

Efficio Commercial Efficiency and Unit Cost Monitoring as a Service

LOT 3: CLOUD SUPPORT

JANUARY 2026

Service Description

Efficio works with your teams to build analytical models to link service costs with user-facing outcomes and activities. The aim is to track cost and wastage as a function of usage – this enables tighter control of spend through faster identification and remediation of anomalies in infrastructure and end-user behaviour.

Features

- Unit cost model per end-user action and per end-user outcome
- Wastage score by team, product or service
- Action framework for changes in cost performance
- Refreshable monitoring to track and interrogate change
- Unit cost optimization initiatives
- Metrics to track commercial performance across services

Benefits

- Cost intelligence links usage to spend drivers and wastage
- Commercial intelligence improves decisions on demand and behaviours
- Opportunity identification highlights anomalies and remediation priorities
- Value creation through targeted optimisation and reduced waste
- Value delivery sustained through refreshable monitoring and governance
- Digital/AI-enabled reporting accelerates insights and action cycles
- Commercial management strengthened through accountability and performance metrics
- Procurement orchestration improved through consistent reporting and prioritisation
- Capability augmentation builds internal skills for ongoing monitoring
- Transformation supported through continuous improvement and behavioural change

Why Efficio?

Efficio is the world's largest international procurement service provider with an unrivalled track record of delivering significant results for our client base.

For more than two decades, our deep expertise, hands-on approach, global scale, and ever-evolving technology have helped our clients realise their supply chain and procurement ambitions. We have developed purposefully as specialists, achieving consistent rapid growth to become the largest independent consultants in our field.

We combine the human intelligence and deep expertise of our consultants with the data and content gleaned from our years of specialist focus. So, whether it's setting you up for procurement excellence, solving supply chain challenges, or optimising costs - from cost reduction to working capital management - we work alongside you to navigate the ups and downs of the procurement and supply chain landscape.

We work across all industries including Public Sector, Healthcare and NHS, Defence, Construction and Infrastructure, Energy and Utilities, Financial Services, Private Equity, Manufacturing, and Technology. Our talent pool of >1400 procurement specialists include 750+ specialists with deep experience in PCR 2015, DSPCR, and Procurement Act 2023 environments. We deploy SC-cleared resource, comply with Cabinet Office standards (Sourcing Playbook, Green Book, Delivery Model Assessments), and work across departments including the Home Office, NHS England, AWE, FCDO Services, UKHSA, and CCS.

We have extensive expertise in procurement, category management, supply chain, change implementation, programme management & project delivery. We provide clients with data analytics, reporting and operational data management, transferring knowledge and supporting the recruitment, onboarding and upskilling of client teams, including use of our training academy.

Efficio's deep experience in regulated, high-security, and public sector environments means we understand how to deliver value within the constraints of public procurement legislation - including PCR 2015, DSPCR, and the Procurement Act 2023. We help clients challenge suppliers constructively while ensuring compliance, transparency, and strong commercial outcomes.

What we offer

Strategic Procurement & Delivery

- Strategic Sourcing (incl. Source to Pay)
- Procurement Transformation
- Resource Augmentation
- Opportunity Assessments
- Category Management
- Cost Reduction Strategies
- Contract Management
- Operational Contract Management

Commercial Finance

- Commercial Strategy & Management
- Commercial and Financial Data Analysis
- Commercial Assurance
- Should Cost Modelling
- Supplier Performance Management

Capability, Change & People

- Stakeholder Engagement & Change Management
- Efficio Academy Training
- Recruitment & Onboarding Support
- Knowledge Transfer & Upskilling

Sustainability & Social Value

- Sustainable Procurement Strategy
- SBTi (Science-Based Targets Initiative) Implementation
- Social Value Delivery (aligned to the UK Public Sector Model)

Logistics & Supply Chain

- Logistics and Supply Chain Optimisation
- Supply Chain Risk Management
- End-to-End Supply Chain Strategy

Sample of our Public Sector client base



For more information on what we offer, please visit our website: [Efficio UK \(efficioconsulting.com\)](https://www.efficioconsulting.com)

This document contains information that is proprietary and confidential to Efficio Limited (“Efficio”) and is protected under copyright laws and treaties around the world. All such rights are reserved. This document shall not be copied, reproduced, referenced, disclosed, or otherwise used, in whole or in part, without Efficio’s prior written permission.

Efficio provides its services on the basis of and subject to an engagement letter setting out the terms of the engagement, including Efficio’s general terms & conditions viewable here: [Terms & Conditions | Efficio UK \(efficioconsulting.com\)](#)

This document is provided on an “as is” basis and is for general information purposes only. Efficio disclaims any representations or warranties (express or implied) with respect to the information contained in the presentation and it should not be considered as a substitute for obtaining individual consultation with professional advisors. Any use of this information is at the user’s own risk.