Cloud Application Services Ltd

G-Cloud 15 Pricing Document

Application Development Services (Lot 2b – Cloud Software Development)

All prices are exclusive of VAT.

---

1. Pricing Model

Application Development Services are provided on a **time and materials** or **fixed-price** basis, depending on the scope and requirements agreed with the buyer. Pricing is based on standard day rates for defined roles. There are **no licence fees** associated with this service.

Where a fixed price is agreed, this will be derived from the applicable day rates and an agreed statement of work.

---

2. Standard Day Rate Price List

Role	Junior (£)	Standard / Senior (£)
Software Developer	£600	£750
Senior Software Developer / Technical Lead	—	£950
Solution Architect	—	£950
UI / UX Designer	£600	£750
Test Analyst	£600	£650
Business Analyst	£600	£750
Project Manager	—	£750
Delivery / Programme Manager	—	£950
Digital Strategy Consultant	—	£1,150
Training Consultant	£600	£750

Junior roles are suitable for delivery tasks under the direction of senior resources. Rates apply to resources provided directly by Cloud Application Services Ltd. Where third-party or specialist resources are required, rates will be agreed on a case-by-case basis.

---

3. Day Rate Assumptions

Item	Detail
Working day	7.5 hours (excluding breaks)
Working week	Monday to Friday, excluding UK public holidays
Standard hours	09:00 – 17:30
Location	Remote by default; on-site by agreement

---

4. Expenses and Travel

Day rates exclude reasonable travel and subsistence costs. Any such costs must be pre-approved by the buyer and are charged at cost, in line with UK government travel guidelines.

---

5. Overtime and Non-Standard Hours

Where delivery outside standard working hours is required and agreed in advance, the following uplifts apply:

- Evenings (weekday): **+33%**
- Weekends: **+50%**
- UK public holidays: **+100%**

---

6. Onboarding and Knowledge Transfer

Onboarding, handover, and knowledge transfer activities are chargeable at the applicable day rates unless explicitly included within an agreed statement of work.

---

7. Invoicing

Invoices are raised monthly in arrears unless otherwise agreed in the Call-Off Contract. Payment terms are as defined in the G-Cloud Call-Off Contract.

---

8. Price Review

Prices are fixed for the duration of the Call-Off Contract unless otherwise agreed in writing.

---

9. Ordering

Services are ordered through the G-Cloud Digital Marketplace using a G-Cloud Call-Off Contract, in accordance with framework rules.