

Efficio Procurement Transformation as a Service

LOT 3: CLOUD SUPPORT

JANUARY 2026

Service Description

Efficio enable comprehensive business transformation by enhancing e-procurement performance and technology. Our process includes issue identification, strategic sourcing, supplier management, and category optimisation.

We ensure organisational alignment for ongoing benefits, change management, sustainability, and continual improvement, integrating Kanban board methods for efficient project management.

Features

- Holistic change with strategic sourcing, SRM, and category management
- Alignment of organisation to category management for efficiency
- Introduction of strategic sourcing approaches for procurement optimisation
- Development of skills base and stakeholder engagement for active involvement
- Challenging the status quo with innovative category strategies
- Utilisation of advanced levers for sourcing innovation
- Shift from tactical purchasing to commercial category management
- Provision of tools and techniques for powerful analytics
- Tailored training plans for best-in-class approaches and methodologies
- Ongoing benefits through organisational improvement and category management strategies

Benefits

- Transformation delivers step-change in procurement performance and control
- Procurement orchestration improves lifecycle consistency and stakeholder alignment
- Category management shift improves strategic focus and outcomes
- Commercial excellence embedded through governance, tools, and training
- Digital/AI analytics strengthen decisions and opportunity identification
- Value creation improved through new levers and sourcing approaches
- Value delivery sustained through continuous improvement pipelines
- Capability augmentation improves skills, adoption, and self-sufficiency
- Commercial management improves supplier performance and accountability
- Commercial assurance reduces risk and strengthens compliance outcomes

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(fficioconsulting.com\)](https://www.efficioconsulting.com)

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