

Efficio Business Case and Approvals Management as a Service

LOT 3: CLOUD SUPPORT

JANUARY 2026

Service Description

Efficio executes all aspects of the end-to-end commercial governance process, such as strategic business case, outline business case, full business case, HMT, Cabinet Office Spend Controls, five case model, Green Book, sourcing playbook, Commercial Assurance Board (CAB), Finance Investment Committee (FIC).

Features

- Business case managers with full understanding of end-to-end approvals cycle
- Approvals management at all stages
- Supports full range of different business case types (SOC/OBC/FBC)
- Confident engagement with Business Case Manager and scrutiny communities
- Comprehensive stakeholder engagement process with organisational stakeholders and suppliers
- Adaptable to both traditional and agile business case models
- Comply with HM Treasury-required structure, analysis and content
- Ability to design approach to best suit approval gate
- Manage complex stakeholders, to achieve business case development
- Can work independently or as part of in-house team

Benefits

- Faster approvals through commercial assurance and clearer governance routes
- Stronger value creation narrative through robust option appraisal
- Improved value delivery by aligning decisions to delivery constraints
- Better commercial management through clear ownership and audit trails
- Delivery model design supports practical, implementable outcomes
- Stronger stakeholder alignment accelerates decision-making and approvals
- Reduced rework through early scrutiny readiness and assurance
- Clearer investment choices using cost intelligence and assumptions
- Improved sourcing decisions aligned to Sourcing Playbook expectations
- Capability augmentation through templates, coaching, and knowledge transfer

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(efficioconsulting.com\)](https://www.efficioconsulting.com)

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