



G Cloud 14

Service Definition – SAP SAC



1. Service Overview

Wipro SAP Analytics Cloud Services builds upon our vast experience with SAP. Wipro has been SAP's Global Strategic Service partner, which is the highest level of partnership, since 2007. Our Package consulting services bring in rich industry experience which is augmented by our business consulting subsidiary Capco to complement our technology expertise. This synergy helps us deliver comprehensive business solutions to our customers. Our evaluation methodology assists clients in selecting the right package meeting the business needs and aligning with IT strategy. This process is initiated by understanding business requirements. It includes definition of business scenarios and evaluation criteria, preparation of vendor RFP and demonstration of the package. We also provide joint solutioning for customers for cloud analytics products

2. Service Description

Wipro provides a wide range of SAP Analytics Cloud capability. Our SAP SAC practice is well developed and experienced with more than 10 years of experience. Our SAP Analytics cloud solutions have been approved by SAP and hosted on SAP APP Center. We have performed over 200 client engagements, more than 60 of them were SAP upgrade or migration engagements. We have more than 40 active BW HANA engagements and we also perform Co-Innovation with SAP. We have more than 1800 SAPBW, BO and Data Consultants and more than 90 SAP BW4/HANA and SAC certified consultants. Under Co-Innovation with SAP we have performed the following

- Smart Homes project POC using SAP Data Intelligence.
- Utilities Dashboards using SAP Digital Boardroom.
- SAP Data Warehouse Cloud beta-testing.
- Joint solutioning for customers for cloud analytics products (SAP DI, DWC, SAC).

Wipro has also made major investments in SAP in the following areas

- S/4HANA, BW/4HANA, BW-on-HANA Infrastructure within COE Lab.
- Lab-on-hire for prototyping & POCs.
- Comprehensive SAP Learning Hub Training & Certification support for all employees.
- SAP Event Participation viz. SAP TechEd, SAP Sapphire.
- Energy Utilization & Forecasting Solution.
- Spend Analytics solution.

SAP SAC Service Offerings Include -

- Analytics Consulting
- BI & Analytics Strategy

- BICC Creation & Setup
- Platform Transformation
- Tool Selection and Standardisation
- Report Rationalisation
- Governance and Roadmap Definition

3. SAP SAC Assessment Approach

Service Offering	How we do it ?	Benefits to the client
Tool selection and standardization	• Consultation to choose the right BI technology stack in the current dynamic BI market. • BI consolidation to align multiple silo BI technologies into a single, efficient and enterprise class BI platform	• TCO reduced by 30% • Trustworthiness on the data increased by 20 – 25 %
Report Rationalization	• Structured framework and approach with predefined templates to ensure report simplification and rationalization. • Tool based approach to measure the usage tracking of reports	• TCO reduced by 30% • Report harmonisation using structured framework
Platform Transformation	• Bi transformation consulting to define BI framework involving the BI market direction and organisation vision • Technology migration framework to transform legacy	• Time to market decreased by 35% using automated tools

	BI tool to enterprise standard BI tool	
Governance and road map definition	- Enterprise BI governance - Knowledge management - Business decision by making the best use of information	- BI strategy aligned with user and process maturity - BI governance ensure 20% more benefits realization

4. Wipro Accelerators & Tools

Accelerators	Description	Key Benefits
SNIFE BO Metadata Extractor	It is an integrated accelerator for pulling the metadata from Business Objects Universe, Crystal, Deskl and WebI reports as well as Server Diagnostic information	
BI Value Enhancement Pack	Overall Environment Assessment Governance for Current State Recommendation for Future Roadmap	
BW Performance Framework	Complete Repository providing reference for best practices and checklist	
BW Tech Spec Generator	The tool generates Tech specification document by reading existing system object information in minimal time	Tool helps to reduce TS building effort and time to 20% to 30% of documentation time
BW Object Usage Analysis	Identification of Obsolete BW Objects in terms of usage from the existing SAP BW system	

5. Customer Success Stories Delivered by Wipro

Wipro has worked with global customers to help build their business case & chart their SAP S/4HANA journeys. We have a 1100+ strong consulting team which is engaged to anchor PoCs and

deliver the desired outcome to our customers. In the table below we have showcased two of our key S/4HANA Assessment engagements –

