

CAPABILITY OVERVIEW

Fulmarks Financial Services Limited (Fulmarks) deliver real business services results through the design and delivery of programme and project solutions that match our clients Cloud Support requirements. Our services are typically milestone-based solutions to cater specifically for clients outcomes.

Through our Statement of Work (SOW) programmes, we provide our clients with access to high quality IT, Programme, Procurement and Technical professionals to support critical programmes or specific projects of work. Our teams deliver a range of Cloud Support services to Public and Private sector organisations, including;

- Consultancy Solutions
- Outcome Based Projects
- Commercial, Procurement and Contract Management Services
- Process and IT Outsourced Managed Services.

From a wealth of IT Service Management experience, our consultants can provide thought leadership and advice. Our consultants include SMEs in planning, execution and assurance of all aspects of Service Management in all environments.

Fulmarks are skilled in the successful implementation, delivery and management of Cloud Support programmes focused on overcoming in-house IT and Technical infrastructure challenges. We have extensive experience working with clients across the public sector, from Local Government, HE Education, Healthcare and NHS.

Recognising that each project has unique departmental aspirations, goals and challenges, our project teams understand the importance of delivering flexible Cloud Support solutions tailored to meet your challenges. Because we are independent, we can apply a partnership approach to the planning, design, migration and implementation of services across our client contracts. We can provide our expertise to shape and support every project and programme we design and deliver for you.

Our pragmatic approach can help facilitate an accelerated outcome for you. Some of the key features that our services provide include:

- Highly experienced independent IT Service SMEs
- Consultancy on best practices and transformation
- Strategy generation and execution
- Current State Assessment, Discovery and Business case preparation
- Service Management consultancy
- Service Strategy, Design, Transition, Operation and Continual Service Improvement
- Support and leadership on Service Transformation and Modernisation programmes
- Coaching and mentoring provided at all levels
- Project, Programme Management and Programme Management Office
- Service Integration & Management
- Data & Business Analysis
- Infrastructure Services and Security
- Application Services – Procurement through to Testing

Our expertise and working with you approach will target the following benefits:

- Experienced independent IT consultants
- Fully aligned to your business outcomes
- Maximise business value from investments in technology
- Maximise business value from Cloud and supply chain
- Improve your control visibility of IT infrastructure and associated cost
- Cost reduction, reduce spend on IT
- Commercial rigour in procurement and SLA and Contract Management
- Increase customer satisfaction scores
- Ensure effective Continual Service Improvement
- Ensure smooth transition of Transformation or Modernisation programmes
- Improve overall service delivery

We would be delighted to work with you to generate the right solution for you. Please contact us for further information.

Email: mark@fulmarks.com and Web: <https://fulmarks.com/>