

Efficio Cloud Cost Forecasting and Migration Business Case Support

LOT 3: CLOUD SUPPORT

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Service Description

Efficio provides experienced cloud cost forecasting support to help build refreshable initiative-level forecast models. The objective of these models is to better project and then track time-to-value and ROI for new products and services. Efficio supports clients to understand the TCO for migration scenarios, including prem-2-cloud, cloud-2-SaaS, prem-return.

Features

- Migration business case building, including internal and external cost elements
- Refreshable forecast modelling
- Forecast vs. actuals tracking
- Forecast variance analysis
- Iterative improvement program for forecast accuracy
- TCO model for migration including internal cost of change
- Vendor-focused forecast to support negotiation
- Cash, NPV and amortized cost projections
- Vendor negotiation and engagement strategy
- Cost-benefit analysis and time to value calculation

Benefits

- Cost intelligence improves forecast accuracy and investment decisions
- Commercial intelligence strengthens vendor negotiation and migration planning
- Better value delivery through time-to-value and ROI tracking
- Opportunity identification highlights cost risks and delivery dependencies
- Improved commercial management through refreshable initiative-level forecasts
- Stronger business cases supporting approvals and transformation priorities
- Buying optimisation via vendor-focused forecasts and scenario planning
- Resource capacity augmentation reduces client burden during modelling cycles
- Improved sourcing decisions through clearer TCO and assumptions
- Value creation through reduced variance and improved financial control

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(efficioconsulting.com\)](https://www.efficioconsulting.com)

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