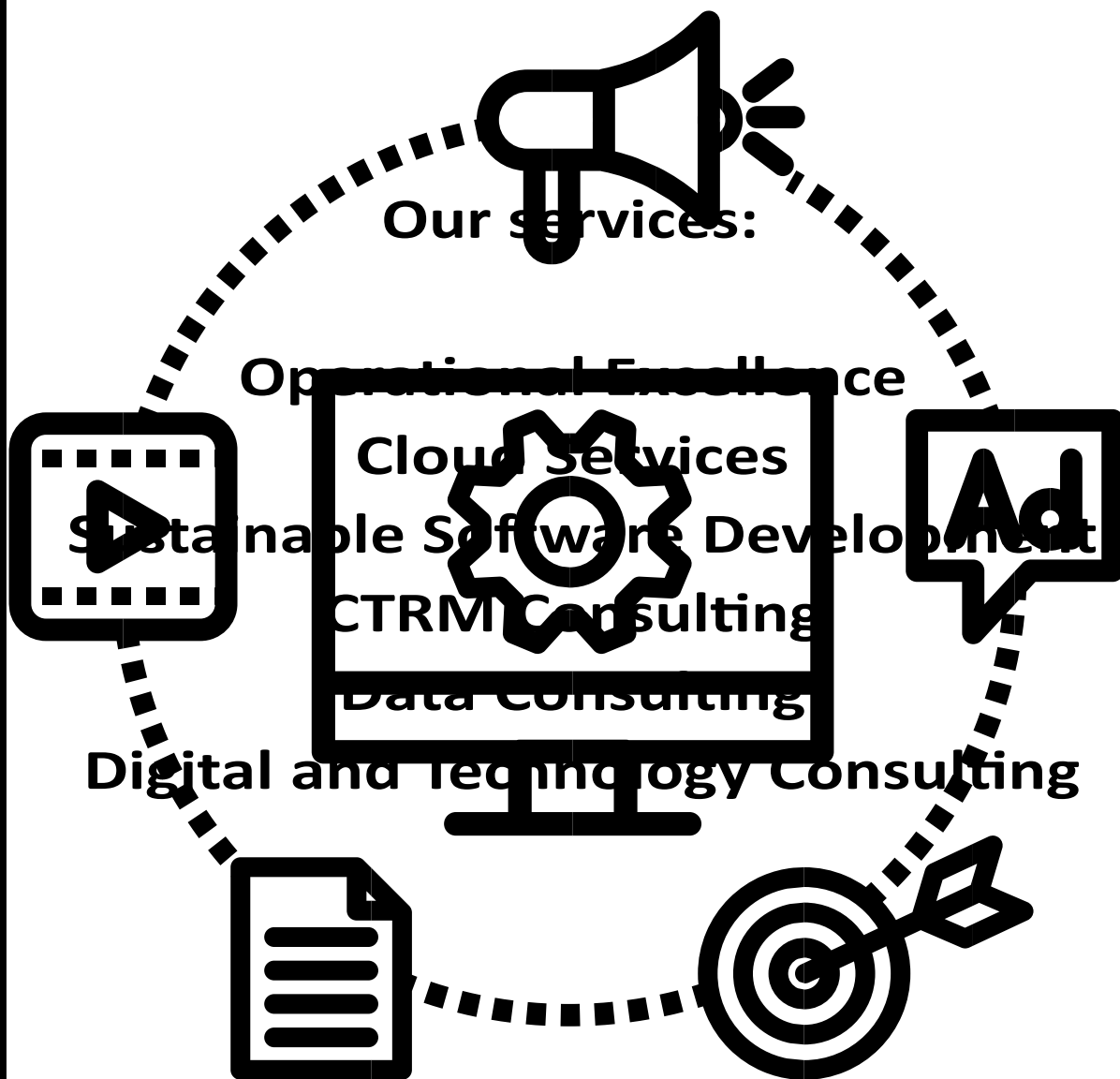


BBGC

G-Cloud 15 Service
Pricing

BBGC are an innovative consultancy business that work with some of the world's largest businesses to provide solutions to current business problems.

We collaborate with global organizations to innovate their businesses through the delivery of solutions.



