

Efficio Opportunity Assessment as a Service - Procurement

LOT 3: CLOUD SUPPORT

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Service Description

Efficio's Procurement Opportunity Assessment as a Service swiftly identifies high-impact improvements, leveraging advanced digital spend analytics. Our consultants deliver actionable insights, uncovering savings, ESG enhancements, and capability gaps with minimal senior management involvement. Driving value creation through analysis, categorisation, and benchmarking across spend and carbon cubes.

Features

- Rapid analysis using advanced digital spend analytics technology
- Comprehensive assessment spanning all regions and spend categories
- Minimal senior management involvement, completed within four to six weeks
- Identification of cost-saving and working capital improvement opportunities
- Highlighting ESG opportunities and supply chain risks
- Insights into procurement team capability and tool adequacy
- Detailed spend insights segmented into market-facing spend categories
- Identification of supply and demand-driven opportunities in each category
- Savings targets indication with a clear savings ramp
- Comprehensive implementation plan for achieving savings and value targets

Benefits

- Opportunity assessment rapidly identifies savings and ESG improvements
- Digital/AI analytics deliver cost intelligence at pace
- Commercial intelligence improves supplier leverage and category decisions
- Opportunity identification prioritises actions for value creation
- Procurement orchestration improves delivery readiness and governance clarity
- Category management opportunities surfaced through spend and benchmarking
- Capability augmentation identifies gaps and supports targeted improvement plans
- Resource capacity augmentation reduces senior time and delivery burden
- Value delivery improved through clear roadmap and savings ramp
- Commercial assurance strengthens defensibility of recommendations and benefits

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(efficioconsulting.com\)](https://www.efficioconsulting.com)

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