Customer	Business Needs / Objective	Wipro Solution	Benefits Delivered
British Bank implements Analytics-As-A-Service for its customers	A leading bank in UK entrusted Wipro to implement a new analytics service for its key commercial banking customers as part of its Cash Management & Payments Program The requirement was to implement real-time reports through a self-service framework in which the bank customers could analyze their KPIs and blend their own data in standard and ad-hoc dashboards.	Wipro implemented 60+ SAP Analytics Cloud tenants including administration, security framework setup and life cycle management of SAC models and stories with live connection to HANA CDS Views.	Self service BI solution for the bank and their clients with the capability to analyze Bank data and blend with own data. Every Commercial Banking customer enabled with a separate SAP Analytics Cloud Tenant with a standard set of stories.
British water utility transforms its reporting and visualization capabilities	A leading water utility based around London decided to transform its reporting capabilities based on SAP Business Objects and -Tableau and move to a SaaS solution The customer had an extensive estate of reporting and visualization tools due to ad-hoc adoption of various tools consisting of SAP BO, Tableau and Anaplan planning solution. It wanted to move from on-prem to a SaaS solution.	Wipro implemented a detailed study of the existing landscape and came up with a migration methodology to move from its existing tools to SAP Analytics Cloud. This was done using a combination of proprietary automation tools and manual development.	Business was able to move to a unified visualization tool which handled both dashboarding and planning on the cloud. It was able to connect seamlessly to their existing SAP BW system and was ready for the upcoming SAP BW/4HANA solution.

6. Wipro SAP Credentials

Wipro is an SAP Global Solutions and Services Partner with **24+ years of experience** in providing SAP services to **400+ global clients**. Wipro has gained extensive capabilities to deliver across SAP Consulting, Implementation and Managed Services engagements. Our global **SAP practice has over 14,200+ consultants** & a successful track record of delivering **900+ engagements across 83 locations**. Our **design thinking and consulting-led approach** enables us to collaborate closely with our customers and find innovative ideas to solve their business problems.

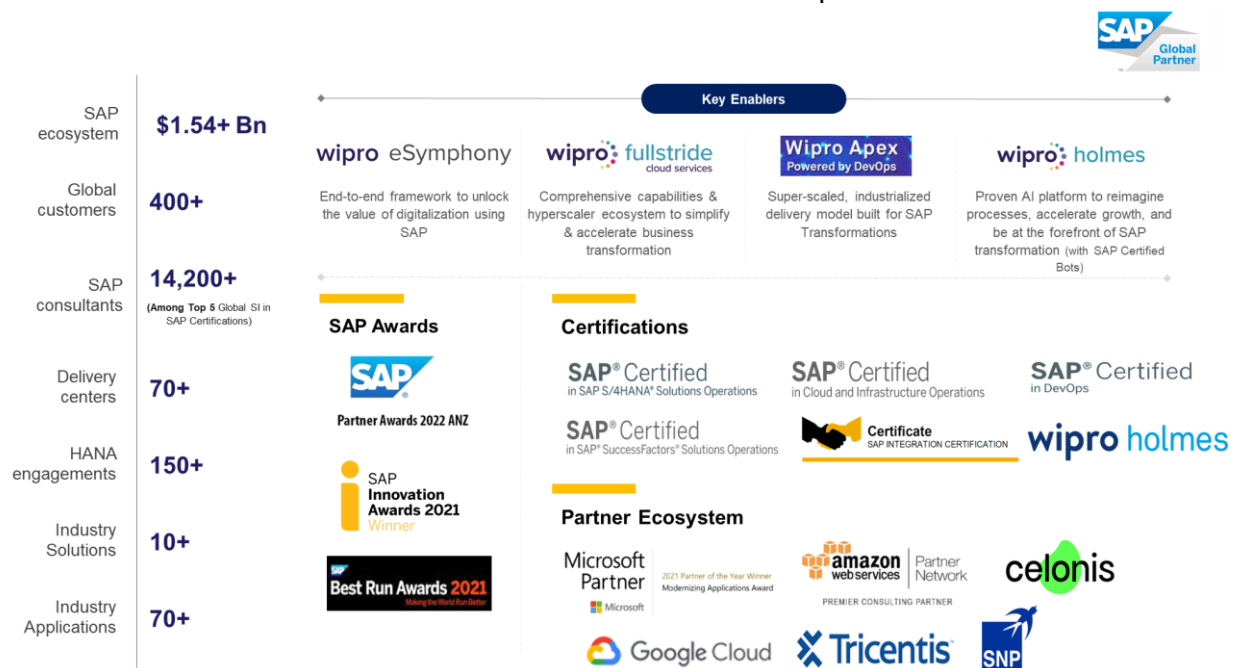


Figure : SAP Practice Snapshot

Wipro brings expertise & capabilities **across industries, processes, technology** (across SAP product suite), **data management, modern delivery models & people** through its eSymphony platform.



About Wipro Limited

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading technology services and consulting company focused on building innovative solutions that address clients' most complex digital transformation needs. Leveraging our holistic portfolio of capabilities in consulting, design, engineering, and operations, we help clients realize their boldest ambitions and build future-ready, sustainable businesses. With 250,000 employees and business partners across more than 60 countries, we deliver on the promise of helping our clients, colleagues, and communities thrive in an ever-changing world.

