



G-CLOUD - PRICE LIST

Full transparency

1. INTRODUCTION

This is the G-Cloud Service Definition document for Limelight Consulting. It explores our business transformation services and explains the associated benefits of working with an independent provider.

At its core, Limelight exists to help customers control business transformation programmes and improve the delivery of these complex programmes. We help clients successfully 'land' complex technology into their business recognising that transformative programmes are not core to what our clients do day-to-day. We help formulate programmes, ensuring business cases and benefits make sense, execute supplier and technology selection processes, and run programmes end-to-end ensuring the associated benefits are realised in the process.

We have split the document into two core sections – service offerings, and a short section about Limelight Consulting and how we solve many of the problems and challenges faced in the public sector.

2. G-CLOUD PRICE LIST

We have tried to use industry standard roles/skills in producing this rate card but, acknowledging the speed of SAP based innovation, it may not cover all roles. Please contact us for any clarity on terms of roles.

Limelight uses industry-standard roles and skill groupings when defining pricing for G-Cloud engagements. Pricing is determined based on the mix of roles required and the delivery model agreed with the buyer.

Pricing may vary based on factors including (but not limited to):

- Scope and complexity of the service
- Duration of the engagement
- Required skills and seniority levels
- Onsite, remote or blended delivery approach
- Onshore and offshore resource mix
- Delivery criticality and timescales
- Volume and scale of services required

Pricing models supported under G-Cloud include:

- Time and materials
- Fixed price
- Capped or phased delivery
- Outcome-based or milestone-based pricing

All pricing is transparent and agreed in advance. Buyers will receive a clear breakdown of assumptions, inclusions and exclusions as part of the pricing proposal.

3. ASSUMPTIONS

- Working day – 8 hours exclusive of travel and lunch
- Working week – Monday to Friday (excluding national holidays)
- Office hours – 09:00-17:00 (but this will be flexed as per client arrangements)
- Travel and subsistence – Rates are exclusive of expenses for travel and subsistence. These would be billed in line with the Service Agreement
- Mileage – Rates are exclusive of any mileage costs. These would be billed in line with the Service Agreement
- Insurances – All included as part of the rate