

Efficio's AI-powered Connected Platform

LOT 2b: SOFTWARE AS A SERVICE

JANUARY 2026

Service Description

Efficio's AI-powered Connected Platform is a cloud-based Software as a Service (SaaS) solution that supports organisations in planning, preparing, delivering and governing procurement initiatives. The platform provides a single, consistent interface to manage procurement initiatives, track benefits, support delivery quality and access the intelligence needed to deliver procurement activity effectively.

The Connected Platform works alongside existing client systems such as ERP, P2P, sourcing and contract management tools. It provides a single place to manage, analyse and oversee procurement activity without replacing systems of record.

Service Features

Core Capabilities

The Connected Platform provides the following core capabilities:

- **Initiative and programme management:** Create, structure and manage procurement initiatives and programmes with clear ownership, status, milestones and RAG indicators.
- **Benefits and savings tracking:** Capture and track targets, forecasts and signed-off savings to support governance and reporting.
- **Real-time reporting:** Live dashboards providing visibility of progress, risks and benefits at initiative and programme level.
- **AI-driven RFX and bid analytics:** AI-driven analytics to support sourcing events, including comparison and evaluation of RFX responses, bid competitiveness and award decision support.
- **Market and category intelligence:** Access to curated market and category insights to inform strategy, sourcing decisions and delivery approaches.
- **Knowledge, templates and deliverable management:** Centralised access to approved templates, guidance and past deliverables, enabling structured document management and reuse across initiatives.
- **Quality checks and review workflows:** Built-in quality checks and reviews to support delivery quality, consistency and visibility of review outcomes.
- **Triage and recommendation logic:** Recommendations on delivery route and approach based on initiative context and characteristics.
- **AI Contract analytics:** Contract and clause analytics to highlight commercial, contractual and compliance risks and improvement opportunities.

Advanced Capabilities

In addition to the core capabilities described above, the Connected Platform can be configured to provide advanced, client-specific capabilities. These extend standard functionality by incorporating client templates, policies, evaluation criteria and decision dimensions. Advanced capabilities are optional and configured by agreement.

Advanced, client-configured capabilities

In addition to the core capabilities described above, the Connected Platform can be configured to provide **advanced, client-specific capabilities**. These capabilities extend the standard functionality by incorporating **client data, templates, policies and decision criteria**, and are tailored to support more complex or client-specific procurement requirements. Advanced capabilities are optional and configured by agreement.

- **Client-configured AI bid evaluation:** AI-supported bid evaluation configured around client-defined templates, scoring models and evaluation criteria. This enables bids to be assessed against the specific commercial, technical or regulatory factors used by the client, rather than a standardised evaluation approach.
- **Targeted client-specific market and category research:** Advanced research focused on client-defined topics, parameters and priorities, bringing together relevant market, and contextual insights aligned to the client's operating environment.
- **Embedded client templates and reusable delivery assets:** Configuration of the platform to embed client-standard templates, deliverables and guidance, enabling consistent reuse across initiatives and supporting continuous improvement in delivery over time.
- **Customised triage and routing logic:** Triage and recommendation logic configured around client-specific dimensions, such as organisational structure, internal policies, approval requirements and delivery models, rather than generic value or complexity thresholds.

- **Tailored AI contract companion:** AI-enabled contract analysis that compares contracts against the client's own contractual standard, policies and preferred positions rather than best practice, highlighting client-specific risks, deviations and improvement opportunities

Benefits

Use of the Connected Platform delivers the following benefits:

- **Improved visibility of procurement activity and spend under management:** A single, consolidated view of initiatives and programmes increases transparency over procurement activity and helps organisations understand where spend is being addressed.
- **Increased identification and delivery of savings:** Structured approaches and market insight support more consistent identification of savings opportunities and improve the likelihood that savings are delivered.
- **Faster procurement delivery:** Clear routes to market and structured execution reduce time from initiation to award, supporting timely delivery of procurement outcomes.
- **Improved productivity and delivery of more with existing resources:** Embedded digital tools and structured approaches reduce manual effort and rework, enabling teams to deliver more procurement activity without increasing resource requirements.
- **Consistent application of procurement best practice and regulatory requirements:** Embedded guidance supports teams in applying procurement regulations and organisational policies consistently across initiatives.
- **Capability uplift across procurement teams:** Access to structured guidance, templates and examples supports skills development and reduces reliance on prior individual experience.
- **Improved management of commercial and compliance risk:** Greater transparency across initiatives and contracts enables earlier identification of risks and supports proactive management.
- **Scalable procurement performance over time:** The platform supports expansion across additional categories and programmes, enabling sustained improvement as procurement activity grows.

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

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