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SERVICE DEFINITION

Microsoft Dynamics 365

INTRODUCTION

We excel as Microsoft Gold Partners, specializing in Dynamics 365 implementation and license management. Our expertise spans Business Central, Finance, CRM, ERP, HCM, Sales, Customer Insights, and Supply Chain Management. Our solutions optimize efficiency, streamline processes, and offer a centralized platform to power your organization comprehensively.

SERVICE FEATURES

- Financial Management
- Support multiple companies and business units
- Budget Management
- Manage complex supplier payments and schedules
- Validate data with external bodies (HMRC, CH, Experian)
- Utilize built-in business productivity/intelligence with O365/PowerBI integration
- Securely integrate with 3rd parties using Open API
- Manage complex approval workflows seamlessly
- Perform invoice scanning and OCR
- Implement supplier onboarding workflows



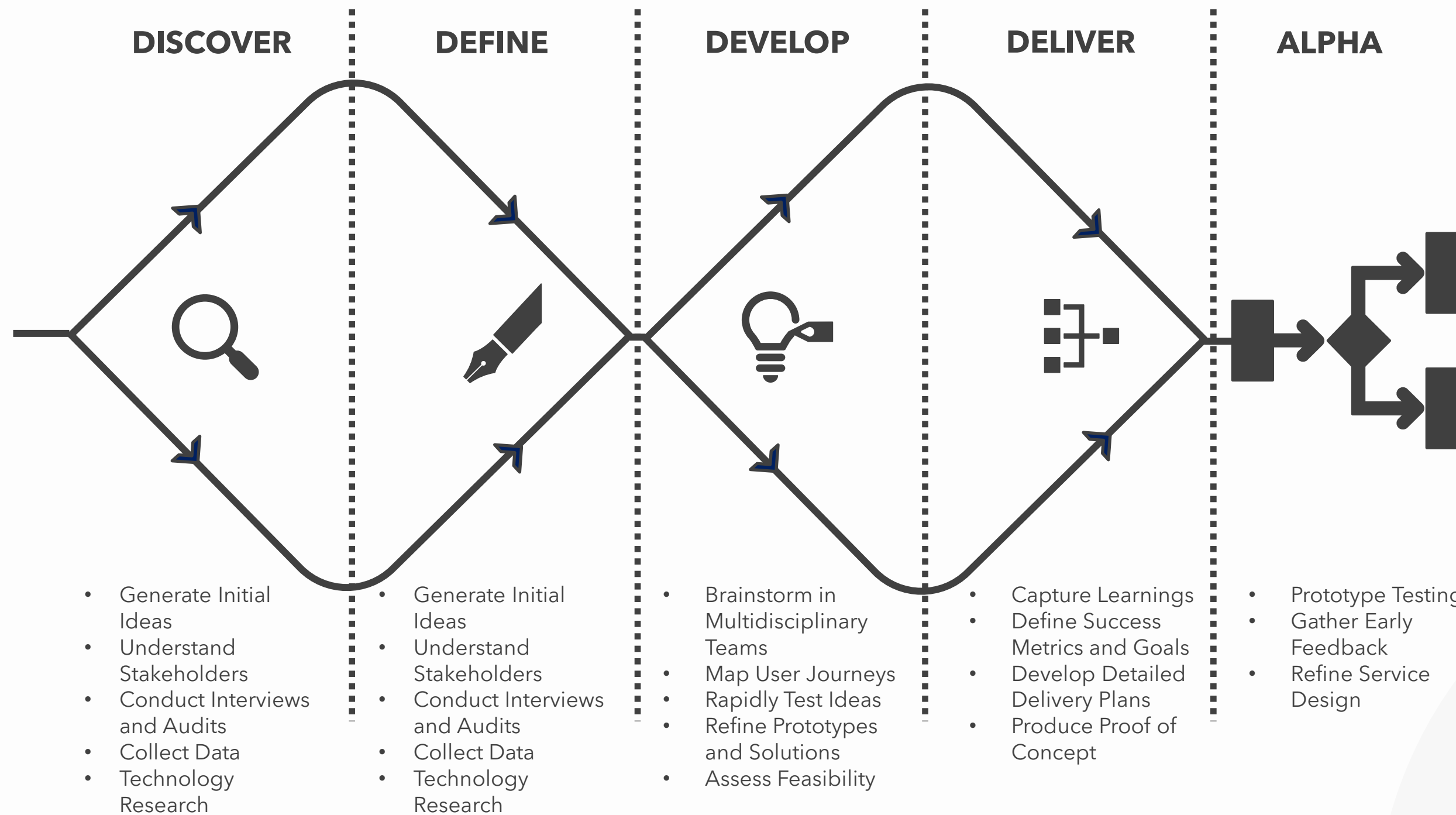
SERVICE BENEFITS

- Enhance finance team productivity
- Expand self-service functions
- Utilize agile system workflows
- Automate processes for efficiency
- Seamlessly integrate with 3rd party systems via APIs
- Ensure high data quality with entry validation
- Maintain Cyber Essentials for security
- Support internal and external audit compliance
- Extract actionable insights from data
- Stay future-proof with continuous platform upgrades



APPROACH TO USER RESEARCH

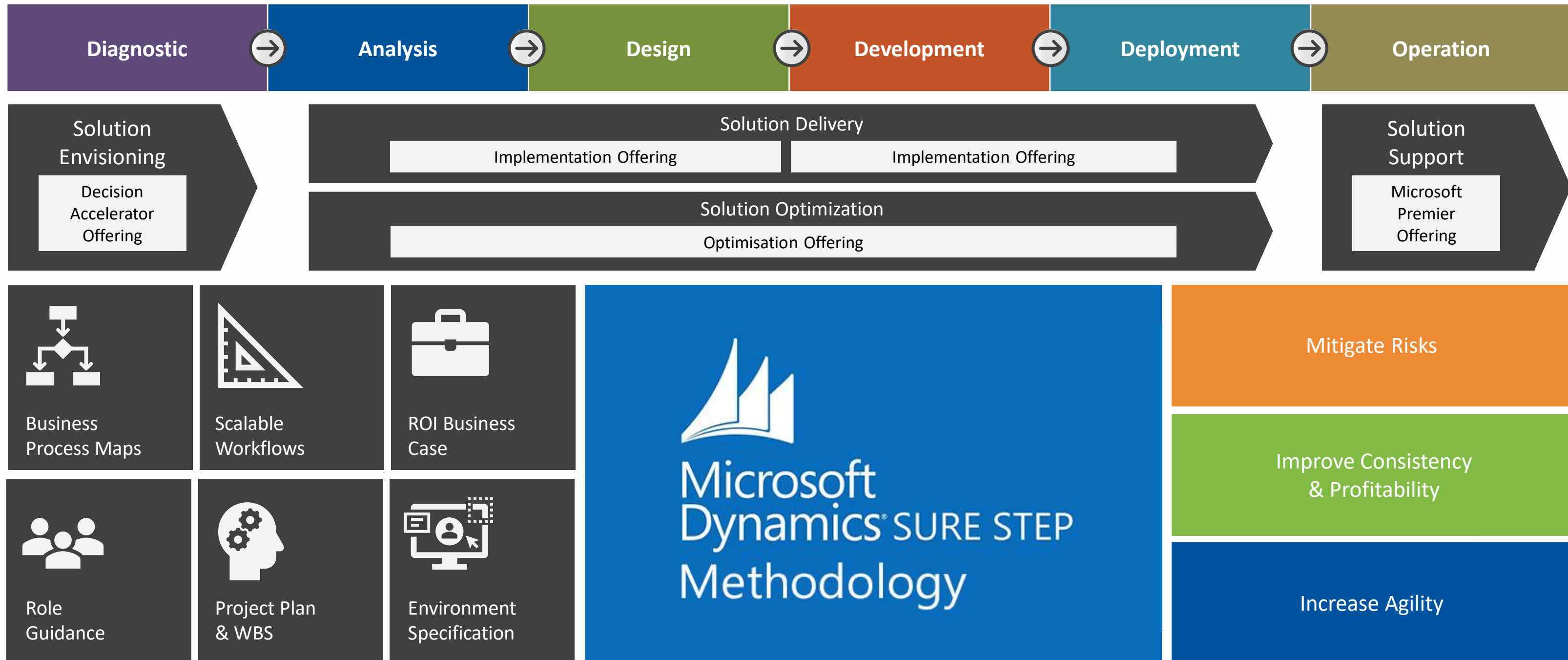
Our Double Diamond framework outlines a structured approach to design by researching user needs, determining relevant metrics, and exploring both technological and policy constraints.



