

Efficio Strategic Sourcing as a Service

LOT 3: CLOUD SUPPORT

JANUARY 2026

Service Description

Efficio drives e-procurement success through structured methodologies and cross-functional empowerment. Tailoring strategies, fostering integration, it enhances savings, efficiency, and capability, ensuring sustained value. Our approach integrates communications, sourcing, and business case evaluations, utilising HMT and Cabinet Office guidelines. We provide training in digital negotiation, leveraging cloud technology for rapid outcomes.

Features

- Structured approach for category and commodity organisation
- Rigorous methodology supported by digital platform, eFlow
- In-depth analysis of category cost baselines and supplier markets
- Tailored RFP documentation, tender contracts, and negotiation strategies
- Implementation plans for new sourcing strategies to ensure success
- Utilisation of advanced techniques for direct and indirect spend
- Focus on design-to-cost, demand management, and low-cost country sourcing
- Measurable savings traceable through to bottom-line impact
- Improved integration of procurement with other business teams
- Empowerment of cross-functional teams for knowledge transfer and upskilling

Benefits

- Sourcing delivers sustainable value creation and measurable savings
- Procurement orchestration accelerates delivery from strategy to award
- Buying optimisation improves affordability and value-for-money outcomes
- Commercial intelligence strengthens negotiation and supplier selection
- Cost intelligence improves baselines and benefits confidence
- Category management improves focus, governance, and accountability
- Capability augmentation builds self-sufficiency and lasting skills
- Digital/AI tools accelerate analysis and sourcing execution
- Commercial assurance strengthens compliance and audit trail quality
- Value delivery sustained through implementation plans and tracking

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(efficioconsulting.com\)](https://www.efficioconsulting.com)

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