

Pricing Document (Rate Card)

Cyber Security Assessment Service

Supplier: Sailotech UK Limited

Framework: G-Cloud 15

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Table of Contents

1. Pricing Approach	3
2. Role-Based Daily Rates (Buyer-Optimised).....	3
3. Typical Service Packages (Buyer-Friendly, Indicative)	3
4. Support Pricing (Optional)	4
5. Expenses.....	4
6. Price Validity	4
7. Invoicing and Payment.....	4
8. Accessibility Statement.....	4



1. Pricing Approach

Pricing is based on a time-and-materials consultancy model in line with g-Cloud 15 requirements. All prices are exclusive of VAT. Travel and subsistence are not included unless explicitly agreed in advance. The minimum charge is one day.

2. Role-Based Daily Rates (Buyer-Optimised)

<i>Role</i>	<i>Description</i>	<i>Unit</i>	<i>Price (£)</i>
Cyber Security Consultant	Cyber security assessments, control reviews, reporting	Per day	750
Senior Cyber Security Consultant	Lead assessor, risk analysis, stakeholder engagement	Per day	950
Principal Cyber Security Consultant	Complex assessments, executive reporting, oversight	Per day	1,100
Security Architect	Architecture and security design assurance	Per day	1,000

3. Typical Service Packages (Buyer-Friendly, Indicative)

<i>Package</i>	<i>Description</i>	<i>Effort</i>	<i>Indicative Price (£)</i>
Light Cyber Security Assessment	High-level review for small environments	4–5 days	3,000 – 3,750
Standard Cyber Security Assessment	Most common public sector use case	6–8 days	4,500 – 6,000
Comprehensive Cyber Security Assessment	Large or complex environments	9–12 days	6,750 – 9,000

These packages are indicative only. Final scope, effort, and pricing are confirmed through the Order Form.



4. Support Pricing (Optional)

<i>Support Level</i>	<i>Description</i>	<i>Price (£)</i>
Standard Support	Email and ticketing during UK business hours	Included
Enhanced Support	Priority response and named support consultant	From 125 per day
Premium Support	Dedicated technical account manager and escalation	From 200 per day

5. Expenses

Travel and on-site expenses are not included in daily rates. Where on-site delivery is agreed, reasonable expenses will be charged at cost with prior Customer approval.

6. Price Validity

Prices are valid for the duration of the g-Cloud 15 framework unless otherwise stated. Discounts may be applied for longer engagements and are subject to agreement.

7. Invoicing and Payment

Invoices are issued monthly or on milestone completion, as agreed in the Order Form. Payment terms are 30 days from invoice date, in line with public sector payment requirements.

8. Accessibility Statement

This pricing document has been prepared in accordance with GOV.UK guidance on accessible formats and is intended to meet WCAG 2.2 AA accessibility standards. Alternative accessible formats are available on request.

