



G-Cloud 14

Service Definition - Wipro Digital Sourcing and Procurement Services



Wipro Digital Sourcing and Procurement Services

Wipro's comprehensive sourcing and procurement services are designed to optimize business operations and drive economic outcomes through advanced analytics and deep business subject matter knowledge. Our Digital Sourcing and Procurement Services take a holistic view of Source to Pay, integrating cutting-edge technology and experienced consultants to deliver solutions focused on planning integration, continuous digital pipeline, change management, application rationalization and optimization, operational excellence, and the future application of AI and GenAI in sourcing and procurement processes.

We help source-to-pay leaders to accelerate & scale transformation:

Objectives:

Establish procurement as a strategic digital business enabler:

- Ensure reliable & dynamically adjustable flow of direct materials & services
- Govern and manage indirect spend budgets and savings
- Promote cradle to grave TCO
- Enable an impactful cost management organization
- Sustainably Achieve spend over sales revenue targets
- Promote digital leadership and user experiences

Desired State:

Must-have, end-state items for a digitally-enabled, value-adding procurement organizations:

- Supplier contract and spend visibility / management at item-level for all codified materials and services (contract call-offs)
- Effective guided buying SAP Ariba catalogue alignment with contract item-level information (source-to-receipt-to-invoice)
- Ability to manage and govern data (cleansing, attribute assignment, cataloguing, harmonisation)
- E2E insights and analytics enabling connected insights and dependencies across structured and unstructured data to drive procurement decisions
- A culture, mind-set and motivation to fully embrace TCO and strategic differentiation of indirect procurement

Some of the key drivers for the Source-to-pay transformation journey:

Spend visibility and value through insights	Source-to-Pay Simplification & Automation	Working Capital Optimization	Increased compliance & price control	User experience enhancements	Accounts Payable anomaly detection	Conversational AI delivering value in S2P	Automation COE Strategy
Machine learning for spend categorisation	Channel strategy & invoice elimination for indirect spend	Rapid assessment and optimisation of accounts payables portfolio	Streamlined system control & price compliance	Guided chatbot-enabled PR/PO generation	AI-driven detection of anomalies and potentially fraudulent transactions	Getting answers to procurement related queries and invoice, PO details, on-boarding suppliers, vendor master	5 Themes to accelerate & scale Automation journey
\$2M savings in 8 weeks	50% supplier invoice avoidance	\$23M in cash release	€38M in logistics cost savings	30% of PO rework reduction & 40% GR	€2.5M savings identified	35% reduction in recurring issues 40%	Data Driven Opportunity Identification and

				issues reduction	for national UK retailer	reduction in ticket volumes	quantification process
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We address key factors for successful business transformation and optimization using a data-driven focus on economic outcomes, enhanced and accelerated through advanced analytics and proprietary assets combined with deep business subject matter knowledge. Our services include value mining to quantify economic outcomes and guide transformations, building business agility by design, applying digital tech and AI for continuous advantage, co-creating adaptive talent, org & culture, delivering strategic change & value assurance, and anomaly detection to reduce the cost of fraud and process violations through proactive AI-enabled monitoring.

Additionally, our source-to-pay capability includes a strong track record of over 150 successful projects and a pool of over 1,500 subject matter experts. Our primary services across the source-to-pay domain cover source to contract (spend management, strategic sourcing, demand management, contract management) and procure to pay (procurement management, contract administration, performance management, accounts payable).

In doing so we cover:

- Source to Contract:
 - Spend Management: This includes spend analytics, opportunity analysis, sourcing roadmap, P-card, T&E, TEM, and master data management.
 - Strategic Sourcing: Involves sourcing strategy, category management, eRFx management, reverse auction management, supplier onboarding, analysis, and award.
 - Demand Management: Encompasses volume analysis, volume aggregation, supplier rationalization, item rationalization, and procurement channel definition.
 - Contract Management: This includes contract abstraction, contract auditing & compliance, contract helpdesk, and contract drafting.
- Procure to Pay:
 - Procurement Management: Involves tail spend management, PO management, PO expedite/de-expedite, discrepancy resolution, catalogue management, and P-card management.
 - Contract Administration: Encompasses contract auditing, contract abstraction, legacy contract migration, and contract helpdesk.
 - Performance Management: Includes 360 evaluation support, supplier performance management, project monitoring, contract & compliance management, and vendor management support.
 - Accounts Payable: This includes scanning and invoice conversion, invoice processing, cash flow management support, T&E management, and dynamic bidding.

Furthermore, our alliances with industry-leading P2P providers such as Coupa ((Wipro Coupa Practice Certified Consultants: Americas 12%, EMEA 24%, APAC 64%) and SAP Ariba (Wipro Ariba Practice & Certified Consultants: Americas 20%, EMEA 15%, APAC 65%) enable us to leverage their cutting-edge technology and expertise to deliver best-in-class sourcing and procurement solutions to our clients.

Contact Us

Kindly contact us at the following Wipro email id for any further information and engagement related details.

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About Wipro Limited

Wipro Limited (NYSE: WIT, BSE: 507685, NSE: WIPRO) is a leading technology services and consulting company focused on building innovative solutions that address clients' most complex digital transformation needs. Leveraging our holistic portfolio of capabilities in consulting, design, engineering, and operations, we help clients realize their boldest ambitions and build future-ready, sustainable businesses. With 250,000 employees and business partners across more than 60 countries, we deliver on the promise of helping our clients, colleagues, and communities thrive in an ever-changing world.

