

M^o Solutions

DELIVERING
TECHNICITY WITH
INTEGRITY



TERMS AND DEPENDENCIES

2026



M8 Solutions Introduction



M8 Solutions is a specialist UK-based digital services provider delivering expert-led Cyber Security, Automation, Cloud Services, and Digital Transformation solutions directly to NHS organisations. Our business is built on a deep-rooted understanding of the unique pressures and priorities within the UK healthcare system rising demand, constrained budgets, legacy systems, and strict compliance mandates.

We work in close partnership with NHS organisations to solve real-world challenges using a people-first, technology-enabled approach. Whether it's defending against cyber threats, automating labour-intensive admin processes, migrating to secure cloud platforms, or supporting digital maturity assessments, M8 Solutions embeds itself as an extension of the organisations digital team.

From our flexible consultancy models to our outcome driven service delivery, we focus on high impact, scalable solutions that empower NHS teams to work smarter, faster, and more securely.

As the NHS faces unprecedented digital demands, M8 Solutions is the partner that helps turn policy into practical progress.



Our Solutions



Cyber Security

Cyber Security is far more than a technical requirement, it's the foundation of trust, resilience, and continuity across NHS services. Our consultancy approach is tailored to the unique operational pressures of the NHS, offering strategic guidance and end-to-end security solutions.

We understand the complexity of NHS environments and deliver automation solutions that integrate seamlessly, improve accuracy, and drive measurable results. Whether you're looking to cut costs, reduce admin burdens, or build a smarter, scalable operation, M8 Solutions is your trusted Automation partner.



Automation



Cloud Services

At M8 Solutions, we enable NHS organisations to fully harness the power of Cloud Services. As an independent, cloud-agnostic consultancy, we design and deliver secure, scalable, and cost-effective solutions tailored to your clinical, operational, and digital priorities.

Digital Transformation in healthcare is about more than technology, it's about reimagining how services work together to deliver safer, faster, and more effective care. At M8 Solutions, we help NHS organisations evolve with purpose, modernising systems, empowering staff, and improving outcomes for patients and communities.



Digital Transformation

M8 Solutions Rate Card

	Business Change	Solution Development and Implementation	Service Management	Procurement and Management Support	Client Interface	Strategy and Architecture
Follow	£450	£450	£450	£450	£450	£450
Assist	£600	£600	£600	£600	£600	£600
Apply	£770	£770	£770	£770	£770	£770
Enable	£950	£950	£950	£950	£950	£950
Ensure /Advise	£1050	£1050	£1050	£1050	£1050	£1050
Initiate /Influence	£1200	£1200	£1200	£1200	£1200	£1200
Set Strategy /Inspire	£1650	£1650	£1650	£1650	£1650	£1650

- All consultancy support will be delivered remotely as standard. Should on-site engagement be specifically requested by the customer, this will be subject to additional charges to cover travel time and associated expenses.
- Standards for Consultancy Day Rate Cards Consultant's Working Day - 8 hours exclusive of travel and lunch.
- Working Week - Monday to Friday excluding national holidays.
- Office Hours - 09:00 to 17:00 Monday to Friday.
- Mileage - Payable at department's standard T&S rates.

Terms and Dependencies

Out of Scope	• Out of hours working & support unless agreed before-hand. • Documentation other than that specifically named in the inclusions section. • Responsibility for any lost data. It is the customers responsibility to maintain its own data integrity. • On site working (by exception only).
Assumptions	• The Buyer and the Supplier agree that: • The Supplier (or a contractor engaged by the Supplier) may, at any time, substitute any of the Supplier's personnel performing the Services, provided that such substitutes have the necessary skills and qualifications to perform the Services. • The Buyer may not use the Supplier's personnel to perform tasks other than the Services defined in this proposal. • The Supplier's personnel shall determine their own schedule of working hours, provided that such personnel may only use the Buyer's office facilities when such facilities are available. • The Supplier and the Supplier's personnel shall determine how the Services are to be performed. • The Supplier's personnel shall determine the locations in which they perform the Services, considering the nature of the Services. • Any required change requests raised to allow the service to progress in agreement with the Buyer at the relevant Change Board.
Dependencies	• Remote working capabilities and appropriate administrative access to tools used to provide the service (Covid-19) • Access to relevant personnel and to systems as required by the nominated consultant to perform their duties. • The Trust will provide administrative support to co-ordinate schedules, participants' diaries and meeting rooms for workshops, meetings, and knowledge exchange sessions, if required.
Payment Terms	30 days
Cancellations and Delays	30 days' notice in writing with exception of unforeseen or extenuating circumstances.
Resource Lead time	Standard lead time for M8 Solutions resource is 6 weeks however, where possible we endeavour to improve on this. There are also times when the resource lead time may be longer than this, but this will be highlighted to you by the M8 Solutions senior team.

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M8 Solutions

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M8 Solutions

technicity with integrity

In today's rapidly evolving digital landscape, cyber security isn't just a necessity - it's a cornerstone of trust and resilience. At M8 Solutions, we specialise in safeguarding NHS organisations from sophisticated cyber threats, delivering tailored security solutions designed specifically for healthcare's unique demands. Our team of cyber security experts understand the critical importance of protecting sensitive patient data and ensuring the integrity of NHS operations. Our practices are designed to provide a robust, proactive defence that protects patient data, supports operational resilience, and builds trust across the healthcare landscape.