SKILLS FOR THE INFORMATION AGE (SFIA)

	Strategy and Architecture	Change and Transformation	Development and Innovation	Delivery and Performance	People and Organisation	Relationships and Engagement
Follow	£300	£300	£300	£300	£300	£300
Assist	£650	£650	£650	£650	£650	£650
Apply	£850	£850	£850	£850	£850	£850
Manage	£995	£995	£995	£995	£995	£995
Advise	£1200	£1200	£1200	£1200	£1200	£1200
Initiate	£1398	£1398	£1398	£1398	£1398	£1398
Strategise	£1495	£1495	£1495	£1495	£1495	£1495

Standards for consultancy day rate cards:

- **Consultant's working day: 8 hours**
- **Working week: Monday to Friday not including national holidays**
- **Office hours: 9:00am to 5:00pm
Monday to Friday**
- **Travel, mileage subsistence: Included
in day rate within M25**

1. Follow - Level Definition

Autonomy: Operates under tight supervision. Exercises minimal discretion when addressing inquiries. Expected to seek guidance in unforeseen circumstances.

Influence: May work independently or collaborate with nearby colleagues.

Complexity: Engages in structured tasks within a predictable setting. May need support when encountering unexpected issues. Contributes to brainstorming for fresh concepts.

Business Skills: Displays a methodical work style. Possesses fundamental digital proficiency to acquire and utilize applications and tools relevant to their role.

Knowledge: Possesses foundational, area-specific knowledge. Utilizes recently acquired information to cultivate additional skills.

2.Assist - Level Definition

Autonomy: Operates under standard guidance. Exercises minimal discretion in addressing issues or inquiries. Decides when to seek assistance in unforeseen circumstances. Plans own tasks within brief time frames.

Influence: Engages with and potentially impacts nearby colleagues. May involve some external interaction with customers, suppliers, and partners. Recognizes the importance of teamwork and advocating for user/customer requirements.

Complexity: Undertakes diverse tasks across different settings. Could assist in resolving common issues and offer innovative perspectives or alternative approaches to tasks.

Business Skills: Grasps and utilizes suitable methods, tools, applications, and processes.

Knowledge: Absorbs new information when presented in a structured manner and applies it proficiently.

3. Apply - Level Definition

Autonomy: Capably plans and oversees own tasks, and when applicable, those of others, within tight deadlines.

Influence: Grasps and engages in analyzing user/customer needs, integrating them into their work. Fully contributes to team efforts by understanding the interrelation between their role and others'.

Complexity: Applies a systematic approach to defining and resolving routine and moderately complex issues.

Business Skills: Comprehends and adeptly applies suitable methods, tools, applications, and processes.

Knowledge: Shows proficient application and the capacity to share knowledge derived from industry standards. Grasps new information readily and applies it effectively.

4.Enable - Level Definition

Autonomy: Organizes, schedules, and oversees tasks to achieve specified objectives and adhere to established processes within designated timeframes and quality standards.

Influence: Collaborates with and actively participates in cross-functional teams to ensure alignment with customer and user requirements throughout project deliverables or scope of work.

Complexity: Researches, defines, and resolves intricate issues.

Business Skills: Chooses suitably among various options and evaluates the consequences of implementing changes to relevant standards, methods, tools, applications, and processes within their expertise.

Knowledge: Effectively applies knowledge in unfamiliar scenarios and consistently updates own knowledge, sharing it with others. Quickly absorbs and evaluates new information, applying it proficiently.

5. Advise - Level Definition

Autonomy: Sets milestones and plays a substantial role in task and/or responsibility allocation.

Influence: Promotes and fosters collaborative approaches within the group or area of responsibility. Facilitates cooperation among stakeholders with differing objectives.

Complexity: Grasps the connections between their expertise and the needs of customers/organizations.

Business Skills: Provides guidance on applicable standards, methods, tools, applications, and processes relevant to the group's area(s) of specialization and can make informed decisions.

Knowledge: Expands knowledge across the industry or business domain. Utilizes this knowledge to contribute to the establishment of standards that others will follow.

6. Initiate - Level Definition

Autonomy: Sets organizational goals and delegates responsibilities.

Influence: Makes decisions that influence the attainment of organizational goals and financial outcomes.

Complexity: Participates in formulating and executing policy and strategy.

Business Skills: Requirements with the overarching needs of the organization.

Knowledge: Has acquired business acumen concerning the operations and practices of their own organization, as well as those of suppliers, partners, competitors, and clients.

7. Strategy - Level Definition

Autonomy: The organization, has control over everything in a big area of work, including making and putting into action new rules and plans.

Influence: Makes vital decisions crucial to the success of the organization.

Complexity: Understands how new technologies could affect the whole businesses.

Business Skills: Encourages a culture of learning and development throughout the organization.

Knowledge: Promotes a culture that encourages the strategic use of both general and specialized knowledge within their sphere of influence.

BBGC Contact Details:

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