



G-CLOUD - PRICE LIST

Full transparency

1. INTRODUCTION

This document explains Limelight Consulting's approach to pricing for our range of products and services.

Pricing for each engagement is tailored to the specific requirements of the buyer and may vary based on a number of factors, including scope, complexity, delivery approach, duration, resource mix and delivery location. As a result, no fixed rate card is provided within this document.

Once we have a clear understanding of a buyer's objectives and requirements, we will agree an appropriate pricing model. This may include time-and-materials, fixed price, outcome-based pricing or a combination of approaches. Where fixed price options are agreed, payment milestones can be aligned to clearly defined deliverables.

This document is intended to support early planning and discussion. Final pricing is confirmed through the G-Cloud pricing document and/or a call-off agreement.

2. G-CLOUD PRICE LIST

We have tried to use industry standard roles/skills in producing this rate card but, acknowledging the speed of SAP based innovation, it may not cover all roles. Please contact us for any clarity on terms of roles. Limelight uses industry-standard roles and skill groupings when defining pricing for G-Cloud engagements. Pricing is determined based on the mix of roles required and the delivery model agreed with the buyer.

Pricing may vary based on factors including (but not limited to):

- Scope and complexity of the service
- Duration of the engagement
- Required skills and seniority levels
- Onsite, remote or blended delivery approach
- Onshore and offshore resource mix
- Delivery criticality and timescales
- Volume and scale of services required

Pricing models supported under G-Cloud include:

- Time and materials
- Fixed price
- Capped or phased delivery
- Outcome-based or milestone-based pricing

All pricing is transparent and agreed in advance. Buyers will receive a clear breakdown of assumptions, inclusions and exclusions as part of the pricing proposal.

3. ASSUMPTIONS

- Working day – 8 hours exclusive of travel and lunch
- Working week – Monday to Friday (excluding national holidays)
- Office hours – 09:00-17:00 (but this will be flexed as per client arrangements)
- Travel and subsistence – Rates are exclusive of expenses for travel and subsistence. These would be billed in line with the Service Agreement
- Mileage – Rates are exclusive of any mileage costs. These would be billed in line with the Service Agreement
- Insurances – All included as part of the rate