

Social Housing Digital Support Services

Service Definition – The Housing Digital Blueprint

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Efficiencies



Outcomes



Experience

Service Overview



The Housing Digital Blueprint

- **Digital Blueprint Workshop**
- **Fast Track Business Case Validation**
- **Digital Blueprint Implementation**



Overview

The social housing digital blueprint is a fast-tracked approach to evaluate circa 40 technology enabled opportunities across your organisations key operational and spend areas. All come with an outline business case using your own data, typically equating to net efficiencies of circa 5% of your revenue budget, largely through savings on inefficiencies.

The Blueprint comprises three core services:

- Digital Blueprint Workshop
- Fast Track Business Case Validation
- Digital Blueprint Implementation





The problem

The current approach to modernising services with digital solutions in housing is not working!

- It takes too long for landlords to find and implement the right solutions.
- Executive and management understanding and buy-in is lacking.
- It costs too much in **time** and **money**.
- Many implementations simply don't do what they were meant to do.
- The **tenant** needs to see more benefits realisation of the tech!



The Principles

- Digital solutions are the bedrock of any modern business, yet....
- The housing sector is not delivering quick enough.
- We wanted to build a method where Fast Track to real Value is possible.
- We therefore built the **housing digital blueprint** based on the already successful local government blueprint.





The Journey

- Extensive research, looking at pain points, operational challenges and what landlords themselves told us.
- Reviewed and spoke to hundreds of tech suppliers, vetting their solutions, technology and case studies.
- Built a process where landlords can quickly see the solution to the problem.
- Built a Fast Track to Value (FTV) process that ensures rapid selection, procurement and implementation.



Features

- Consolidated digital opportunities and business cases
- Rapid prioritisation and decision making
- One-day workshop to consolidate all opportunities
- Suitable and verified supplier selection
- Follow up opportunity summary and next steps.
- Clear path to validation (see Fast Track Business Case Validation)
- Option for highly experienced implementation support



Benefits

- Highly cost effective
- Brings senior leadership together to discuss market leading digital technologies
- Rapid prioritisation and opportunity validation
- Verified digital solutions through detailed and extensive evaluation
- Quantifiable financial value based on your data
- Saves significant time spent evaluating suitable market suppliers
- Option to commission fast track business case

About Us

Business and technology leaders understand the potential of digital but can struggle to cut through the marketing hype and veiled promises. Consistent themes we hear from customers are the need for an alternative approach: away from the traditional, overengineered delivery models which are consultancy heavy, fail to deliver the desired outcomes and lack real innovation.

We founded Triple Value Impact to provide a differentiated approach which is based on the principle of compressing the “time to value” for our customers.

We enable our customers to succeed through understanding and championing their interests and bridging the gap between their ambitions and the delivery of their outcomes.

We believe customers are focused on three major dimensions, hence the name Triple Value Impact (TVI). These three dimensions are:

Outcomes : Setting ambitious goals & outcomes and being relentless in their delivery

Experiences : Transforming experiences for both customers and employees

Efficiency : Ensuring the optimal use of all resources





Why chose TVI



Our experience

With decades of experience and a willingness to innovate we have shown a considerable impact to our customers with real value at the end of the journey.



Our People

Sector specific expertise and knowledge is we feel extremely relevant to understanding how social housing can benefit from digital strategies and technologies.



Our differentiator

We are innovators through not only our unique digital blueprint services but also our willingness to propose the solutions that you never thought of.





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