APPROACH TO DESIGN

- **Needs Assessment:** We start by thoroughly assessing the client's business processes, identifying their industry-specific needs, workflow challenges, and desired outcomes from Microsoft Dynamics to tailor our approach.
- **Solution Architecture:** We design a solution architecture that matches the client's business structure and workflows, incorporating the appropriate Dynamics modules such as Dynamics 365 for Finance, Operations, Sales, or Customer Service. Integration with existing systems is ensured for seamless functionality.
- **Customization and Configuration:** The Dynamics environment is customized and configured to directly address the client's unique needs. This includes developing tailored workflows, forms, and reports to enhance operational efficiency and productivity.
- **User Experience Design:** User interfaces are designed to be intuitive and easy to navigate, reducing the learning curve and boosting user adoption rates by making the system accessible and straightforward.
- **Testing and Validation:** Comprehensive testing and validation processes are implemented to ensure that the system performs reliably and meets all specified requirements, including performance, user acceptance testing (UAT), and security checks.
- **Training and Support:** We provide extensive training to ensure all users are proficient in utilizing the Dynamics solution. Continuous support and maintenance are available to swiftly resolve any issues and roll out necessary updates and enhancements.
- **Continuous Improvement:** A mindset of continuous improvement is adopted to keep the solution current and effective. Regular updates and refinements are made based on user feedback and evolving business needs, ensuring the Dynamics implementation delivers sustained value.

APPROACH TO DEVELOPMENT



APPROACH TO DEVELOPMENT (Continued)

- **Diagnostic Phase:** Start with a diagnostic phase to assess the client's existing systems and identify improvement areas. This phase involves envisioning solutions and leveraging decision accelerator offerings to establish a strong foundation for the project.
- **Analysis Phase:** Undertake a detailed analysis to outline business processes and pinpoint critical requirements. This essential stage lays the groundwork for crafting Dynamics solutions tailored specifically to client needs.
- **Design Phase:** Focus on developing a scalable and robust design that matches the previously analyzed requirements. This includes generating comprehensive business process maps, creating scalable workflows, and defining clear organizational roles for support and functionality.
- **Development Phases:** Engage in successive development cycles, focusing on building, testing, and refining solutions. Major tasks during this phase include developing a solid ROI business case, specifying detailed environmental requirements, and continually updating the project plan and work breakdown structures (WBS).
- **Solution Delivery:** Deploy the solution with an emphasis on quality and strategic alignment with business objectives. This phase ensures seamless integration and functionality of all solution components.
- **Solution Optimization:** After implementation, the focus shifts towards optimizing the solution to confirm it delivers the expected benefits and remains adaptable to evolving business needs.
- **Operation Phase:** Move into a phase of ongoing operations, supported by robust structures. This includes continual monitoring and the integration of Microsoft Premier support services for maintenance and enhancements.
- **Overall Benefits:** The primary objectives of this methodology are to reduce risks, enhance consistency and predictability, and boost operational agility, thereby enabling organizations to quickly adapt to changes and propel business growth.

ABOUT US

As a Decillion we partner in bridging technology and business innovation. With an extensive background across diverse technological verticals, we are dedicated to empowering your business through tailored digital solutions.

Our Expertise

Microsoft Dynamics	Technical Consulting	Azure DevOps	Technology Training	E-commerce Solutions
We specialize in MS Dynamics to streamline CRM and ERP systems, enhancing efficiency and productivity for businesses of all sizes.	Our expert consultants are adept at diagnosing your technical challenges and crafting strategic solutions that align with your business objectives.	We leverage Azure to improve your software development lifecycle, enabling faster deployment, reliable operations, and seamless integration of disparate systems.	Decillion Digital offers comprehensive training programs designed to upskill your team and keep them abreast of the latest technological advancements.	We create robust e-commerce platforms tailored to your specific needs, ensuring scalable, secure, and user-friendly shopping experiences.

At Decillion, we believe in the power of technology to transform businesses. Our approach combines innovative strategies with cutting-edge technologies to deliver measurable results. We are committed to providing exceptional service and building long-lasting relationships with our clients.

OUR MISSION

To enable businesses to achieve their full potential through the strategic implementation of technology.

OUR MISSION

To be a leading provider of technology solutions, known for our commitment to innovation, quality, and client satisfaction.

Explore how Decillion Digital can drive your business forward. Connect with us today to learn more about our services and how we can assist you in achieving your technological and business goals.