PROTECTING NHS SYSTEMS WITH TAILORED CYBER SECURITY SOLUTIONS

1

CHIEF INFORMATION SECURITY OFFICER-AS-A-SERVICE (CISOAAS)

- Delivering remote CISOaaS or CISO on-demand, providing cost-effective strategic cyber security leadership tailored for the NHS.
- Providing expertise in security operations, and cyber strategies.
- Acting as a trusted advisor, with expert consultancy aligned with NHS goals.
- Supporting governance, risk and compliance initiatives.

2

CYBER SECURITY STRATEGIES AND POLICY DEVELOPMENT

- Developing and refining long-term cyber security strategies for the NHS.
- Producing security policies to enhance resilience and compliance.
- Supporting digital transformation projects with robust frameworks.
- Conducting risk assessments to inform investment in technologies and processes.
- Providing ongoing advisory services aligned to your cyber goals.

3

OUTSOURCED CYBER SECURITY OPERATIONS CENTER (CSOC) SOLUTIONS

- Cyber threat intelligence and analysis.
- Security information and event management (SIEM) implementation.
- Advanced threat detection and response solutions.
- Security orchestration, automation, and response (SOAR) solutions.
- Providing detailed performance metrics and security health reports.
- Forensic analysis and investigation cool-off services.

4

CYBER SECURITY AUDITS AND ASSESSMENTS

- Conducting assessments through M8 Solutions Cyber Security Diagnostic programme.
- Comprehensive audits of DSPT/CAF compliance and identifying areas for improvement.
- Delivering detailed gap analysis and practical recommendations for remediation.

5

THREAT MONITORING AND INCIDENT RESPONSE

- Threat modelling and risk analysis.
- Real-time threat detection and response to mitigate breaches and disruptions.
- NHS Cyber Alert (formerly CareCert) management, providing guidance to ensure swift and effective responses to emerging threats.
- Incident investigation and root cause analysis, including detailed post-incident reporting.

6

NETWORK AND INFRASTRUCTURE SECURITY SOLUTIONS

- Security architecture review and enhancement.
- Implementing and optimising firewalls, intrusion detection, and prevention systems.
- Securing NHS network infrastructure and medical devices against unauthorised access.
- Zero Trust security model architecture and implementation.
- Ensuring compliance with NHS network security policies.

7

ENDPOINT AND DEVICE SECURITY

- Comprehensive endpoint protection, including Internet of Medical Things (IoMT) devices.
- Deploying Endpoint Detection and Response (EDR) solutions to monitor and protect devices.
- Deploying Mobile Device Management (MDM) solutions to securely manage NHS-issued mobile devices.

8

STAFF AWARENESS AND TRAINING

- Tailored cyber security training programmes (Cyber Academy) for NHS staff at all levels.
- Simulated phishing campaigns to strengthen awareness and preparedness.
- Promoting a culture of vigilance and security best practices across all teams and staff.

9

VULNERABILITY/EXPOSURE MANAGEMENT

- Conducting regular vulnerability scans to identify and address potential risks within NHS systems.
- Produce and implement comprehensive remediation plans and strategies to address and rectify identified vulnerabilities.
- Providing ongoing advisory services to enhance cyber defence measures as part of a cycle of continuous improvement.

10

PENETRATION TESTING

- Performing penetration testing, simulating cyber threats to uncover vulnerabilities in infrastructure and applications.
- Red teaming and ethical hacking services.
- Developing tailored remediation strategies to address identified cyber weaknesses.
- Providing ongoing advisory services, ensuring continuous improvement of cyber defences.

11

DATA STORAGE, BACKUP, AND RECOVERY SOLUTIONS

- Disaster recovery and business continuity planning to ensure uninterrupted patient care.
- Designing and implementing secure data backup solutions.
- Encryption and key management.
- Mitigating the risks of ransomware attacks and data breaches.

12

COMPLIANCE AND REGULATORY SUPPORT

- Ensuring adherence to GDPR, DSPT, and NHS England's digital guidelines.
- Supporting NHS organisations through audits and certifications.
- Providing ongoing compliance monitoring and advisory services.

13

SECURE CLOUD AND HYBRID SOLUTIONS

- Offering expert guidance secure cloud and hybrid infrastructure architecture, tailored to NHS requirements.
- Enabling scalability and efficiency without compromising data security.
- Encryption and key management.
- Delivering solutions to maintain compliance with NHS guidelines and best practices.

14

IDENTITY AND ACCESS MANAGEMENT (IAM) SOLUTIONS

- Analysing current access controls to identify and address security gaps.
- Designing and implementing robust IAM frameworks tailored to organisational needs, ensuring secure access controls.
- Managing privileged accounts.
- Providing continuous monitoring and support to ensure compliance and security.

15

THIRD-PARTY VENDOR RISK MANAGEMENT

- Assessing and managing risks associated with external vendors and suppliers.
- Ensuring third-party compliance with NHS cyber security frameworks e.g. CAF.
- Implementing vendor monitoring and reporting solutions.

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CYBER SECURITY BRIEFINGS AND REPORTING

- Delivering regular briefings to NHS leadership on emerging threats and cyber trends.
- Providing detailed cyber performance metrics and security health reports.
- Offering strategic advice to support informed decision-making.

With a deep understanding of NHS-specific challenges, we provide tailored cyber security solutions that prioritise compliance, resilience, and operational continuity. Let us help you secure your systems, protect sensitive data, and ensure uninterrupted patient care.