



G-Cloud 15 Service Description

Technology Appraisal and Procurement Support

Jan 2026

Organisation Overview

Overview

Canvs helps public sector organisations turn strategy into practical delivery and achieve lasting change. We work with teams facing complex transformation challenges, particularly where digital, data and cloud enabled change needs to align with organisational goals, user needs and delivery capability.

We understand the realities of working in the public sector; balancing policy, assurance, governance and delivery in complex environments. Our approach combines clear strategic thinking with hands-on delivery experience, supporting organisations from early discovery and planning through to implementation support, assurance and adoption.

Canvs focuses on helping organisations make informed decisions, reduce delivery risk and build internal capability. We tailor our support to the needs of each organisation, drawing on evidence, insight and collaboration to ensure our work is practical and achievable.

We work closely with client teams, bringing structure and clarity while building confidence and capability along the way. Our delivery style is collaborative and transparent, with a strong focus on outcomes, governance and knowledge transfer. This helps organisations embed change, adopt new ways of working and reduce reliance on external support over time. Canvs provides flexible, project-based support, acting as a trusted partner throughout the delivery journey.

Our services

Cloud Assurance and Evaluation

Cloud Discovery and Readiness Assessment

Cloud Programme and Delivery Support

Cloud Strategy and Roadmapping Support

Technology Appraisal and Procurement Support

Training and Capability Development

Change Management for Cloud Adoption

Service Description - Technology Appraisal and Procurement Support

Service Description

Canvs provides advisory support to help organisations evaluate cloud technology options and approach the market effectively. We support options appraisal, market analysis and procurement preparation to help buyers select solutions that meet business needs and deliver value for money.

Service Constraints

Delivery depends on timely access to client stakeholders and information. This service provides advice, assessment or support only and does not include delivering or operating cloud infrastructure, platforms or software. Recommendations are based on information provided by the client. Changes to scope or availability may affect timescales. On-site delivery is subject to client location, access and security requirements

Support Levels

This is a project-based service and does not include ongoing managed support. Email or ticketing systems and webchat are not provided. Support is provided through direct contact with the named delivery team during the engagement. Telephone and virtual meetings are available during normal working hours, Monday to Friday, 9:00am to 5:00pm, excluding public holidays. Support arrangements and points of contact are agreed at the start of the engagement.

Service Features

1. Technology options appraisal and comparison
2. Market and supplier landscape analysis
3. Requirements clarification support
4. Procurement strategy advice
5. Evaluation criteria development
6. Risk and dependency assessment
7. Value-for-money analysis
8. Supplier-neutral advisory approach
9. Public sector procurement experience
10. Clear decision support documentation

Service Benefits

1. Better informed technology choices
2. Reduced procurement risk
3. Improved alignment to business needs
4. Stronger value-for-money outcomes
5. Clearer and more robust requirements
6. Increased confidence in supplier selection
7. Faster procurement decision-making
8. Improved understanding of the market
9. Reduced likelihood of re-procurement
10. Transparent and defensible decisions

How to get in touch



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