

Indicative Rate Card

AWS Cloud Architecture, Engineering and Support

Pricing principles

Pricing for this service is indicative only and provided to support transparency. Final pricing is agreed at call-off contract stage and is subject to scope, duration, delivery model, and required security clearance.

All pricing is provided in accordance with the applicable Framework Agreement and Call-Off Contract, which take precedence.

Charging model

Services are typically charged on a time and materials basis using agreed daily or hourly rates.

The following engagement models may be used:

- Ad hoc support
- Retainer-based support
- Time-bound project support

The appropriate model is agreed prior to service commencement.

Indicative role-based day rates

Role	Indicative day rate (GBP)
Cloud Architect	£750 – £1,100
Senior Cloud Engineer	£650 – £950
Cloud Engineer	£550 – £850
Technical Account Manager (optional)	£600 – £900

Rates are exclusive of VAT.

Rate assumptions

Indicative rates assume:

- Delivery during UK business hours
- Remote delivery
- AWS environments hosted in client-owned accounts
- No requirement for enhanced security clearance beyond standard checks

Where additional requirements apply (e.g. SC clearance, extended hours, on-site delivery), rates may be adjusted by agreement at call-off.

What rates include

Indicative rates include:

- Professional cloud architecture and engineering services
- Operational support and incident investigation
- Documentation and knowledge transfer
- Routine coordination and reporting activities

What rates exclude

Rates do not include:

- Cloud infrastructure or third-party services
- Software licences
- Travel and subsistence (unless agreed in advance)

Rate review and flexibility

Rates may be reviewed at call-off to reflect:

- Contract duration
- Volume of work
- Required skills and experience
- Security clearance requirements

No minimum commitment is implied by this rate card.

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