



G-CLOUD 15

*PERFORMANCE
MANAGEMENT PRICING*



HM Government
G-Cloud



Fees

The fees are determined according to the following scale. These fees are subject to a minimum order of £4,750. The fees are subject to VAT.

Fee tiers are cumulative, see worked example below:

- First 50 Licenced Users: £95 each per year
- Next 51-100 Licenced Users: £72 each per year
- 101-500 Licenced Users: £28 each per year
- 501-2,000 Licenced Users: £16 each per year
- Subsequent Licenced Users: £12 per Licenced User per year

Worked example:

A customer has 1,000 users. The fees are a total of:

- First 50 = £4,750
- Next 50 = £3,600
- Next 400 = £11,200
- Next 500 = £8,000

Total = £27,550 plus VAT per year.

The following Start-up Services and On-going Services are included in the fees:

1. Start-up Services

- Provide you with an account which has the number of seats necessary for the Licensed Users (your Account)
- Perform a bulk upload of all of your staff details, which must be provided to us in our Excel template (Initial Staff Data)
- Create up to 3 review forms for you
- Configure all the settings for your Account
- Provide phone-based training sessions for your Main Administrator (typically one or two are required initially)
- Configure SAML 2.0 single sign-on

2. On-going Services

- Provide full technical support to ensure you understand your responsibilities
- Discuss and implement changes to the settings tab for your Account
- Discuss how to create new forms efficiently
- Discuss performance management in general and help you get the most out of the Services

Additional Services

The following additional services can also be purchased on an ad-hoc basis. All services are subject to VAT.

AI Notetaker (new for 2026) Allow Talos Perform to listen to in-person and web-based conversations between manager and employee, writing up notes of the conversation for review and insertion. More information available at https://content.talos360.co.uk/TP-AI-notetaker	Additional 20% on licence fees
Online staff training for groups An online training session using screen sharing with a capacity of 15 people per session. Each session can be tailored for either employees or managers. Employee sessions are usually 30 - 45 minutes and manager sessions are usually 45 minutes - 1 hour (depending on how complex your account configuration is).	Employee training: £150 per session - Minimum of two sessions Manager training: £300 per session
Face to face staff training A classroom-style session of 30 minutes in length with a capacity of 20 people per session; 15-minute break between the sessions. Travel within London, UK Zone 2 is included. Outside of London, you must book a full day and travel time and cost is charged for in addition.	Half Day (3 sessions) - £1,200 Full Day (6 sessions) - £2,000
Upload historical data We can import your previous appraisal documents to keep them safely on Appraisd, accessible by each appraisee.	Quoted for on request
Custom development You can request that we undertake custom development for your Appraisd account in line with any requirements that you may have. We reserve the right to refuse certain requests for custom development. Some custom developments may require an additional annual maintenance fee which will be agreed beforehand in writing.	Quoted for on request
Customer Success consultancy From time to time our clients ask us to visit them to facilitate workshops and attend decision-making or configuration meetings. Where this is required we charge the following fee for time spent on-site as	£100 per hour plus expenses

well as travel time to get to you. Our Customer Success team can help with: Helping stakeholders reach agreement on Talos Perform configuration using our experience gained from 100's of other organisations Planning project timelines Developing internal communications and marketing materials Advising on IT integrations	
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Contact

For more information, please contact gcloud@talos360.co.uk or call 01744 812612.