU / 128 GB RAM)	Per VM	£1,090.00

Windows - HM16-192 (16vCPU / 192 GB RAM)	Per VM	£1,412.00
All Flash Storage	Per GB	£0.10
IP Addresses	Per IP	£2.00
Outbound Data	Per GB	FREE *
Backup - local and remote	Per GB	£0.13
DR (Pricing From)	Per VM	£30.00

Managed Services

	Complete Management 1-30 VMs	Complete Management 30-100 VMs	OS Management
Price	£10	£7.50	£100 per VM

Notes

- MS Windows pricing covers only the OS license; SQL and other services are separate.
- Management hours will be quoted based on engagement requirements.

Professional Services

Any elements of professional services required for this solution will be at the rates shown in our rate card below.

Iomart Day Rates for Professional Services

The matrix below outlines Iomart's job families, roles and levels for the provision of professional and ancillary services such as implementation and training.

Standard Rate Card

	Strategy and Architecture	Change and Transformation	Development and Implementation	Delivery and Operation	People and Skills	Relationships and Engagement
1. Follow	£650	£650	£650	£650	£650	£650
2. Assist	£700	£700	£700	£700	£700	£700
3. Apply	£750	£750	£750	£750	£750	£750
4. Enable	£950	£950	£950	£950	£950	£950
5. Ensure, advise	£1,000	£1,000	£1,000	£1,000	£1,000	£1,000
6. Initiate, influence	£1,100	£1,100	£1,100	£1,100	£1,100	£1,100
7. Set strategy, inspire, mobilise	£1,200	£1,200	£1,200	£1,200	£1,200	£1,200

Notes

- Working day: 8 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays
- Office hours: 9:00am to 5:00pm Monday to Friday
- Travel, mileage subsistence: Included in day rate within M25. Payable at department's standard travel and subsistence rates outside M25

- Mileage: As for travel, mileage subsistence
- Professional indemnity insurance: included in day rate



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