

Efficio IT Strategy and e-Sourcing as a Service

LOT 3: CLOUD SUPPORT

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Service Description

Efficio specialise in IT Strategy and e-Sourcing, guiding organisations through intricate decisions, assessing current IT capabilities, and futureproofing them. Our solutions tackle strategic and sourcing challenges across IT, back office, and support functions, driving infrastructure and digital transformation programs, including frameworks, PCR compliance, and end-to-end business cases.

Features

- Strategic IT roadmap development for business alignment and growth.
- Vendor assessment and selection to meet specific organisational needs.
- Contract negotiation and management for favourable terms and conditions.
- IT cost analysis and optimisation for budget efficiency and savings.
- Technology trend analysis to inform strategic decision-making processes.
- Risk assessment and mitigation strategies for secure IT operations.
- Outsourcing and insourcing advisory services for optimal resource allocation.
- Governance framework implementation for effective IT management and compliance.
- Performance tracking and reporting for transparent vendor management.
- Continuous improvement initiatives for ongoing IT strategy refinement.

Benefits

- Sourcing strategy improved through structured e-sourcing delivery
- Procurement orchestration strengthens governance from planning to award
- Commercial management improves contract outcomes and risk control
- Commercial assurance strengthens compliance and challenge defensibility
- Digital/AI transformation supported through futureproofed IT roadmaps
- Cost intelligence improves investment choices and affordability decisions
- Commercial intelligence strengthens vendor assessment and negotiations
- Delivery model design supports outsourcing and insourcing options appraisal
- Opportunity identification improves prioritisation across IT portfolios
- Value delivery improved through clearer strategy, approvals, and execution

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(efficioconsulting.com\)](https://www.efficioconsulting.com)

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