

Service Definition Document

AWS Well-Architected Review and Cost Optimisation

Supplier	Francioni Limited
Service ID	FRAN-WAR-014
Framework	G-Cloud 15
Lot	Lot 3: Cloud Support
Version	1.0
Date	January 2026

1. Service Summary

Independent assessment of AWS workloads against the Well-Architected Framework. We identify risks, recommend improvements, and help organisations optimise cloud spending while improving security and reliability.

2. Service Categories

- Cloud Support Services
- Set Up and Migration
- Service optimisation/right sizing

3. Service Features

- Comprehensive six-pillar Well-Architected assessment
- Detailed AWS spending analysis and waste identification
- Security audit of IAM, encryption, and networking
- Reliability and disaster recovery evaluation
- Performance right-sizing recommendations
- Sustainability and carbon footprint analysis
- Prioritised remediation roadmap

4. Service Benefits

- 20-40% reduction in monthly AWS costs
- Identified and addressed security vulnerabilities
- Reduced outage risk and faster recovery
- Improved application performance
- Government compliance for security and sustainability
- Potential £5,000 AWS credits through partner programme

5. Technologies

AWS Well-Architected Tool, Cost Explorer, Trusted Advisor, Security Hub, CloudWatch

6. Delivery Model

Remote-first delivery using industry-standard collaboration tools. On-site presence available within the UK when required (London at no extra cost, other locations at travel cost).

- Agile delivery with regular demos and feedback cycles
- Flexible engagement: full-time embedded, part-time, or project-based
- Knowledge transfer to your team throughout engagement

7. Security

- BS7858:2019 personnel screening for all staff
- Security Clearance (SC) available for eligible projects
- Cyber Essentials Plus certified organisation
- GDPR compliant data handling

8. Support

Standard support included with all engagements:

- Email response within 4 business hours (Mon-Fri, 9am-5:30pm UK)
- 30-day warranty on delivered code

Extended and Premium support tiers available - see Pricing Document.

9. Constraints

- Minimum engagement: 5 days
- Notice period: typically 2-4 weeks
- SC cleared staff: limited availability, confirm at call-off
- Services delivered in English

10. Contact

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