



2024



AP Automation Solution Pricing Proposal

Framework reference: RM1557.14



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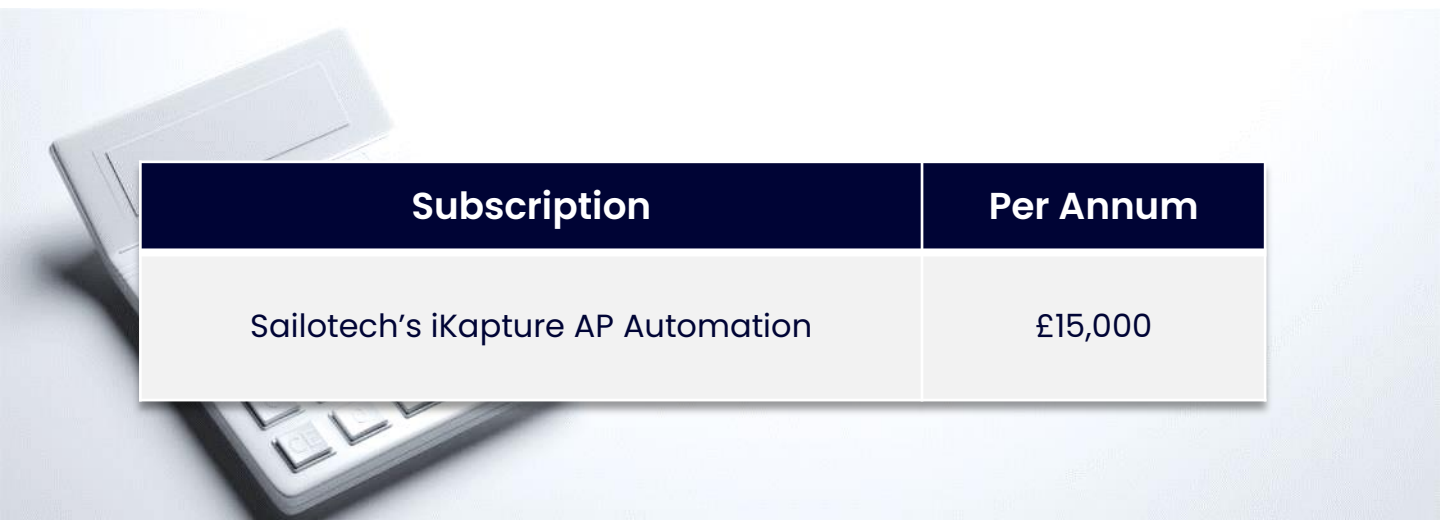
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Executive Summary

This document outlines Sailotech UK Limited’s pricing options for its AP Automation solution. Various software and services pricing models are available to match different customer scenarios and requirements.

Standard pricing is shown below:



Subscription	Per Annum
Sailotech’s iKapture AP Automation	£15,000

Annual subscription includes:

- ☐ 300 users and 20,000 invoices per annum
- ☐ Hosting
- ☐ Software (AP Automation)
- ☐ Support
- ☐ Supplier Portal
- ☐ Regular software upgrades

Capital Model also available on request.



Implementation

A one-off implementation fee will also be charged based on the number of days of work to implement the modules. This will cover workshops, specifications, setup, configuration, branding, testing, training, and project management.

Rate Card

Service	Standard Price (per Day)	G-Cloud Price (per day)
Requirements Workshop	£ 1,125	£ 900
Setup & Configuration	£ 1,125	£ 900
Project Management	£ 1,125	£ 900
Super-User Training (1 Day)	£ 1,125	£ 900
Training Day (Additional)	£ 1,125	£ 900
Consultancy	£ 1,125	£ 900
Integration	£ 1,125	£ 900



Assumptions

- ❑ Prices quoted are charged in GBP and exclude VAT.
- ❑ Prices include all costs, product licenses, hosting and support charges, insurances, taxes, fees, expenses, liabilities, and obligation risk.
- ❑ Costs are subject to change in accordance with the technical workshops and final specifications.
- ❑ Support arrangements as defined within the SLAs of the agreed Sailotech UK Limited's Cloud Subscription and Services Agreement





Contact Information

Sailotech UK Limited trusts its proposal meets with expectations, however, please do not hesitate to ask for further information if required.



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