

monday.com Pricing Doc (licensing and additional fees)

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Overview

This document outlines the pricing structure for monday.com licensing solutions delivered through G-Cloud infrastructure. All pricing is presented in British Pounds (GBP) on a per-user, per-month basis, with tiered options to support organizations of all sizes.

Product Licensing Tiers

Work Management

Monthly Cost: £17 – £55 per user

The foundational platform for collaborative task management, timeline tracking, and team coordination.

Dev

Monthly Cost: £17 – £55 per user

Specialized solution for development teams requiring sprint management, code integration, and technical project oversight

CRM

Monthly Cost: £24 – £60 per user

Customer relationship management solution with sales pipeline management, contact tracking, and revenue forecasting capabilities.

Service

Monthly Cost: £24 – £57 per user

Service delivery and support management platform for internal and external service operations.

Comprehensive Package Option

Monthly Cost: £100 – £360 per user

Complete access to all four product lines (Work Management, Dev, CRM, and Service) integrated within a single unified platform

Professional Services & Consulting

Monthly Cost: £305 per hour (fixed rate)

Dedicated professional services for implementation, customization, training, and ongoing support.

Service Offerings Include:

- Implementation and setup assistance
- Custom board configuration and optimization
- Workflow automation design and deployment
- Team training and onboarding
- Integration with existing systems
- Ongoing technical support and consultation
- Strategic advisory services