Cyber Security as a Service
(CSaaS) – Rate Card

Supplier: **Sailotech UK Limited Document**
Framework: **G-Cloud 15**

All prices exclude VAT | 1 day = 8 hours

Date: 27th January, 2026

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1. Security Operations & Monitoring

Role	Description	Rate (£/day)
SOC Analyst – Level 1	Log monitoring, alert triage, escalation	£550
SOC Analyst – Level 2	Threat investigation, incident correlation	£700
SOC Analyst – Level 3	Advanced detection, response coordination	£850
SOC Lead / SOC Manager	SOC governance, KPIs, threat strategy	£1,050
SIEM Engineer	SIEM onboarding, tuning, automation	£900
SOAR Engineer	Playbooks, automation, response orchestration	£950
Threat Intelligence Analyst	Threat research, IOCs, campaigns	£850

2. Incident Response & Digital Forensics

Role	Description	Rate (£/day)
Incident Response Analyst	Investigation, containment, eradication	£900
Senior Incident Response Lead	Crisis leadership, forensics, reporting	£1,250
Digital Forensics Specialist	Evidence analysis, malware, memory dumps	£1,300
Breach Response Manager	Regulatory liaison, recovery coordination	£1,200

3. Cloud, Network & Infrastructure Security

Role	Description	Rate (£/day)
Cloud Security Engineer	AWS/Azure/GCP security configuration	£900
Senior Cloud Security Architect	Secure cloud design and assurance	£1,250
Network Security Engineer	Firewalls, IDS/IPS, segmentation	£850
Endpoint Security Engineer	EDR, device protection, hardening	£800

4. Identity, Access & Privileged Access

Role	Description	Rate (£/day)
IAM Engineer	Access governance, role design	£850
PAM Engineer (CyberArk/BeyondTrust)	Vaulting, onboarding, policy	£950
IAM/PAM Architect	Enterprise access strategy	£1,200

5. GRC, Risk & Compliance

Role	Description	Rate (£/day)
GRC Consultant	Policies, controls, audits	£850
Risk & Compliance Manager	Risk registers, governance	£1,000
ISO 27001 Lead Consultant	ISMS implementation & certification	£1,150
Data Protection Consultant	GDPR, DPIA, regulatory support	£1,100

6. Architecture & Assurance

Role	Description	Rate (£/day)
Security Engineer	Technical control implementation	£800
Senior Security Engineer	Complex remediation & assurance	£950
Security Architect	Secure system design	£1,150
Enterprise Security Architect	Organisation-wide security strategy	£1,350

7. Offensive Security & Testing

Role	Description	Rate (£/day)
Vulnerability Assessor	Scanning, remediation validation	£750
Penetration Tester	Infrastructure & web testing	£950
Senior Penetration Tester	Advanced exploitation	£1,150
Red Team Operator	Adversary simulation	£1,300
Purple Team Lead	Defensive improvement exercises	£1,250

8. Governance, Delivery & Advisory

Role	Description	Rate (£/day)
Technical Account Manager (TAM)	Service governance, roadmap	£900
Service Delivery Manager	SLA, service reporting	£950
Cyber Security Programme Manager	Multi-stream security delivery	£1,200
CISO Advisory Consultant	Board advisory, strategy	£1,500

9. Managed Service Units (Monthly)

Service Unit	Price / Month
SOC Monitoring (per environment)	£1,500
Vulnerability Management	£800
Incident Response Retainer	£2,000
Compliance Reporting Pack	£900
Threat Intelligence Feed	£600
CSaaS Full Managed Bundle	£4,500

10. Optional Services

Item	Price
Onboarding & Baseline Assessment	£1,500
Offboarding & Secure Data Handover	£750
Security Training Session (4 hrs)	£850