

Skills For the Information Age (SFIA) Definitions and rate card

Standard Rate Card

	Strategy and architecture	Change and Transformation	Development and implementation	Delivery and Operation	People and skills	Relationships and engagement
1. Follow	£1,250	£1,250	£950	£950	£1,250	£950
2. Assist	£1,250	£1,250	£950	£950	£1,250	£950
3. Apply	£1,250	£1,250	£1,050	£1,050	£1,250	£950
4. Enable	£1,250	£1,250	£1,250	£1,250	£1,250	£950
5. Ensure or advise	£1,350	£1,250	£1,350	£1,350	£1,250	£950
6. Initiate or influence	£1,400	£1,250	£1,400	£1,400	£1,250	£950
7. Set strategy or inspire	£1,500	£1,500	£1,500	£1,500	£1,500	£1,500

Standards for consultancy day rate cards

- **Consultant's working day:** A standard working day consists of 7.5 hours, excluding travel time and lunch breaks.
- **Working week:** A standard working day consists of 7.5 hours, excluding travel time and lunch breaks.
- **Office hours:** 9:00am to 5:00pm Monday to Friday
- **Travel, mileage subsistence:** Consultancy Days rates assume that a minimum of 80% of delivery is provided remotely, with up to 20% of delivery available on-site where appropriate. Where on-site delivery exceeds 20% of the total consultancy days, an additional charge of ~£100 per on-site day will apply.
- **Mileage:** Included within the delivery model described above. Additional charges apply only where on-site delivery exceeds the agreed threshold.]
- **Professional indemnity insurance:** Included within the consultancy day rate.