sonatype + Frontier

Pricing Document

Sonatype SBOM Manager Cloud

Sonatype SBOM Manager is a SaaS solution for automating Software Bill of Materials (SBOM) management, security, and compliance. It enables organisations to ingest, monitor, and analyse SBOMs (CycloneDX/SPDX) from third-party, open-source, and first-party code. The platform provides continuous vulnerability assessment, VEX (Vulnerability Exploitability eXchange) management, and license governance. It helps public sector bodies meet regulatory obligations (NIS2, DORA, SSDF) by identifying risks in software and AI/ML models without requiring source code access.

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1. Pricing Overview

Pricing for this service is structured on a Subscription basis, consisting of a Platform Fee (which includes a defined allowance of SBOMs to be managed).

All prices quoted are in GBP (£) and exclude VAT.

2. Cloud Subscription Pricing

The Annual Cloud Platform Fee grants access to the SBOM Manager Cloud environment, including maintenance, standard support, and infrastructure management.

# of SBOMs per year	Cloud Platform Fee GBP (£) ex. VAT
Up to 500	£64,000
Up to 5,000	£97,300
Up to 25,000	£159,500
Up to 100,000	£348,000
Up to 500,000	£816,000

SKU is CS-SB-001.

Additional tiers are available upon request.

Pricing for on-premise (self-hosted) and air-gapped installations available upon request.

Minimum Contract Term: 12 Months.
Billing Frequency: Annual in advance.

3. Consumption & Overage Rates

Additional SBOMs can be purchased as required for Sonatype SBOM Manager.

4. Optional Add-Ons & Modules

None.

5. Volume Discounts

Volume discounts are covered in Section 2 based on committed pre-purchased consumption.

6. Education & Non-Profit Pricing

There is no preferred pricing for educational or non-profit organizations.

7. Professional Services (Onboarding & Training)

Whilst Sonatype SBOM Manager Cloud is designed for ease of use, we offer specific packages to accelerate time-to-value.

Educational Workshops & Training

*For bespoke consultancy, please refer to our separate **SFIA Rate Card** uploaded to the Digital Marketplace.*

The following workshops are available to purchase and are delivered by Sonatype. Please see https://www.sonatype.com/learn-training-workshops for details on each workshop.

SKU	Workshop	Virtual / In-Person	Fee
TR-LAD-001	SBOM Manager Advanced Deployment	Virtual	£15,000
TR-NFP-001	SBOM Manager Policy Workshop	Virtual	£6,500

8. Support Levels

Standard Support is included in the Cloud Platform Fee Subscription. Premium options are available for mission-critical deployments as described in detail in the Service Definition document uploaded to the Digital Marketplace.

SKU	Support Level	Fee
-	Standard	*Included*
SO-SUP-001	Extended	£3,500
SO-SUP-005	Gold	Starting at £50,000

9. Terms & Conditions

- **Prices:** All prices are fixed for the duration of the G-Cloud 15 Framework agreement (subject to any indexation clauses allowed by the framework).
- **Invoicing:** Invoices are raised annually in advance for the platform fee. Payment terms are 30 days net.
- **Termination:** Cancellations require 90 days' written notice prior to the renewal date.
- **Data Extraction:** Upon termination, customers may extract their artifacts. Assistance with bulk extraction may incur Professional Services fees at the standard SFIA rate.

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sonatype

Sonatype is the leader in secure software development built on open source and AI. As the maintainers of Maven Central and creators of Nexus Repository, Sonatype has spent two decades pioneering how the world manages and secures open source software — making Sonatype the trusted authority for modern software supply chains. With unmatched open source visibility and a unified product suite built for modern software development, Sonatype gives enterprises the intelligence and automated governance they need to harness the full potential of open source and AI. Sonatype handles the complexity behind the scenes: guiding component and model selection, blocking harmful malicious code, automating dependency and vulnerability management, and ensuring faster, more reliable builds — so developers spend more time on innovation and less time on remediation and rework. Trusted by more than 15 million developers, Sonatype helps power secure, modern software development at nearly 2,000 global organizations including 70% of the Fortune 100. To learn more about Sonatype, please visit www.sonatype.com.

Frontier

Frontier is a platform engineering company who enable organisations to operate predictably and innovate safely by integrating technology that's secure by default, resilient, scalable, observable, maintainable and cost-effective. Frontier are experts in Kubernetes, Cloud, Data & AI, Security and Automation. They're trusted by major global organisations like Mastercard, HSBC, Fidelity International, and SITA. To learn more about Frontier, please visit frontierhq.com.